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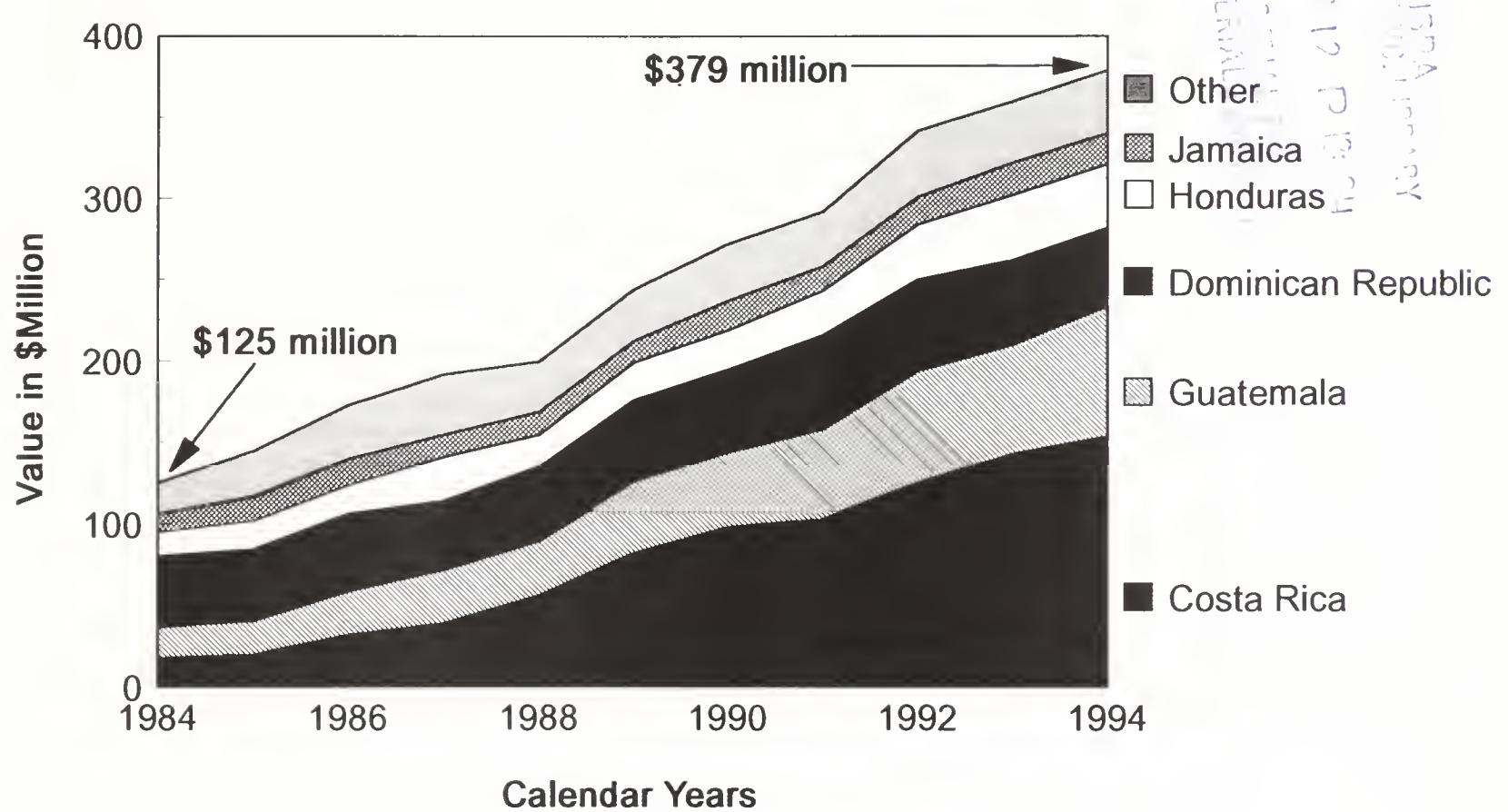
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World Horticultural Trade & U.S. Export Opportunities

U.S. Imports of Horticultural Products^{1/} from Caribbean Basin Countries Have Increased Sharply Since the CBI Program Started in 1984



1/ All horticultural products other than bananas and plantains.
Source: U.S. Bureau of the Census

U.S. imports of horticultural products (excluding bananas and plantains) from Caribbean Basin Initiative (CBI) countries have tripled since the CBI program came into effect in 1984. Total import value reached a record \$379 million in 1994, compared to \$125 million 11 years ago. Chief CBI suppliers continued to be Costa Rica, Guatemala, and the Dominican Republic. Cantaloupes, pineapples, and ornamental products were again the major import items from the region. During the same period, U.S. horticultural product exports to CBI markets have also tripled. U.S. export value totaled \$257 million in 1994 versus \$83 million in 1984. U.S. shipments of consumer-ready products, fresh fruit, and fruit juices have continued strong. [For further details on U.S. horticultural trade with CBI countries, see article on page 30]

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ANALYSIS

| | | |
|--------------------|--------------|--|
| Casey Bean | 202-720-4620 | Fresh deciduous fruit, apple juice, olives and stone fruit |
| Brian Grunenfelder | 202-690-2702 | Trade policy, food safety, and plant health group leader |
| Bill Janis | 202-720-0897 | Fresh and processed potatoes, tree nuts, tropical fruits |
| Ross Kreamer | 202-720-9903 | Canned deciduous fruit, wine, brandy, table grapes, kiwifruit, NAFTA, PL-480, and GSM-102 export credits |
| Emanuel McNeil | 202-720-2083 | Fresh and processed vegetables, melons, bananas, nursery products, and cut flowers |
| Stephanie Riddick | 202-720-9792 | Dried fruit, avocados, beer, hops, and berries |
| Samuel Rosa | 202-720-6086 | Sugar, fresh citrus and juices, honey, mushrooms, and CBI |
| Joe Somers | 202-720-2974 | Situation and outlook group leader, fresh and processed citrus, trade forecasts, FAO citrus liaison, and circular editor |
| Mark Thompson | 202-720-6877 | Cross-commodity issues and special projects |

MARKETING

| | | |
|-----------------|--------------|--|
| Jayne Carbone | 202-720-0911 | Citrus and processed fruit |
| Laura Davis | 202-720-2252 | Deciduous fruit |
| Ted Goldammer | 202-720-8498 | Wine, brandy, hops, and potatoes |
| Stacey Peckins | 202-720-5330 | Tree nuts, avocados, papaya, foliage, and plants |
| Steve Shnitzler | 202-720-8495 | Dried fruit, kiwifruit, and ginseng |

For subscription questions or address changes, please contact Robertha McLean, 202-720-9445.

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Export Summary

U.S. exports of horticultural products to all countries in May 1995 totaled \$767.2 million, 3 percent above the same month a year earlier. Eleven out of 15 categories of agricultural exports registered increases. Categories with the most significant increases in May were fresh vegetables (up \$11.9 million or 11 percent); frozen vegetables (up \$7.3 million or 29 percent); and canned vegetables (up \$10.6 million or 25 percent). Tree nuts registered the sharpest decline (down \$23.0 million or 30 percent). During the first eight months (October-May) of fiscal 1995, the total value of U.S. horticultural exports was \$6.15 billion -- 17 percent over the same period last year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
 1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon,
 1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
MAY 95

| NAME | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|------------------------|--|--------------------|--------------------|---------------------|---------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| GROUP & COMMODITY | | CURR MO LAST YR | CURR MO CURR YR | YR TDATE LAST YR | YR TDATE CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| FR, FRUIT CITRUS MT | | | | | | | | | | | |
| GRAPEFRUIT | | 22,743 | 26,139 | 400,908 | 418,236 | 461,577 | 10,265 | 13,539 | 198,863 | 203,569 | 228,387 |
| LEMONS | | 8,908 | 10,642 | 85,488 | 90,127 | 124,410 | 5,643 | 7,888 | 64,442 | 74,219 | 108,711 |
| ORANGES, INCL TMLPS | | 81,029 | 71,826 | 398,150 | 442,749 | 543,324 | 43,763 | 41,285 | 215,591 | 242,897 | 291,021 |
| OTHER CITRUS | | 704 | 769 | 24,992 | 22,559 | 26,339 | 555 | 714 | 19,219 | 19,445 | 20,325 |
| Subtotal:---- | | 113,386 | 109,378 | 909,539 | 973,672 | 1,155,652 | 60,229 | 63,428 | 498,117 | 540,132 | 648,447 |
| FR, FRT, NON-CIT MT | | | | | | | | | | | |
| APPLES | | 50,885 | 50,191 | 476,326 | 517,653 | 662,897 | 29,343 | 28,786 | 290,223 | 310,733 | 404,229 |
| AVOCADOS | | 1,530 | 671 | 4,058 | 8,156 | 8,923 | 1,185 | 1,180 | 5,226 | 8,273 | 11,337 |
| CHERRIES SWT & TRT | | 8,318 | 9,052 | 8,533 | 10,665 | 30,641 | 44,762 | 46,278 | 45,304 | 47,927 | 130,864 |
| GRAPES | | 4,676 | 5,722 | 99,781 | 100,421 | 215,510 | 7,262 | 10,016 | 115,981 | 126,408 | 244,148 |
| KIWI FRUIT | | 406 | 438 | 8,280 | 8,767 | 8,748 | 525 | 454 | 12,504 | 12,206 | 13,091 |
| MELONS | | 24,963 | 26,392 | 59,283 | 62,610 | 218,603 | 8,822 | 10,484 | 29,294 | 30,617 | 82,265 |
| PAPAYA | | 799 | 559 | 5,228 | 5,756 | 7,759 | 1,399 | 1,306 | 9,898 | 11,885 | 14,547 |
| PEACHES & NCTRNS | | 9,162 | 6,400 | 12,288 | 10,618 | 83,306 | 9,545 | 8,486 | 12,633 | 12,154 | 65,914 |
| PEARS | | 9,852 | 4,013 | 99,026 | 101,446 | 137,040 | 5,180 | 2,845 | 54,267 | 54,645 | 74,043 |
| PLUMS/PRUNES | | 1,937 | 1,153 | 5,398 | 6,056 | 69,918 | 1,970 | 1,754 | 5,204 | 6,593 | 56,882 |
| STRAWBERRIES | | 8,896 | 6,903 | 29,906 | 25,634 | 57,107 | 12,141 | 11,067 | 49,695 | 46,227 | 94,942 |
| OTHER NON-CITRUS | | 4,638 | 4,304 | 27,345 | 24,684 | 55,521 | 6,094 | 6,286 | 27,275 | 27,849 | 60,348 |
| Subtotal:---- | | 125,067 | 115,803 | 835,457 | 882,472 | 1,555,979 | 128,235 | 128,948 | 657,509 | 695,521 | 1,252,616 |
| CND/PRP FRUIT MT | | | | | | | | | | | |
| CHERRIES TRT CND | | 869 | 928 | 4,793 | 4,611 | 8,402 | 1,183 | 1,047 | 6,092 | 6,068 | 10,731 |
| FRUIT MIXTURES | | 2,563 | 2,454 | 17,497 | 20,425 | 26,348 | 2,870 | 2,787 | 20,496 | 24,062 | 30,536 |
| MARACHINO CHRY | | 273 | 331 | 3,043 | 3,072 | 4,685 | 594 | 691 | 5,931 | 6,449 | 9,003 |
| PEACHES CANNED | | 1,995 | 2,379 | 12,471 | 13,067 | 18,173 | 1,918 | 2,087 | 12,041 | 11,766 | 17,798 |
| PINEAPPLE CANNED | | 339 | 368 | 2,630 | 2,887 | 4,156 | 303 | 324 | 2,361 | 2,582 | 3,659 |
| FRT PRP/PRES | | 5,633 | 5,483 | 39,770 | 49,142 | 62,249 | 6,279 | 6,797 | 46,532 | 56,398 | 74,024 |
| OTHER CANNED FR | | 5,830 | 2,590 | 26,729 | 29,392 | 43,183 | 4,619 | 2,634 | 22,142 | 26,871 | 38,088 |
| Subtotal:---- | | 17,507 | 14,537 | 106,937 | 122,600 | 167,199 | 17,768 | 16,371 | 115,598 | 134,200 | 183,843 |
| DRIED FRUIT MT | | | | | | | | | | | |
| PRUNES, DRIED | | 4,161 | 4,573 | 39,541 | 41,412 | 57,923 | 10,723 | 10,970 | 92,373 | 97,378 | 137,199 |
| RAISINS, DRIED | | 9,899 | 9,166 | 79,778 | 79,521 | 122,625 | 16,264 | 14,570 | 125,956 | 127,951 | 195,347 |
| OTHER DRIED FRUIT | | 1,607 | 2,212 | 14,837 | 18,627 | 20,739 | 3,847 | 4,129 | 36,274 | 40,596 | 51,362 |
| Subtotal:---- | | 15,668 | 15,952 | 134,157 | 139,561 | 201,288 | 30,835 | 29,670 | 254,604 | 265,926 | 383,909 |
| FROZEN FRUIT MT | | | | | | | | | | | |
| BLUEBERRIES, FZN | | 693 | 1,232 | 3,908 | 5,313 | 7,104 | 1,016 | 1,916 | 6,048 | 8,009 | 10,616 |
| STRAWBERRIES, FZN | | 1,010 | 1,378 | 11,952 | 16,330 | 27,248 | 1,782 | 1,748 | 15,883 | 21,468 | 34,765 |
| OTHER FZN FRUIT | | 1,067 | 1,449 | 7,479 | 10,943 | 15,317 | 1,763 | 1,877 | 11,818 | 16,284 | 23,995 |
| Subtotal:---- | | 2,771 | 4,060 | 23,339 | 32,587 | 49,670 | 4,061 | 5,543 | 33,750 | 45,762 | 69,377 |
| FRT&VEG JUICE (SSE) KL | | | | | | | | | | | |
| GRAPEFRUIT JU CNC | | 4,702 | 4,989 | 21,469 | 35,902 | 37,622 | 3,915 | 3,164 | 20,055 | 28,380 | 33,808 |
| ORANGE JU NT CNC | | 12,577 | 13,597 | 71,731 | 109,422 | 127,494 | 8,233 | 8,823 | 48,386 | 73,146 | 84,553 |
| ORANGE JUICE CNC | | 26,093 | 25,125 | 146,380 | 166,843 | 268,785 | 13,753 | 14,258 | 89,520 | 105,674 | 149,035 |
| OTHER JUICES | | 32,031 | 37,129 | 222,427 | 258,546 | 362,485 | 23,863 | 28,031 | 153,587 | 198,688 | 248,341 |
| Subtotal:---- | | 75,404 | 80,841 | 462,009 | 570,714 | 796,387 | 49,765 | 54,277 | 311,550 | 405,889 | 515,738 |
| VEGETABLES FR MT | | | | | | | | | | | |
| ASPARAGUS, FR, CHLD | | 3,993 | 2,721 | 19,910 | 15,581 | 21,980 | 10,747 | 8,031 | 63,604 | 58,705 | 71,547 |
| BROCCOLI | | 14,242 | 12,836 | 96,490 | 81,185 | 128,764 | 8,837 | 8,678 | 57,927 | 63,874 | 80,197 |
| CAULIFLOWER | | 8,867 | 10,106 | 67,796 | 65,376 | 94,794 | 6,200 | 7,968 | 43,610 | 50,211 | 61,798 |
| CELERY | | 12,320 | 11,679 | 88,559 | 82,638 | 117,643 | 4,721 | 6,543 | 28,113 | 45,025 | 37,955 |
| LETTUCE, FR, CH. | | 35,283 | 30,022 | 232,045 | 215,951 | 309,932 | 14,468 | 25,601 | 91,023 | 152,632 | 126,426 |
| ONIONS, FR | | 13,558 | 15,407 | 83,430 | 227,585 | 193,828 | 4,577 | 6,336 | 35,657 | 79,173 | 69,757 |
| PEPPERS | | 6,330 | 6,630 | 36,537 | 36,175 | 52,747 | 5,541 | 4,753 | 30,965 | 35,594 | 44,884 |
| TOMATOES, FR, CH. | | 13,265 | 14,985 | 90,604 | 91,835 | 148,517 | 8,954 | 7,006 | 74,621 | 76,169 | 114,143 |
| OTHER VEG, FR | | 99,286 | 90,719 | 403,596 | 471,973 | 686,139 | 45,147 | 46,200 | 235,687 | 277,546 | 361,952 |
| Subtotal:---- | | 207,145 | 195,109 | 1,119,010 | 1,288,304 | 1,754,349 | 109,197 | 121,119 | 661,212 | 838,934 | 968,665 |
| VEGETABLES CANNED MT | | | | | | | | | | | |
| CATSUP & CHILI SA | | 2,799 | 2,743 | 19,099 | 28,177 | 31,335 | 2,400 | 2,074 | 15,815 | 20,231 | 24,793 |
| SWEET CORN CANNED | | 9,998 | 17,319 | 104,291 | 114,790 | 150,029 | 8,246 | 14,350 | 83,098 | 96,268 | 121,698 |
| TOMATO PASTE | | 4,365 | 7,235 | 48,547 | 63,829 | 76,150 | 3,995 | 5,831 | 40,533 | 52,131 | 63,088 |
| TOMATO SAUCE | | 9,144 | 6,727 | 54,721 | 53,973 | 80,996 | 8,342 | 6,732 | 55,122 | 52,675 | 79,832 |
| OTHER CANNED VEG. | | 16,152 | 20,154 | 135,318 | 150,927 | 206,930 | 19,087 | 23,649 | 168,616 | 181,062 | 249,921 |
| Subtotal:---- | | 42,460 | 54,181 | 361,978 | 411,699 | 545,443 | 42,073 | 52,639 | 363,187 | 402,370 | 539,334 |
| FROZEN VEGETABLES MT | | | | | | | | | | | |
| FROZEN FRENCH FRY | | 20,897 | 28,479 | 162,080 | 229,897 | 246,544 | 15,334 | 20,622 | 116,366 | 169,723 | 178,026 |
| FZN SWT CORN | | 4,153 | 5,446 | 42,095 | 46,917 | 62,340 | 3,935 | 4,573 | 37,310 | 41,113 | 55,228 |
| OTHER POT, FZN | | 1,753 | 2,378 | 13,926 | 15,590 | 19,930 | 1,305 | 1,934 | 11,149 | 13,045 | 15,985 |
| OTHER FZN VEG | | 4,599 | 5,933 | 36,221 | 47,791 | 55,286 | 4,512 | 5,295 | 34,258 | 42,757 | 53,023 |
| Subtotal:---- | | 31,403 | 42,237 | 254,323 | 340,197 | 384,101 | 25,088 | 32,425 | 199,084 | 266,640 | 302,264 |
| DEHYD VEGETABLES MT | | | | | | | | | | | |
| GARLIC DEHY | | 619 | 816 | 5,102 | 5,273 | 8,031 | 1,616 | 1,866 | 12,351 | 12,425 | 19,224 |
| ONIONS DEHY | | 2,515 | 2,424 | 18,024 | 24,384 | 28,721 | 5,658 | 5,760 | 40,512 | 48,451 | 61,580 |
| POTATO DEHYD | | 3,591 | 5,184 | 27,089 | 37,849 | 41,546 | 3,938 | 5,210 | 28,270 | 38,449 | 43,252 |
| OTHER DEHY VEG. | | 1,935 | 3,612 | 17,995 | 29,054 | 29,725 | 3,865 | 6,047 | 36,576 | 48,224 | 57,923 |
| Subtotal:---- | | 8,662 | 12,037 | 68,212 | 96,563 | 108,024 | 15,078 | 18,884 | 117,710 | 147,550 | 181,980 |
| TREE NUTS MT | | | | | | | | | | | |
| ALMOND SH/PRP | | 12,440 | 9,489 | 116,054 | 144,827 | 166,886 | 53,810 | 33,523 | 533,904 | 477,936 | 729,695 |
| ALMONDS, UNSHLD | | 1,066 | 843 | 9,114 | 12,428 | 15,261 | 2,790 | 1,843 | 24,427 | 31,833 | 40,108 |
| PISTACHIO, UNSHLD | | 868 | 455 | 7,265 | 9,229 | 10,469 | 2,511 | 1,773 | 20,917 | 26,962 | 29,952 |
| WALNUTS, SHLD | | 1,098 | 1,268 | 15,732 | 17,579 | 20,192 | 4,485 | 4,444 | 55,681 | 50,643 | 71,786 |
| WALNUTS, UNSHLD | | 316 | 498 | 40,550 | 48,603 | 45,510 | 591 | 905 | 77,504 | 79,166 | 85,496 |
| OTHER NUTS | | 4,483 | 3,727 | 44,080 | 43,740 | 58,684 | 11,959 | 10,638 | 128,079 | 114,051 | 172,087 |
| Subtotal:---- | | 20,274 | 16,282 | 232,797 | 276,407 | 317,005 | 76,148 | 53,129 | 840,514 | 780,593 | 1,129,127 |
| NURSERY PRODUCTS NONE | | | | | | | | | | | |
| CUT FLOWERS | | 0 | 0 | 0 | 0 | 0 | 3,087 | 3,311 | 25,784 | 24,152 | 38,587 |
| OTHER NURSERY | | 0 | 0 | 0 | 0 | 0 | 15,525 | 15,633 | 116,496 | 122,836 | 153,273 |
| Subtotal:---- | | 0 | 0 | 0 | 0 | 0 | 18,613 | 18,945 | 142,281 | 147,088 | 191,860 |
| HOPS & PRODUCTS MT | | | | | | | | | | | |
| HOP EXTRACT | | 570 | 201 | 4,329 | 3,476 | 5,400 | 5,212 | 2,940 | 48,995 | 57,069 | 62,297 |
| HOP PELLETS | | 312 | 308 | 3,051 | 5,474 | 4,162 | 2,211 | 1,713 | 16,878 | 31,798 | 23,218 |
| HOPS, NSFP | | 176 | 59 | 1,750 | 2,165 | 1,976 | 875 | 606 | 10,077 | 13,732 | 11,412 |
| Subtotal:---- | | 1,060 | 569 | 9,131 | 11,116 | 11,539 | 8,299 | 5,259 | 75,951 | 102,600 | 96,929 |
| WINE KL | | | | | | | | | | | |
| GRAPE WINES | | 11,254 | 12,558 | 75,004 | 78,744 | 116,815 | 17,372 | 20,963 | 109,892 | 126,641 | 172,684 |
| OTHER WINE PRODUCTS | | 1,184 | 950 | 7,475 | 8,043 | 13,398 | 1,379 | 1,291 | 7,676 | 9,354 | 13,847 |
| Subtotal:---- | | 12,439 | 13,508 | 82,479 | 86,787 | 130,213 | 18,751 | 22,254 | 117,568 | 135,996 | 186,531 |
| MISCELLANEOUS KL | | | | | | | | | | | |
| BEER & BEVERAGES | | 56,274 | 82,503 | 301,418 | 489,098 | 598,932 | 38,616 | 51,293 | 192,157 | 300,701 | 373,685 |
| EDIBLE PREPARATIONS | | 14,725 | 15,883 | 103,146 | 133,897 | 160,298 | 50,986 | 58,637 | 356,168 | 577,392 | 571,798 |
| GINSENG | | 62 | 12 | 761 | 745 | 933 | 3,265 | 836 | 66,179 | 53,474 | 77,148 |
| POTATO CHIPS | | 5,301 | 4,286 | 36,803 | 49,090 | 60,907 | 17,678 | 11,585 | 107,094 | 132,865 | 174,576 |
| OTHER MISC. | | 0 | 0 | 0 | 0 | 0 | 29,433 | 21,943 | 162,550 | 176,824 | 250,246 |
| Subtotal:---- | | 76,364 | 102,686 | | | | | | | | |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
MAY '95

| NAME | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|--------------------------------|----|--------------------|--------------------|----------------------|----------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| GROUP & COMMODITY | | CURR MO LAST YR | CURR MO CURR YR | YR TOTATE LAST YR | YR TOTATE CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH FRUIT | MT | | | | | | | | | | |
| APPLES | | 31,554 | 28,766 | 75,396 | 89,219 | 106,059 | 27,230 | 22,611 | 49,350 | 52,131 | 76,188 |
| AVOCADO | | 80 | 252 | 6,837 | 17,324 | 14,211 | 94 | 1,137 | 4,353 | 16,769 | 12,538 |
| BANANA | | 386,660 | 360,694 | 2,381,657 | 2,499,286 | 3,643,279 | 108,216 | 104,153 | 655,349 | 704,250 | 983,322 |
| CANTELOUPE | | 23,549 | 29,882 | 220,515 | 264,267 | 224,836 | 8,287 | 10,642 | 66,840 | 78,789 | 67,706 |
| GRAPE | | 26,282 | 33,303 | 291,362 | 313,516 | 311,027 | 26,282 | 34,148 | 227,867 | 254,925 | 251,625 |
| KIWI FRUIT | | 9,144 | 8,923 | 17,850 | 22,619 | 29,335 | 5,136 | 5,018 | 11,162 | 12,743 | 17,612 |
| MANGO | | 23,141 | 28,732 | 48,458 | 63,544 | 121,250 | 19,031 | 23,573 | 44,949 | 54,743 | 93,477 |
| PEACH | | 0 | 0 | 42,931 | 49,280 | 43,118 | 0 | 0 | 27,662 | 31,607 | 27,816 |
| PEAR | | 10,290 | 15,252 | 57,825 | 44,841 | 65,283 | 5,311 | 7,554 | 29,682 | 24,580 | 33,073 |
| PINEAPPLE | | 15,764 | 14,027 | 81,531 | 85,954 | 126,505 | 4,428 | 4,329 | 27,606 | 27,857 | 40,775 |
| STRAWBERRY | | 2,522 | 4,842 | 17,814 | 22,516 | 20,102 | 5,557 | 6,355 | 33,134 | 41,813 | 35,038 |
| OTHER MELON | | 8,327 | 10,203 | 107,281 | 115,026 | 114,972 | 5,543 | 6,697 | 39,600 | 40,893 | 41,629 |
| OTHER FRUIT | | 41,756 | 48,411 | 385,653 | 474,061 | 547,710 | 12,253 | 16,482 | 167,507 | 187,958 | 243,414 |
| Subtotal:---- | | 579,074 | 583,292 | 3,735,397 | 4,061,458 | 5,367,691 | 222,375 | 238,704 | 1,385,069 | 1,529,064 | 1,924,220 |
| DRIED FRUIT | MT | | | | | | | | | | |
| DRD APRICOT | | 1,133 | 1,364 | 7,253 | 10,712 | 10,400 | 2,641 | 2,587 | 18,570 | 17,112 | 23,920 |
| DRD FIG & PASTE | | 671 | 910 | 8,708 | 10,575 | 11,732 | 651 | 905 | 10,579 | 12,096 | 15,131 |
| OTHER DRD FRUIT | | 3,266 | 1,849 | 18,756 | 15,359 | 27,141 | 4,869 | 2,501 | 26,807 | 21,705 | 40,093 |
| Subtotal:---- | | 5,071 | 4,123 | 34,718 | 36,648 | 49,274 | 8,161 | 5,994 | 55,957 | 50,913 | 79,145 |
| FROZEN FRUIT | MT | | | | | | | | | | |
| FZN BLUEBERRIES | | 587 | 276 | 5,362 | 4,728 | 8,242 | 869 | 359 | 7,838 | 6,439 | 11,967 |
| FZN STR | | 3,759 | 4,335 | 15,656 | 23,479 | 18,949 | 3,612 | 4,379 | 16,316 | 23,820 | 19,766 |
| OTHER FZN FRUIT | | 3,232 | 2,789 | 22,547 | 19,031 | 34,646 | 4,139 | 2,880 | 26,025 | 21,895 | 40,152 |
| Subtotal:---- | | 7,578 | 7,401 | 43,566 | 47,238 | 61,838 | 8,622 | 7,618 | 50,181 | 52,155 | 71,887 |
| CANNED/PREP FRUIT | MT | | | | | | | | | | |
| CANNED OLIVES | | 5,464 | 5,612 | 46,556 | 43,224 | 70,223 | 13,001 | 14,927 | 101,025 | 110,302 | 152,061 |
| CANNED ORANGES | | 4,748 | 7,144 | 31,454 | 38,866 | 52,281 | 3,747 | 7,037 | 24,778 | 35,505 | 41,356 |
| CANNED PEACH | | 1,675 | 1,346 | 16,045 | 14,200 | 22,584 | 958 | 822 | 8,889 | 8,276 | 12,665 |
| CANNED PINEAPPLE | | 23,088 | 37,743 | 218,187 | 217,968 | 330,958 | 13,217 | 19,237 | 123,994 | 108,956 | 178,064 |
| MIXED FRUIT | | 2,832 | 3,236 | 27,961 | 27,801 | 36,254 | 2,306 | 2,754 | 23,494 | 21,435 | 30,687 |
| PREP/PRES FRUIT | | 4,749 | 5,156 | 38,714 | 38,928 | 60,832 | 5,098 | 6,089 | 43,828 | 47,024 | 67,856 |
| OTHER CANNED FRUIT | | 6,418 | 5,851 | 39,887 | 40,696 | 56,995 | 7,579 | 7,559 | 51,421 | 53,716 | 72,954 |
| Subtotal:---- | | 48,978 | 66,092 | 418,807 | 421,685 | 630,131 | 45,910 | 58,428 | 377,431 | 385,217 | 555,644 |
| FRT&VEG JUICE (SSE) | KL | | | | | | | | | | |
| APPLE JUICE | | 117,748 | 127,825 | 623,985 | 625,717 | 1,018,486 | 20,212 | 33,525 | 120,230 | 152,739 | 184,639 |
| FCOJ | | 105,352 | 47,338 | 1,134,355 | 738,523 | 1,592,083 | 20,463 | 10,318 | 226,069 | 146,080 | 311,967 |
| GRAPE JU | | 9,409 | 5,047 | 47,818 | 35,673 | 71,848 | 9,905 | 5,540 | 18,761 | 12,266 | 27,588 |
| PINAP JU | | 21,520 | 24,039 | 195,495 | 204,955 | 287,725 | 5,494 | 5,573 | 44,549 | 41,813 | 61,809 |
| OTHER FRUIT JUICES | | 24,442 | 20,673 | 154,961 | 165,714 | 230,804 | 10,233 | 8,493 | 73,213 | 75,434 | 103,032 |
| Subtotal:---- | | 278,473 | 224,923 | 2,156,617 | 1,770,584 | 3,200,947 | 60,308 | 59,452 | 482,823 | 428,335 | 689,037 |
| FRESH VEGETABLES | MT | | | | | | | | | | |
| GARLIC | | 4,411 | 5,128 | 25,632 | 16,547 | 31,117 | 4,358 | 6,275 | 18,844 | 20,436 | 24,827 |
| ASPARAGUS | | 34 | 222 | 20,655 | 26,376 | 27,711 | 84 | 502 | 32,500 | 43,497 | 41,829 |
| BELL PEPPER | | 7,649 | 7,393 | 107,788 | 109,736 | 121,842 | 12,370 | 10,901 | 117,251 | 140,759 | 142,760 |
| CARROTS | | 2,698 | 3,997 | 47,034 | 70,672 | 60,094 | 850 | 730 | 11,588 | 18,688 | 15,433 |
| CHILI PEPPER | | 4,562 | 3,860 | 32,408 | 47,727 | 43,897 | 4,523 | 4,240 | 32,597 | 50,172 | 43,110 |
| CUCUMBER | | 10,629 | 12,482 | 230,214 | 215,507 | 250,972 | 4,759 | 4,230 | 96,367 | 119,592 | 106,902 |
| ONIONS | | 18,162 | 17,479 | 227,769 | 189,892 | 254,652 | 11,350 | 11,700 | 118,965 | 107,400 | 136,642 |
| POTATO, INCL SD | | 18,388 | 19,748 | 289,175 | 208,903 | 317,308 | 4,243 | 3,170 | 64,765 | 38,105 | 70,644 |
| SQUASH | | 6,503 | 6,402 | 96,660 | 102,210 | 101,869 | 3,830 | 2,882 | 54,650 | 79,665 | 58,123 |
| TOMATOES | | 25,598 | 40,489 | 332,881 | 424,224 | 401,875 | 16,159 | 26,351 | 271,800 | 317,658 | 328,154 |
| OTHER FRESH VEGETAB | | 20,326 | 27,725 | 200,605 | 274,572 | 281,345 | 11,713 | 16,515 | 125,106 | 179,219 | 164,712 |
| Subtotal:---- | | 118,965 | 144,931 | 1,610,825 | 1,686,372 | 1,892,688 | 74,244 | 87,500 | 944,438 | 1,115,195 | 1,133,140 |
| CANNED/DEHYD VEGET | MT | | | | | | | | | | |
| CND ARTICHOKE | | 5,003 | 2,332 | 15,047 | 10,084 | 30,548 | 8,654 | 4,137 | 24,735 | 17,783 | 53,543 |
| CANNED BAMBOO | | 1,438 | 1,508 | 20,871 | 17,647 | 29,691 | 1,200 | 1,341 | 16,570 | 14,020 | 23,548 |
| CND MSHROOMS | | 8,108 | 7,753 | 41,036 | 47,482 | 64,543 | 15,699 | 17,846 | 81,515 | 110,367 | 132,677 |
| CND PIMIENTO | | 4,425 | 904 | 4,292 | 5,992 | 6,645 | 692 | 1,105 | 5,249 | 8,149 | 8,273 |
| CND TOM | | 4,597 | 4,881 | 26,000 | 32,910 | 45,118 | 1,724 | 1,731 | 9,627 | 11,868 | 16,748 |
| CANNED WATERCHESTNU | | 6,218 | 4,332 | 25,040 | 18,724 | 39,849 | 3,960 | 2,854 | 17,364 | 13,442 | 27,363 |
| TOMATO PASTE & SAUC | | 16,691 | 8,557 | 41,098 | 35,947 | 61,941 | 10,344 | 6,929 | 28,473 | 23,963 | 43,217 |
| DRIED MUSHROOMS | | 125 | 240 | 9,938 | 11,592 | 5,554 | 1,071 | 1,972 | 10,775 | 15,436 | 16,994 |
| DRIED TOMATOES | | 534 | 467 | 4,361 | 3,989 | 5,957 | 1,989 | 1,950 | 16,442 | 15,378 | 22,770 |
| OTHER DEHYD VEGETAB | | 12,431 | 6,342 | 71,769 | 67,259 | 90,749 | 5,950 | 6,683 | 42,993 | 49,237 | 60,302 |
| OTHER CANNED VEGETA | | 19,177 | 24,398 | 138,747 | 165,903 | 207,565 | 18,549 | 21,165 | 141,299 | 164,283 | 211,430 |
| Subtotal:---- | | 74,752 | 61,819 | 389,205 | 407,433 | 584,168 | 69,866 | 67,719 | 395,046 | 449,930 | 616,866 |
| FROZEN VEGETABLES | MT | | | | | | | | | | |
| BROCOLI FZN | | 10,955 | 11,420 | 92,454 | 120,015 | 130,634 | 6,466 | 6,241 | 63,418 | 71,565 | 87,418 |
| CARLIFLOWER FZN | | 225 | 409 | 25,415 | 21,869 | 29,523 | 143 | 269 | 21,643 | 13,874 | 24,636 |
| POTATO FZN | | 12,641 | 17,581 | 88,822 | 109,500 | 130,215 | 6,759 | 10,701 | 49,218 | 65,675 | 72,129 |
| OTHER VEG FZN | | 202,301 | 331,513 | 1,484,999 | 1,964,437 | 2,582,515 | 10,237 | 9,555 | 71,217 | 70,005 | 105,616 |
| Subtotal:---- | | 226,123 | 360,924 | 1,691,693 | 2,215,823 | 2,872,889 | 23,606 | 26,767 | 205,497 | 221,121 | 289,800 |
| TREE NUTS | MT | | | | | | | | | | |
| BRAZILS TOT | | 1,904 | 1,160 | 5,295 | 5,379 | 11,720 | 2,211 | 1,469 | 9,547 | 10,171 | 19,757 |
| CASHEWS TOT | | 5,142 | 5,166 | 42,111 | 35,474 | 64,366 | 23,467 | 21,640 | 179,432 | 154,244 | 280,857 |
| COCONUT | | 4,946 | 4,842 | 45,107 | 35,345 | 68,463 | 4,075 | 3,729 | 36,594 | 28,469 | 56,557 |
| PECANS | | 822 | 603 | 11,729 | 22,889 | 13,178 | 2,276 | 3,720 | 26,856 | 59,886 | 32,545 |
| OTHER NUTS | | 921 | 1,705 | 12,318 | 15,658 | 17,689 | 3,382 | 6,453 | 42,496 | 59,198 | 64,870 |
| Subtotal:---- | | 13,736 | 13,477 | 116,561 | 114,748 | 175,419 | 35,414 | 37,013 | 294,926 | 311,970 | 454,587 |
| NURSERY PRODUCTS | M | | | | | | | | | | |
| CARNATIONS | | 106,116 | 140,456 | 809,860 | 849,227 | 1,057,314 | 8,758 | 15,517 | 69,838 | 79,163 | 88,833 |
| CHRISTMAS TREES | | 1 | 0 | 2,028 | 2,012 | 2,029 | 20 | 0 | 17,111 | 17,259 | 17,116 |
| CHRYSANTHEMUMS | | 46,156 | 64,408 | 393,276 | 437,092 | 562,356 | 5,602 | 8,702 | 49,742 | 50,360 | 66,608 |
| ROSES | | 69,133 | 97,729 | 497,605 | 543,688 | 677,762 | 12,801 | 19,984 | 93,544 | 104,654 | 124,203 |
| TULIP BULBS | | 17 | 0 | 64,803 | 77,700 | 302,490 | 1 | 0 | 7,807 | 9,495 | 34,441 |
| OTHER CUT FLOWERS | | 0 | 0 | 0 | 0 | 0 | 11,086 | 17,507 | 87,325 | 108,094 | 122,628 |
| OTHER NURSERY PRODU | | 0 | 0 | 0 | 0 | 0 | 19,782 | 27,645 | 156,570 | 188,096 | 226,569 |
| Subtotal:---- | | 221,426 | 302,594 | 1,767,573 | 1,909,722 | 2,601,952 | 58,053 | 89,356 | 481,941 | 557,123 | 680,401 |
| HOPS & PRODUCTS | MT | | | | | | | | | | |
| HOPS & PELLETS | | 311 | 200 | 4,984 | 4,823 | 5,291 | 2,356 | 1,583 | 32,447 | 33,034 | 33,104 |
| OTHER HOP PRODS | | 138 | 3 | 696 | 547 | 703 | 916 | 25 | 4,210 | 3,340 | 4,251 |
| Subtotal:---- | | 449 | 203 | 5,680 | 5,371 | 5,995 | 3,273 | 1,608 | 36,657 | 36,374 | 37,356 |
| WINE | KL | | | | | | | | | | |
| RED WINE | | 10,686 | 11,413 | 74,396 | 83,692 | 113,743 | 36,313 | 44,230 | 254,780 | 308,635 | 386,908 |
| SPARKLING WINE | | 1,689 | 1,499 | 21,545 | 20,622 | 31,087 | 15,416 | 14,599 | 183,027 | 178,909 | 276,616 |
| WHITE WINE | | 8,848 | 7,772 | 66,885 | 63,247 | 100,106 | 27,384 | 28,594 | 198,381 | 203,944 | 293,701 |
| OTHER WINE PRODUCTS | | 0 | 0 | 0 | 0 | 0 | 6,215 | 6,370 | 48,088 | 50,073 | 72,239 |
| Subtotal:---- | | 21,224 | 20,685 | 162,827 | 167,563 | 244,937 | 85,328 | 93,795 | 684,277 | 741,562 | 1,029,466 |
| MISCELLANEOUS | KL | | | | | | | | | | |
| BEER & BEVERAGES | | 120,070 | 136,834 | 806,964 | 851,381 | 1,320,904 | 97,405 | 117, | | | |

EXPORT NEWS AND OPPORTUNITIES

GSM-102 credit guarantee program targets Brazil

Since our last report, five million dollars of GSM-102 coverage for exports of U.S. apples, table grapes, and pears to Brazil have been made available for FY 1995. No other activity was noted in the GSM-102 program since the July 1995 report. Under the GSM-102 credit guarantee program, repayment terms are usually three years. For example, through this program, the U.S. exporter can be paid by the U.S. bank immediately upon export if an irrevocable letter

of Credit is opened by the importer's bank and financed by the U.S. bank. The importer's bank then has up to three years to repay the U.S. bank. A slightly different approach has been specified for the FY 1995 program for Russia, which offers coverage only on 90-day terms. These repayment terms are also available for Mexico. Note: applications to include other horticultural commodities and products in GSM-102 programs will be considered by FAS. (For further information on the GSM-102 program for horticultural commodities, contact Ross G. Kreamer, 202-720-9903.)

FY 1995 GSM-102 Credit Guarantee Coverage 1/

| Country/Commodity | Announced Allocations FY 1995 (\$1,000) | Exporter Applications Approved (\$1,000) | Balance (\$1,000) |
|--------------------------|--|---|------------------------------|
| China | | | |
| Assorted 2/ | 100,000 | 0 | 100,000 |
| Indonesia | | | |
| Potatoes 3/ | 2,000 | 0 | 2,000 |
| Mexico | 1,075,000 | 1,012,200 | 62,800 |
| Fresh Fruits and Nuts 4/ | | 3,800 | |
| Hops | | 3,200 | |
| Russia 5/ | 9,500 | 0 | 9,500 |
| Tunisia | | | |
| Almonds/Walnuts | 500 | 0 | 500 |
| Raisins | 500 | 0 | 500 |
| Andean Region 6/ | | | |
| Tree Nuts and | | | |
| Fresh Fruits 7/ | 1,000 | 0 | 1,000 |
| Brazil | | | |
| Fresh Fruit 8/ | 5,000 | 0 | 5,000 |

1/ Coverage announced through July 7, 1995.

2/ Assorted commodities. Chinese phytosanitary regulations currently permit imports of apples, cherries, and hop products.

3/ Cut and frozen for french fries.

4/ Apples, pears, plums, peaches, nectarines, kiwifruit, strawberries, and almonds.

5/ Apples, oranges, tangerines, lemons, pears, canned or frozen (corn, peas, mixed vegetables, tomatoes, green beans, and spinach). Sales must be registered by July 1, 1995; final export date is July 31, 1995.

6/ Includes Bolivia, Colombia, Ecuador, El Salvador, Peru, and Venezuela.

7/ Almonds, walnuts, pistachios, pecans, and hazelnuts; apples, pears, plums, peaches, nectarines, and strawberries.

8/ Apples, grapes, and pears.

CCC publishes notice of proposed rule making on new export guarantee program

A potentially more attractive and flexible credit guarantee program that may meet the particular needs of the horticultural industry is currently making its way through official channels. The proposed rule for regulations governing the Commodity Credit Corporation's (CCC) Supplier Credit Guarantee Program (SCGP) was published in the Federal Register (Vol. 60, No. 138, p. 37025), July 19, 1995. The proposed rule would amend the GSM-102/103 program, by adding a category (D) that establishes the terms and conditions of the SCGP. Public comments on this proposal must be submitted in writing on or before September 18, 1995.

Advantages of the proposed SCGP are apparent

The SCGP will offer certain advantages to exporters of U.S. horticultural products and their importers that are not available under the standard GSM-102 terms. Most importantly, exporters may apply to CCC for guarantees of repayment of credits extended to importers without the requirement of a letter of credit opened by an eligible foreign bank. Under SCGP, CCC will guarantee payment of the importer's obligation to the exporter. The importer will benefit by avoiding the cost and delays of opening a bank letter of credit. Moreover, because the importer, and not the foreign bank, is the borrower, the importer will enjoy the full benefit of the credit terms guaranteed by CCC.

How certain provisions of SCGP differ from GSM-102

The SCGP poses certain financial risks to the CCC by accepting importer risk rather than foreign bank risk, as under standard GSM-102 terms. The CCC recognizes that a higher rate of default in payments to exports could occur. Accordingly, the following SCGP features are some of the modifications of the standard GSM-102 program.

1) Importer Obligation is in U.S. Dollars. The importer obligation must be in the form of a fixed rate or floating rate promissory note and is

defined in the proposed rule making. The promissory note provides payment in U.S. dollars, on a specified date, and must be made in favor of the exporter by the importer. No other form of importer obligation may be used.

2) Coverage could be at 50-percent level. The CCC anticipates announcing lower levels of coverage for principal and/or interest under SCGP than are currently available under the GSM-102 terms. This provides an incentive to exporters and their assignees to evaluate carefully the credit risk posed by individual importers. The amount of coverage under SCGP is not specified in the proposed regulations. However, CCC is considering inaugurating the program with maximum principal coverage of 50 percent of port value, and no interest coverage. Comments are encouraged on the matter of coverage levels in the SCGP.

3) Guarantee fees could be higher than standard GSM-102 terms. Guarantee fees will likely be higher than those charged under GSM-102 for comparable credit periods. One approach being considered by CCC is to charge a uniform fee in the mid-range of insurance premia charged by EXIMBANK for good risk countries in its short-term, single-buyer insurance program. This fee would be irrespective of the eligible country in which the importer is located and of the length of the credit period. Currently, the fee would equate to about \$0.95 per \$100 of guarantee coverage. In accordance with provisions of the 1978 Agricultural Trade Act, fees cannot exceed \$1.00 per \$100 of guarantee.

4) Length of credit period up to 180 days. SCGP guarantees would be available for periods not to exceed 180 days.

5) Application for SCGP Guarantee. The CCC does not intend to conduct routine independent creditworthiness evaluations of individual importers. However, CCC proposes to reserve the right to require exporters to provide additional information about the importer in the process of applying for an SCGP guarantee. If accepted, this requirement would primarily focus on past transactions of importers whose obligations CCC has not guaranteed.

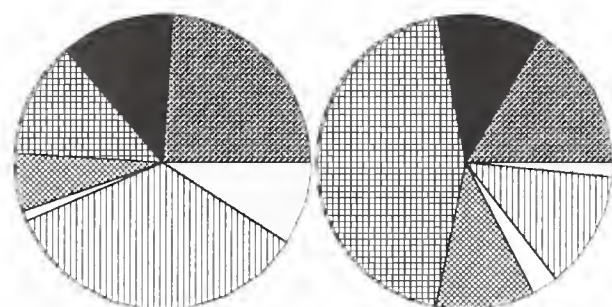
6) Ineligible Exporter criteria. This provision is intended to prevent a situation in which CCC would receive a claim from an exporter who directly or indirectly owns or controls, or is owned or controlled, by the importer responsible for the default.

(For questions regarding the SCGP proposed rule, please contact Penny Badolato at (202) 720-8639, or by FAX (202) 720-0938; or Ross Kreamer at (202) 720-9903.)

U.S. avocado production and exports increase

USDA's National Agricultural Statistics Service (NASS) estimates U.S. avocado production at 154,500 tons in 1994/95, a 12 percent increase over the previous year. Favorable weather contributed to the increase. At the same time, exports to date (November 1994 to May 1995) are up more than 115 percent from the same time period the previous year. Exports have increased significantly to Canada (up 49 percent) and to the European Union (up 291 percent). Total U.S. exports of avocados in 1994/95 are forecast at 13,000 tons, 44 percent above the previous year's shipments.

France is the largest market for U.S. avocado exports. U.S. exports to France to date in 1994/95 are more than 6 times above the volume shipped the previous year during the same time period and have already exceeded last year's total imports. Drought and poor weather in the major exporting countries of South Africa and Spain, have reduced avocado exports from these countries to the European Union.



U.S. Avocado Exports 1/ 1993/1994 U.S. Avocado Exports 1/ 1994/95

■ Canada ■ United Kingdom ▨ France ▨ Netherlands
□ Sweden ▨ Japan □ All Others

1/ Figures are for November to May
Source: U.S. Bureau of the Census

U.S. Avocados: Production, Supply & Distribution (Metric Tons)

Marketing Years 1992/93 - 1994/95 1/

| | 1992/93 | 1993/94 | 1994/95 F |
|----------------------|---------|---------|-----------|
| Production | 264,490 | 137,575 | 154,493 |
| Imports | 12,455 | 17,874 | 18,000 |
| Total Supply | 276,945 | 155,449 | 172,493 |
| Exports | 14,600 | 9,014 | 13,000 |
| Domestic Consumption | 262,345 | 146,435 | 159,493 |
| Total Distribution | 276,945 | 155,449 | 172,493 |

1/ Marketing year is November/October
F- Forecast

U.S. horticultural exports to Vietnam continue to expand

Vietnam's economy remains one of the hottest in the region, with growth pegged at over 9 percent for the current year. Since the lifting of the trade embargo in February 1994, U.S. exports of horticultural commodities to Vietnam have shown steady growth. According to Census Bureau statistics, through the first eight months of FY 1995, direct U.S. horticultural exports to Vietnam approached \$4.4 million. Apples and grapes were key trade items, accounting for a respective 33 percent and 12 percent of that total. However, indirect U.S. horticultural exports, notably through Singapore and Hong Kong, make the true total higher, although there is no way to quantify them. Indirect trade is likely to decline, since importers in Vietnam are reported to prefer doing business directly with U.S. exporters, due to price and quality considerations.

The expanding level of trade is consistent with the conclusions of an FAS/industry team visit to Vietnam in May 1995. The team found strong market potential for a range of U.S. horticultural products, notably citrus, particularly in Ho Chi Minh City. Hanoi currently maintains an import licensing regime for "consumer/luxury" goods, a designation that extends to most horticultural products. As imports continue to expand, it will become increasingly important to watch for possible action by Hanoi to tighten market access for imported products in a move to protect the country's balance of payments position.

WORLD TRADE SITUATION AND POLICY UPDATES

Findings of NAFTA S&P expert group reflect progress for U.S. cherries

An expert working group, formed under the auspices of the NAFTA Sanitary and Phytosanitary Committee to review the longstanding dispute on access to Mexico for U.S. sweet cherries, recently issued its final report. The group's conclusions contain

several positive findings from the U.S. perspective. First, two of the pests reviewed by the group were dismissed as not being of quarantine significance to Mexico, narrowing the number of legitimate pests of concern to two. In addition, the group concluded that risks associated with the two remaining pests could be effectively mitigated through either a systems approach to pest management and control, or by certifying production areas as being "free of" the pests in question. Significantly, the findings of the group did not support a fumigation requirement. Mexico has been insisting for several years that U.S. cherries must be fumigated with methyl bromide as a condition for entry, something the U.S. side has maintained is unjustified. A resolution to these issues, leading to access for U.S. cherries will be taken up at the next meeting of the NAFTA S&P Committee meeting. No date has been set for this meeting. The U.S. industry views Mexico as a promising market for its sweet cherries with sales reaching \$10-15 million dollars annually.

Taiwan's postponement of new apple import requirement is positive news for U.S. exporters

The AIT Agricultural Section recently reported that U.S. exporters will not face new, phytosanitary import regulations for the 1995 apple crop. The report was based on discussions with Taiwan quarantine authorities. The U.S. industry was concerned that new codling moth import regulations, promulgated in May 1995, would be retroactive and severely limit exports of 1995 apples to Taiwan. Technical discussions between USDA and Taiwan quarantine authorities are planned for September at which time the new guidelines will be reviewed.

USDA proposes allowing Mexican avocado imports into selected additional states

On July 3, 1995, the USDA published a proposed rule in the Federal Register that would allow the importation of fresh Hass avocados from orchards in Michoacan, Mexico.

Requirements under the proposed rule include pest surveys and cultural practices in the production areas. In addition, exporters would also have to comply to special packing, inspection, and shipping procedures. The proposal would allow imports only into Northeastern states during late fall and early winter where climatic conditions would prevent the survival of pests. USDA's Animal and Plant Health Inspection Service officials believe that these requirements will effectively prevent the introduction of plant pests into the United States. Avocado imports from Mexico have been banned since 1914 and were only recently allowed into Alaska in July 1993.

Public hearings will be held nationwide in August, including hearings August 17-18 in Washington D.C. and August 30-31 in Southern California, to discuss scientific information, risk assessments and other aspects of the proposal.

Taiwan tariff cuts to benefit U.S. horticultural exports

Fulfilling a longstanding bilateral agreement with the United States, Taiwan lowered tariffs on a wide range of agricultural products effective July 14, 1995. A large number of horticultural products, including oranges, grapefruit, pears, sweet cherries, kiwifruit, and dried prunes, were included in the tariff package. Tariffs for these six items, U.S. exports of which to Taiwan totaled \$37 million in CY 1994, have been reduced by 20-40 percent. These reductions, together with future tariff cuts secured through GATT/WTO accession negotiations, are expected to significantly enhance U.S. export prospects for horticultural products to Taiwan in the coming years. Total U.S. exports of horticultural products to Taiwan were valued at \$355 million in CY 1994.

New brand name for Australian fresh fruit and vegetables

The Australian Horticultural Corporation, AHC, an umbrella organization established in 1988, is seeking to facilitate, encourage and co-ordinate horticultural marketing with an emphasis on exports. One of the goals of the AHC is to more than double the value of horticultural exports to A\$800 million by the year 2000. In trying to reach this goal, the AHC has recently established an Australian Produce Identification (API) program with the objective of building a market preference for Australian horticultural exports by marketing produce identified by an API logo. "Australian Fresh" is the name for a new brand of fresh fruits and vegetables which were launched recently by the AHC under the API logo. The AHC developed the logo and marketing program after research in foreign markets showed that there was not a coherent marketing approach for Australian horticultural produce emphasizing the freshness and "greenness" of the product. (Based on information from the Agricultural Counselor's office in Canberra.)

Orange Juice Situation in Selected Countries

Orange juice supplies in selected countries in 1994/95 are forecast at 2.47 million metric tons, about the same as the previous year's level. A sharp increase in U.S. orange juice production is expected to more than offset lower output from Brazil. These large supplies will continue to challenge the marketing ability of exporters. Orange juice exports from selected countries in 1994/95 are forecast at 1.22 million metric tons - - 8 percent below the previous year's shipments. Brazil, the world's largest exporter, is expected to account for most of the decrease, primarily due to reduced import demand from the United States. U.S. orange juice exports, on the other hand, are currently running at a record pace, primarily to the European Union. Increased demand for a higher quality not from concentrate (NFC) juice, the devaluation of the dollar against some EU currencies, and strong marketing efforts from U.S. brand companies are boosting U.S. exports.

Summary

Orange juice supplies in selected countries in 1994/95 are forecast at 2.47 million metric tons (65 degrees brix), or about the same as the level of the previous two years. Orange juice production in selected countries in 1994/95 is forecast at 2.09 million tons or about the same as last year's output. However, U.S. orange juice production in 1994/95 is forecast to increase by 13 percent to 900,000 tons, due to a larger Florida orange harvest. Brazilian orange juice output, on the other hand, is forecast to decrease by 8 percent to 1.0 million tons, due to expected lower juice yields and increased domestic demand for fresh squeezed oranges.

Total orange juice exports from selected countries in 1994/95 are forecast at 1.22 million tons - - 8 percent below the previous season's shipments. Brazil is expected to account for nearly all of the decrease in exports. Brazilian exports to the United States, the largest importer, are forecast down sharply in 1994/95 due to the larger U.S. supplies. Brazil accounts for 79 percent of world orange juice exports, followed by the United States with 7 percent.

Outlook for major producers in the Southern Hemisphere

Southern Hemisphere orange juice production for the 1995 season ^{1/} is forecast at 1.04 million tons, 9 percent below last season's output. Production is forecast down in all selected Southern Hemisphere countries except for South Africa. However, Brazil is expected to account for the bulk of the decrease in output.

Southern Hemisphere orange juice exports in the 1995 season are forecast to fall 10 percent to 976,226 tons, due primarily to reduced import demand from the United States. Brazil accounts for 99 percent of total selected country Southern Hemisphere exports.

Brazil is the world's largest orange juice producer, accounting for nearly half of world output. Brazil is also the world's largest orange juice exporter, accounting for nearly 80 percent of world shipments. The state of Sao Paulo accounts for about 98 percent of total orange juice produced and exported by Brazil.

^{1/} The 1995 Southern Hemisphere season corresponds to the 1994 Northern Hemisphere season in the 1994/95 marketing year shown in the tables in the statistical section. However, for actual marketing year period, see footnotes on tables.

There have been no changes in Brazilian orange juice estimates since last reported. See the July issue of *World Horticultural Trade & U.S. Export Opportunities* for additional details on the Brazilian orange and orange juice situation.

No significant changes in the 1995 season are expected from the previous year in other Southern Hemisphere producing countries.

Revisions for major producers in the Northern Hemisphere

Northern Hemisphere orange juice production for 1994/95 is estimated at a record 1.04 million metric tons, up 2 percent from the February forecast. Since February (see February 1995 issue of *World Horticultural Trade & U.S. Export Opportunities*), increases in production estimates for the United States, Mexico, Greece, and Spain more than offset decreases in Israel, Morocco, and Italy.

Northern Hemisphere orange juice exports for 1994/95 are forecast at 211,585 tons, unchanged from the February forecast. Increases in export forecasts for Mexico, Italy, and Spain offset decreases in Israel and Morocco.

United States' orange juice production in 1994/95 is estimated at 900,000 metric tons, 2 percent above the February forecast. More oranges are expected to be processed, due to an upward revision in the Florida orange crop. Florida accounts for 95 percent of total U.S. orange juice production.

U.S. orange juice exports in 1994/95 are forecast at a record 85,000 tons, 13 percent above last season's shipments. For the first 6 months of the 1994/95 season (December-November) U.S. orange juice exports are running 32 percent ahead of the previous season. A significant increase in exports to the European Union has more than offset a decrease in shipments to Japan. U.S. exports to the EU to date (December 1994 to May 1995) have reached 18,420 tons, 64 percent ahead of last year's shipments during the same time period.

The pure juice market in the EU has significant upward potential based on the current average consumption level of 14 liters for pure juice. Within Europe, juice consumption is the highest in Germany at 27 liters per capita, followed by the UK with 13 liters, and France with 12 liters.

The orange juice market is experiencing a healthy upward trend, due to the increased demand for a higher quality not from concentrate (NFC) juice, the devaluation of the dollar against some EU currencies, and strong marketing efforts from U.S. brand companies. In France for example, the trend is toward a "fresh squeezed" taste that is becoming associated with the U.S. orange juice product. Even though the U.S. product is more expensive than the Brazilian product, the quality is superior and consumers are willing to pay a higher price for it. The European economy is relatively healthy, particularly in France where inflation is low. Strong marketing efforts include opening distribution channels and offering different product forms such as pasteurized products, plastic bottles, tetrabrik and juice packed in cartons.

The U.S. orange juice import forecast for 1994/95 has been reduced to 160,000 tons, 6 percent below the previous forecast and 44 percent below the previous year's imports. Florida's larger orange juice production reduces the need for imports. In addition, orange juice consumption in 1994/95 is expected to approximate the previous year's level.

Mexico's orange juice production in 1994/95 is estimated at 40,000 tons, compared with the February forecast of 31,000 tons. More attractive international prices for frozen concentrate orange juice and last December's peso devaluation have allowed the processing sector to be more competitive with the domestic fresh market. Processing plants which have been closed the past 2 years have recently begun to process oranges because of the more favorable situation. Mexico's orange juice export forecast for 1994/95 has been increased from 31,000 to 38,000 metric tons, based on the expected larger output and the goal to fill the U.S. tariff-rate quota under NAFTA. For details

on NAFTA, see the February issue of ***World Horticultural Trade & U.S. Export Opportunities***.

Israel's orange juice production estimate for 1994/95 was reduced from 27,000 to 14,399 tons, based on a sharp reduction in the amount of oranges expected to be processed. The 1994/95 oranges for processing forecast was reduced from 300,000 to 100,000 tons. The processors had difficulty in competing with the fresh export market because the Israeli Government announced at the beginning of April that it would subsidize shipments (\$30 per metric ton) of industrial quality Valencia Lates to countries of the former Soviet Union. As a result of this measure, fresh orange exports are expected to increase sharply.

The Moroccan orange juice production forecast for 1994/95 has been reduced from 13,000 to 4,000 tons. A smaller orange crop and more favorable prices for fruit destined for the fresh market have reduced the outlook for oranges expected to be processed. Morocco's 1994/95 orange juice export forecast has consequently been reduced from 13,000 to 8,000 tons.

Italy's orange juice production forecast for 1994/95 was reduced from 29,241 to 24,624 tons. Strong domestic demand for fresh orange consumption has reduced the amount of oranges expected to be processed. The orange juice export forecast for 1994/95, on the other hand, has been increased from 23,085 to 26,163 metric tons. The devaluation of the Lira has made Italian orange juice exports more competitive.

There were no other significant changes for Northern Hemisphere countries.

For more information about orange juice, contact Joseph Somers, USDA's Horticultural and Tropical Products Division, (202) 720-2974

Table 1
ORANGE JUICE: SUPPLY & UTILIZATION
MAJOR PRODUCING COUNTRIES IN NORTHERN HEMISPHERE
METRIC TONS, 65 DEGREES BRIX 1/

| Country/Year 2/ | Begin. Stocks | Production | Imports | Exports | Consumption | Ending Stocks |
|------------------------|--------------------------|-------------------|----------------|----------------|--------------------|--------------------------|
| Greece 3/ | | | | | | |
| 1991/92 | 5,802 | 10,351 | 5,993 | 7,264 | 9,682 | 5,200 |
| 1992/93 | 5,200 | 11,800 | 7,969 | 2,798 | 13,671 | 8,500 |
| 1993/94 | 8,500 | 8,050 | 7,000 | 3,500 | 14,000 | 6,050 |
| 1994/95 F | 6,050 | 11,900 | 6,000 | 4,000 | 14,500 | 5,450 |
| Israel 4/ 5/ | | | | | | |
| 1991/92 | 3,138 | 23,998 | 4,615 | 21,044 | 10,153 | 554 |
| 1992/93 | 554 | 19,014 | 7,384 | 20,306 | 5,538 | 1,108 |
| 1993/94 | 1,108 | 16,799 | 7,384 | 16,614 | 7,384 | 1,292 |
| 1994/95 F | 1,292 | 14,399 | 7,384 | 16,614 | 5,538 | 923 |
| Italy 6/ | | | | | | |
| 1991/92 | 24,084 | 49,248 | 3,009 | 26,317 | 20,315 | 29,709 |
| 1992/93 | 29,709 | 38,475 | 2,924 | 16,006 | 20,782 | 34,320 |
| 1993/94 | 34,320 | 35,397 | 3,232 | 24,316 | 21,546 | 27,086 |
| 1994/95 F | 27,086 | 24,624 | 3,232 | 26,163 | 21,546 | 7,233 |
| Mexico 6/ | | | | | | |
| 1991/92 | 0 | 14,000 | 0 | 7,000 | 2,000 | 5,000 |
| 1992/93 | 5,000 | 25,000 | 0 | 23,000 | 2,000 | 5,000 |
| 1993/94 | 5,000 | 33,000 | 0 | 36,000 | 2,000 | 0 |
| 1994/95 F | 0 | 40,000 | 0 | 38,000 | 2,000 | 0 |
| Morocco 5/ | | | | | | |
| 1991/92 | 2,947 | 6,713 | 0 | 5,806 | 2,567 | 1,287 |
| 1992/93 | 1,287 | 9,063 | 0 | 3,793 | 1,913 | 4,644 |
| 1993/94 | 4,644 | 21,076 | 0 | 12,135 | 2,902 | 10,683 |
| 1994/95 F | 10,683 | 4,000 | 0 | 8,000 | 3,000 | 3,683 |
| Spain 7/ | | | | | | |
| 1991/92 | 0 | 33,000 | 20,000 | 39,000 | 10,000 | 4,000 |
| 1992/93 | 4,000 | 24,000 | 20,000 | 39,000 | 9,000 | 0 |
| 1993/94 | 0 | 25,000 | 20,000 | 35,000 | 10,000 | 0 |
| 1994/95 F | 0 | 23,000 | 22,000 | 35,000 | 10,000 | 0 |
| Turkey 5/ | | | | | | |
| 1991/92 | 2,000 | 8,300 | 215 | 434 | 8,081 | 2,000 |
| 1992/93 | 2,000 | 8,200 | 1,196 | 326 | 9,070 | 2,000 |
| 1993/94 | 2,000 | 8,400 | 2,000 | 700 | 9,200 | 2,500 |
| 1994/95 F | 2,500 | 8,500 | 1,000 | 1,000 | 9,000 | 2,000 |

Table 1
(continued)
ORANGE JUICE: SUPPLY & UTILIZATION, MAJOR PRODUCING
COUNTRIES IN NORTHERN HEMISPHERE
METRIC TONS, 65 DEGREES BRIX 1/

| Country/Year | Begin. Stocks | Production | Imports | Exports | Consumption | Ending Stocks |
|------------------|------------------|------------|---------|---------|-------------|------------------|
| United States 8/ | | | | | | |
| 1991/92 | 112,158 | 661,495 | 203,465 | 76,571 | 780,129 | 120,418 |
| 1992/93 | 120,418 | 861,894 | 231,969 | 81,153 | 957,575 | 175,553 |
| 1993/94 | 175,553 | 793,918 | 284,627 | 75,345 | 986,037 | 192,716 |
| 1994/95 F | 192,716 | 900,000 | 160,000 | 85,000 | 986,000 | 181,716 |
| TOTAL | | | | | | |
| 1991/92 | 150,129 | 807,105 | 237,297 | 183,436 | 842,927 | 168,168 |
| 1992/93 | 168,168 | 997,446 | 271,442 | 186,382 | 1,019,549 | 231,125 |
| 1993/94 | 231,125 | 943,996 | 324,089 | 197,455 | 1,053,915 | 247,840 |
| 1994/95 F | 247,840 | 1,038,741 | 202,078 | 211,585 | 1,055,854 | 221,220 |

- 1/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.
- 2/ Year refers to marketing period which usually begins in the fall of the Northern Hemisphere and corresponds to the harvesting and marketing period for fresh citrus.
- 3/ Marketing season begins September 1 of first year shown.
- 4/ Includes orange juice processed from oranges in Gaza.
- 5/ Marketing season begins October 1 of first year shown.
- 6/ Marketing season begins January 1 of second year shown.
- 7/ Marketing season begins November 1 of first year shown.
- 8/ Marketing season begins December 1 of first year shown

Source: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census. Statistics Canada. Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

Table 2
ORANGE JUICE: SUPPLY & UTILIZATION, MAJOR PRODUCING
COUNTRIES IN SOUTHERN HEMISPHERE
METRIC TONS, 65 DEGREES BRIX 1/

| Country/Year 2/ | Begin. Stocks | Production | Imports | Exports | Consumption | Ending Stocks |
|------------------------|------------------|------------|---------|-----------|-------------|------------------|
| Argentina 3/ | | | | | | |
| 1991/92 | 0 | 12,000 | 550 | 7,900 | 4,650 | 0 |
| 1992/93 | 0 | 12,000 | 1,008 | 4,322 | 8,686 | 0 |
| 1993/94 | 0 | 12,500 | 2,000 | 890 | 13,610 | 0 |
| 1994/95 F | 0 | 12,400 | 2,200 | 900 | 13,700 | 0 |
| Australia 4/ | | | | | | |
| 1991/92 | 14,882 | 29,253 | 6,975 | 998 | 32,803 | 17,309 |
| 1992/93 | 17,309 | 24,742 | 11,178 | 1,173 | 34,684 | 17,371 |
| 1993/94 | 17,371 | 24,596 | 13,678 | 1,006 | 35,661 | 18,978 |
| 1994/95 F | 18,978 | 17,683 | 11,724 | 1,172 | 36,149 | 11,064 |
| Brazil 4/ 5/ | | | | | | |
| 1991/92 | 68,000 | 1,145,000 | 0 | 1,090,000 | 18,000 | 105,000 |
| 1992/93 | 105,000 | 1,113,000 | 0 | 1,100,000 | 18,000 | 100,000 |
| 1993/94 | 100,000 | 1,102,000 | 0 | 1,082,000 | 22,000 | 98,000 |
| 1994/95 F | 98,000 | 1,000,000 | 0 | 970,000 | 30,000 | 98,000 |
| South Africa 6/ | | | | | | |
| 1991/92 | 0 | 13,730 | 384 | 1,202 | 7,938 | 4,974 |
| 1992/93 | 4,974 | 12,437 | 16 | 3,906 | 8,030 | 5,491 |
| 1993/94 | 5,491 | 9,950 | 0 | 5,490 | 8,030 | 1,921 |
| 1994/95 F | 1,921 | 10,310 | 0 | 4,154 | 8,030 | 47 |
| TOTAL | | | | | | |
| 1991/92 | 82,882 | 1,199,983 | 7,909 | 1,100,100 | 63,391 | 127,283 |
| 1992/93 | 127,283 | 1,162,179 | 12,202 | 1,109,402 | 69,400 | 122,862 |
| 1993/94 | 122,862 | 1,149,046 | 15,678 | 1,089,386 | 79,301 | 118,899 |
| 1994/95 F | 118,899 | 1,040,393 | 13,924 | 976,226 | 87,879 | 109,111 |

1/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.

2/ Marketing year indicated is for aggregation purposes with countries from the Northern Hemisphere corresponding to the harvesting and marketing period for fresh citrus. For the Southern Hemisphere, orange harvest occurs entirely during the second year shown.

3/ Marketing season begins January 1 of second year shown.

4/ Marketing season begins July 1 of second year shown.

5/ Includes small quantities of tangerine juice.

6/ Marketing season begins February 1 of second year shown.

Source: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census. Statistics Canada. Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

Table 3
ORANGE JUICE: SUPPLY & UTILIZATION
SELECTED IMPORTING COUNTRIES
METRIC TONS, 65 DEGREES BRIX 1/

| Country/Year 2/ | Begin. Stocks | Production | Imports 3/ | Exports 4/ | Consumption | Ending Stocks |
|-----------------|------------------|------------|------------|------------|-------------|------------------|
| Canada 5/ | | | | | | |
| 1991/92 | 0 | 0 | 67,678 | 150 | 67,528 | 0 |
| 1992/93 | 0 | 0 | 66,382 | 150 | 66,232 | 0 |
| 1993/94 | 0 | 0 | 74,999 | 150 | 74,849 | 0 |
| 1994/95 F | 0 | 0 | 75,000 | 150 | 74,850 | 0 |
| Germany 5/ | | | | | | |
| 1991/92 | 0 | 0 | 263,093 | 31,222 | 231,871 | 0 |
| 1992/93 | 0 | 0 | 229,379 | 37,420 | 191,959 | 0 |
| 1993/94 | 0 | 0 | 232,968 | 40,201 | 192,767 | 0 |
| 1994/95 F | 0 | 0 | 240,000 | 35,000 | 205,000 | 0 |
| Japan 6/ 7/ | | | | | | |
| 1991/92 | 4,000 | 150 | 56,140 | 0 | 56,540 | 3,750 |
| 1992/93 | 3,750 | 150 | 70,460 | 0 | 66,360 | 8,000 |
| 1993/94 | 8,000 | 150 | 110,150 | 0 | 108,300 | 10,000 |
| 1994/95 F | 10,000 | 150 | 105,000 | 0 | 105,150 | 10,000 |
| Korea | | | | | | |
| 1991/92 | 15,591 | 7,940 | 46,012 | 0 | 58,323 | 11,220 |
| 1992/93 | 11,220 | 14,673 | 41,540 | 0 | 60,000 | 7,433 |
| 1993/94 | 7,433 | 7,402 | 53,893 | 0 | 63,880 | 4,847 |
| 1994/95 F | 4,847 | 6,031 | 54,000 | 0 | 60,000 | 4,878 |
| Sweden 5/ | | | | | | |
| 1991/92 | 0 | 0 | 15,509 | 233 | 15,276 | 0 |
| 1992/93 | 0 | 0 | 17,091 | 102 | 16,989 | 0 |
| 1993/94 | 0 | 0 | 20,275 | 83 | 20,192 | 0 |
| 1994/95 F | 0 | 0 | 22,000 | 100 | 21,900 | 0 |
| TOTAL | | | | | | |
| 1991/92 | 19,591 | 8,090 | 448,432 | 31,605 | 429,538 | 14,970 |
| 1992/93 | 14,970 | 14,823 | 424,852 | 37,672 | 401,540 | 15,433 |
| 1993/94 | 15,433 | 7,552 | 492,284 | 40,434 | 459,988 | 14,847 |
| 1994/95 F | 14,847 | 6,181 | 496,000 | 35,250 | 466,900 | 14,878 |

- 1/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.
- 2/ Marketing year indicated is for aggregation purposes with countries from the Northern Hemisphere corresponding to the harvesting and marketing period for fresh citrus.
- 3/ Includes Intra-EU trade and transshipments, particularly from the Netherlands to Germany.
- 4/ Re-exports including Intra-EU trade. Includes re-exports from Canada to the United States (based on United States imports using Bureau of Census data).
- 5/ Marketing year begins January 1 of second year shown.
- 6/ Marketing year begins October of first year shown.
- 7/ Does not include tangerine juice of which Japan annually produces and consumes 23,000 to 30,000 tons of 65 degrees brix.

Source: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census. Statistics Canada. Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

Table 4
ORANGE JUICE: SUPPLY & UTILIZATION FOR SELECTED COUNTRIES 1/
METRIC TONS, 65 DEGREES BRIX 2/

| Country/Year 2/ | Begin. Stocks | Production | Imports | Exports | Consumption | Ending Stocks |
|----------------------------|------------------|------------|---------|-----------|-------------|------------------|
| NORTHERN HEMISPHERE | | | | | | |
| 1991/92 | 150,129 | 807,105 | 237,297 | 183,436 | 842,927 | 168,168 |
| 1992/93 | 168,168 | 997,446 | 271,442 | 186,382 | 1,019,549 | 231,125 |
| 1993/94 | 231,125 | 943,996 | 324,089 | 197,455 | 1,053,915 | 247,840 |
| 1994/95 F | 247,840 | 1,038,741 | 202,078 | 211,585 | 1,055,854 | 221,220 |
| SOUTHERN HEMISPHERE | | | | | | |
| 1991/92 | 82,882 | 1,199,983 | 7,909 | 1,100,100 | 63,391 | 127,283 |
| 1992/93 | 127,283 | 1,162,179 | 12,202 | 1,109,402 | 69,400 | 122,862 |
| 1993/94 | 122,862 | 1,149,046 | 15,678 | 1,089,386 | 79,301 | 118,899 |
| 1994/95 F | 118,899 | 1,040,393 | 13,924 | 976,226 | 87,879 | 109,111 |
| MAJOR IMPORTERS 3/ | | | | | | |
| 1991/92 | 19,591 | 8,090 | 449,429 | 31,605 | 430,535 | 14,970 |
| 1992/93 | 14,970 | 14,823 | 441,470 | 37,672 | 418,158 | 15,433 |
| 1993/94 | 15,433 | 7,552 | 507,285 | 40,434 | 474,989 | 14,847 |
| 1994/95 F | 14,847 | 6,181 | 511,000 | 35,250 | 481,900 | 14,878 |
| GRAND TOTAL | | | | | | |
| 1991/92 | 252,602 | 2,015,178 | 694,635 | 1,315,141 | 1,336,853 | 310,421 |
| 1992/93 | 310,421 | 2,174,448 | 725,114 | 1,333,456 | 1,507,107 | 369,420 |
| 1993/94 | 369,420 | 2,100,594 | 847,052 | 1,327,275 | 1,608,205 | 381,586 |
| 1994/95 F | 381,586 | 2,085,315 | 712,002 | 1,223,061 | 1,610,633 | 345,209 |

1/ Includes summation of data for all countries included in Tables 1-3.

2/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.

3/ Selected European importers do not produce orange juice. Exports include only Canada since European exports included in Table 3 are re-exports

Source: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census. Statistics Canada. Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

Table 5
U.S. EXPORTS OF ORANGE JUICE
MARKETING YEARS 1990/91-1994/95 ^{1/}
Metric Tons, 65 Degrees brix

| Destination | 1990/91 | 1991/92 | 1992/93 | 1993/94 | 1993/94 (Dec-May) | 1994/95 (Dec-May) |
|-----------------------------|---------------|---------------|---------------|---------------|----------------------|----------------------|
| North America | | | | | | |
| Canada | 31,292 | 30,013 | 27,610 | 18,354 | 8,691 | 10,845 |
| Mexico | 147 | 374 | 241 | 392 | 166 | 167 |
| Subtotal | 31,439 | 30,387 | 27,851 | 18,746 | 8,857 | 11,012 |
| European Union | | | | | | |
| France | 6,674 | 9,619 | 9,577 | 7,849 | 3,517 | 5,069 |
| Belgium/Luxembourg | 1,094 | 1,032 | 4,601 | 6,610 | 1,658 | 4,513 |
| Netherlands | 709 | 423 | 4,255 | 4,648 | 2,911 | 5,149 |
| United Kingdom | 525 | 2,311 | 3,131 | 4,357 | 1,582 | 2,388 |
| Germany | 1,179 | 563 | 731 | 558 | 245 | 514 |
| Greece | 2,462 | 2,848 | 2,045 | 457 | 164 | 120 |
| Other | 81 | 507 | 389 | 1,399 | 1,130 | 667 |
| Subtotal | 12,724 | 17,303 | 24,730 | 25,878 | 11,207 | 18,420 |
| Other Western Europe | | | | | | |
| Norway | 1,636 | 2,059 | 2,589 | 2,060 | 1,211 | 1,004 |
| Other | 1,655 | 1,809 | 2,307 | 1,461 | 139 | 291 |
| Subtotal | 3,291 | 3,868 | 4,896 | 3,521 | 1,350 | 1,295 |
| Asia | | | | | | |
| Japan | 8,106 | 11,925 | 7,773 | 13,801 | 3,654 | 2,135 |
| South Korea | 4,390 | 3,821 | 6,058 | 4,950 | 2,864 | 2,657 |
| Hong Kong | 2,331 | 2,282 | 2,407 | 1,496 | 797 | 1,314 |
| Taiwan | 1,852 | 2,197 | 2,144 | 1,822 | 896 | 767 |
| Other | 1,696 | 1,593 | 1,106 | 797 | 325 | 778 |
| Subtotal | 18,375 | 21,818 | 19,488 | 22,866 | 8,536 | 7,651 |
| Other Countries | 2,761 | 3,195 | 4,188 | 4,334 | 1,798 | 3,584 |
| Grand Total | 68,590 | 76,571 | 81,153 | 75,345 | 31,748 | 41,962 |

1/ Marketing season is December through November. Data includes concentrate and not from concentrate.

Source: U.S. Department of Commerce, Bureau of the Census

Table 6
BRAZILIAN EXPORTS OF FROZEN CONCENTRATED ORANGE JUICE
CALENDAR YEARS 1989-1994
Metric Tons, 65 Degrees brix

| Destination | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 |
|-----------------------------|----------------|----------------|----------------|----------------|------------------|------------------|
| North America | | | | | | |
| United States 1/ | 255,742 | 404,726 | 320,488 | 334,083 | 335,088 | 333,683 |
| Canada | 61,485 | 34,670 | 55,018 | 19,585 | 10,116 | 892 |
| Subtotal | 317,227 | 439,396 | 375,506 | 353,668 | 345,204 | 334,575 |
| European Union | | | | | | |
| Belgium | 101,509 | 114,790 | 94,925 | 127,787 | 196,327 | 214,068 |
| France | 482 | 259 | 424 | 3,423 | 5,463 | 433 |
| Germany 2/ | 17,700 | 34,766 | 23,124 | 10,121 | 7,857 | 3,498 |
| Greece | 4,374 | 3,617 | 2,638 | 0 | 50 | 0 |
| Netherlands | 210,804 | 306,158 | 327,195 | 348,188 | 453,997 | 392,616 |
| Spain | 1,040 | 23 | 4 | 1,036 | 74 | 901 |
| United Kingdom | 2,969 | 3,845 | 10,505 | 21,196 | 25,063 | 14,056 |
| Other | 0 | 260 | 38 | 2,640 | 2,014 | 827 |
| Subtotal | 338,878 | 463,718 | 458,853 | 514,391 | 690,845 | 626,399 |
| Other Western Europe | | | | | | |
| Finland | 3,543 | 3,015 | 3,979 | 4,938 | 7,337 | 10,571 |
| Norway | 928 | 228 | 314 | 465 | 145 | 158 |
| Sweden | 486 | 633 | 894 | 714 | 868 | 1,661 |
| Other | 883 | 500 | 1,408 | 500 | 1,436 | 149 |
| Subtotal | 5,840 | 4,376 | 6,595 | 6,617 | 9,786 | 12,539 |
| Other Countries | | | | | | |
| Japan | 20,718 | 20,625 | 25,572 | 45,575 | 63,018 | 103,932 |
| Korea | 14,117 | 15,444 | 40,868 | 34,971 | 33,981 | 34,515 |
| Israel | 5,025 | 4,580 | 494 | 273 | 966 | 606 |
| Australia | 9,712 | 1,166 | 11,423 | 3,262 | 6,643 | 14,393 |
| New Zealand | 3,040 | 2,156 | 2,583 | 3,564 | 5,518 | 5,498 |
| Other | 9,976 | 2,475 | 4,796 | 6,306 | 9,280 | 14,301 |
| Subtotal | 62,588 | 46,446 | 85,736 | 93,957 | 119,406 | 173,245 |
| Grand Total | 724,533 | 953,936 | 926,690 | 968,627 | 1,165,241 | 1,146,758 |

1/ Includes Puerto Rico which is listed as a separate destination in Brazilian statistics. May also include some exports to Canada which are transhipped through the United States.

2/ Includes Former East Germany

Source: Brazilian Foreign Trade Department.

Canadian Imports of Horticultural Products ¹

Canada continues as the top market for U.S. horticultural products. Canadian horticultural imports from all origins reached a record US\$3.6 billion in 1994. Similarly, imports from the United States continued to climb in 1994, reaching a record US\$2.2 billion. Since 1989 the value of Canadian horticultural imports from the United States has increased by 40 percent. Also, the U.S. share of Canadian imports increased to 62 percent in 1994 from 59 percent in 1989. U.S. sales in 1994 continued strong despite a general weakening of the Canadian dollar.

Canada is the number one U.S. market

Canada is extremely important as a customer for U.S. horticultural exports, accounting for over half of all U.S. exports in such fresh products as berries, including strawberries and blueberries, broccoli, brussels sprouts, cabbage, carrots, celery, cucumbers, eggplant, lettuce, limes, melons, mushrooms, peaches, peas, peppers, potatoes, spinach, sweet corn, tangerines, tomatoes, turnips; processed products like frozen cherries, grape juice, certain types of concentrated orange juice, all processed tomato products; tree nuts like chestnuts and shelled pecans; and nursery products and cut flowers.

Furthermore, Canadian imports of horticultural products from the United States have been steadily increasing. The value of Canadian horticultural imports from the United States increased from US\$1.6 billion in 1989 to US\$2.2 billion in 1994. The U.S. share of Canadian imports increased from 59 percent in 1989 to 62 percent in 1994. However, despite a general weakening of the Canadian dollar, U.S. exports in 1994 continued strong.

Canadian consumption patterns higher than in the United States

Though Canadians live in a climate that severely limits the availability and variety of domestically grown produce, they have become accustomed

to a wide variety of imported fresh fruits and vegetables. Canadians expect and demand high quality produce. Having one of the highest per capita consumption levels of fresh fruits and vegetables in the world, Canadians eat far more fresh fruits and vegetables than Americans. Each person eats about 230 kilograms per year, compared to only 135 kilograms in the United States.

Fresh-cut produce is now the largest growing segment in that country's C\$6 billion market. Many Canadian retailers report that 10 - 15 percent of produce sales are in convenience items. The trend is especially strong in metropolitan areas, where the population is generally more affluent and spends less time preparing meals at home. Items that are doing especially well include peeled baby carrots, stir-fry mixes, soup mixes, and salads.

Exotic produce is another growth area. Retailers can be supplied with more than 200 products, ranging from mangoes to cherimoyas to lychees. Education is important, with sampling providing consumers an effective introduction to new or unusual produce.

¹/ Unless otherwise noted, all value figures have been calculated in U.S. dollars, using the IMF-calculated annual average exchange rate in 1994 of U.S. \$ 1.00 = Can\$ 1.3656.

Canadian horticultural imports continue to climb

Canadian horticultural imports from all origins continued to climb in 1994, reaching US\$3.6 billion, up 3 percent from the 1993 value, and 33 percent above the 1989 level of US\$2.7 billion. The U.S. share of imports continues to remain strong, climbing to 62 percent (\$2.2 billion) in 1994, or about the same as the 1993 level, but up from the 1989 share of 59 percent (\$1.6 billion).

According to Canadian data, the United States provided 76 percent of all fresh fruit imports other than bananas, and 92 percent of fresh vegetables, about the same as 1993 and greater penetration than 1992. Costa Rica, Ecuador, Colombia, and Mexico provide the majority of banana imports.

The U.S. share of fresh fruit continued to increase because of generally good supplies throughout the year. While the U.S. market share and value of concentrated orange juice imports have stayed fairly steady at around 16-17 percent (most comes from Brazil), imports of "other" orange juice (typically single-strength) have increased more rapidly. Imports from the United States have climbed from \$61 million in 1991 to \$77 million in 1994.

By value, total Canadian juice imports climbed 7 percent in 1994, with imports from the United States up slightly less. Tree nut imports into Canada, on the other hand, declined 8 percent, from \$153 million to \$140 million. Imports from the United States also declined, from \$89 million in 1993 to \$80 million in 1994.

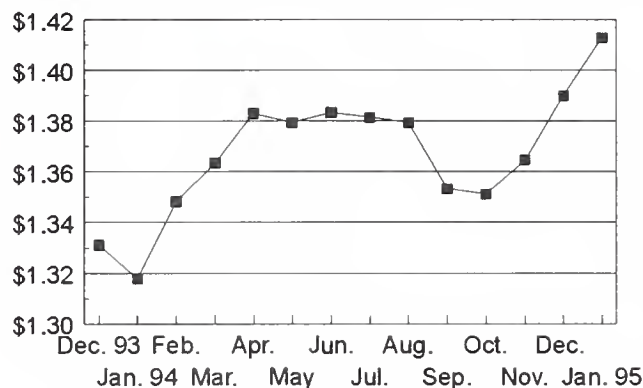
The U.S. share of the Canadian wine market continued to grow in 1994, to 21 percent, valued at \$48 million. Beer imports from the United States increased substantially (up 32 percent) to \$19 million. U.S. beers account for about 50 percent of Canadian imports by quantity.

As mentioned above, the United States accounts for 62 percent of Canadian imports of horticultural products. By product, however, this varies dramatically. The United States accounts

for over a 90 percent market share in Canadian imports of apricots, broccoli, carrots, cauliflower, celery, cherries, grapefruit, lettuce, mushrooms, oranges, peaches, potatoes, and sweet corn.

The increase in U.S. imports took place despite an overall weakening of the Canadian dollar vis-a-vis the U.S. dollar throughout most of 1994. Except for a decline in September and October, the U.S. dollar strengthened throughout 1994.

Exchange Rate between U.S. and Canadian Dollar Strengthened for the U.S. Dollar throughout 1994
Can.\$ per U.S.\$



U.S. export marketing efforts vary

Many organizations perceive Canada as simply an extension of the U.S. market, and do not tailor particular efforts for that country. At the same time, other organizations realize that the different consumption patterns and subtle cultural differences in Canada, make fine tuning marketing efforts there worthwhile. Some organizations' current efforts follow.

Tomatoes

For the last few years, the California Tomato Board (CTB) has been targeting Canadian consumers. The CTB has a FY 1995 MPP budget of \$168,605. The merchandising and promotion program will expand to cover eastern Canada this year. Last year only western Canada was targeted. Handling seminars for retailers and targeting the food service sector will help combat local competition.

Tree Fruit

The California Tree Fruit Agreement is currently

running an educational program called "Do the Ripe Thing" with industry funds. The premise is that consumers will repeat purchases if they consume ripe fruit. MPP will be supporting a \$90,000 billboard campaign to promote consumer awareness this season.

Kiwifruit

Kiwi exports to Canada are slowly beginning to recover after dropping to a four-year low of 3,236 metric tons (\$4.1 million) in the July 1992-June 1993 marketing year. Exports in marketing year 1993/94 were up 18 percent, hitting 3,816 tons valued at \$4.7 million. Exports so far this marketing year (July 1994/April 1995) are 3,137 tons, about on par with last season at the same time. It is important to note that the export results achieved last year are based at least in part on a nationwide campaign by the California Kiwifruit Commission (CKC). In contrast, this year's program, focused only on Manitoba, Saskatchewan, Alberta, and British Columbia. Also, a smaller California crop limited the amount of the small sized fruit preferred by Canadian retailers, and allowed early season Chilean product to take up shelf space. Despite these limitations, the CKC is starting to reclaim the Canadian market from cheaper Italian and French product. By using a strategy employing consumer and trade education, consumer awareness, and public relations activities, the CKC was able to send the message that California kiwis are the best value. Recently, it was reported that shipments to Eastern Canada are recovering as many retailers were deterred by the inconsistent quality of the Italian product.

Pistachios

Tight supplies have recently restricted activities in Canada. Yet the California Pistachio Commission continues to work with the retail trade in Western Canada and Ontario to promote California pistachios. Using cardboard display bins, the pistachio industry, convinced several independent stores and one co-op to merchandise its nuts. These display bins are free standing and include a poster header and take a minimum of floor space. Visits to produce

managers by the California industry throughout Canada are slowly persuading these managers to switch from Iranian pistachios to the higher quality California nuts.

Wine

Canada is our largest wine market. Three different U.S. marketing organizations provide promotional support for their constituent wineries in the Canadian market.

Each province has unique preferences for wine in general and perceptions of U.S. wines vary widely. The province of Quebec dominates the Canadian wine market with a share of approximately 30 percent, even though it comprises only about 20 percent of Canada's population. Ontario accounts for another 30 percent of the consumption.

The importation, distribution and sale of all wines in Canada are controlled by the provincial liquor control boards (LCBs), which have traditionally protected their local wine and/or bottling industries.

In **British Columbia**, U.S. wines have the best image; wine drinkers consider these wines on par with French wines and superior to other wines. Australian wines are also liked better in British Columbia than in the other provinces. In **Ontario**, U.S. wines are considered inferior to French wines, on par with German and Italian wines, and superior to Australian wines. **Quebec** has a partiality to French wines. This province also likes Italian wines better than other provinces. U.S. wines have an image problem. Here they are considered inferior to German, Italian, and particularly French wines. **Alberta** is particularly fond of German wines, liking them as well as the popular French wines.

Other countries also promote in Canada

The United States is not the only country to promote its horticultural goods actively. The European countries of France, Netherlands, and the United Kingdom, along with Mexico and Chile, provide export marketing services. Of these countries, France and the Netherlands have

the strongest and most sustained efforts.

France

French market development activities for high valued products in Canada are handled mostly by SOPEXA, which has offices in Toronto and Montreal. Since the French see Canada as part of a regional North American market, the Canadian offices of SOPEXA report to New York, rather than directly to Paris. France is the major supplier of wines to the Canadian market, with over 50 percent of the import market share.

Netherlands

Dutch officials responsible for export market development in Canada work very closely with various industry groups, which are supported by producer levies in the Netherlands (Seed Potato Export Association, Dutch Flower Committee, and Dutch Flower Bulb Committee, among others). Market development costs are typically shared by the Marketing Directorate, Ministry of Agriculture and the industry groups, although the groups often participate in activities that have no official Dutch representation or funding.

Virtually all Dutch market development activities center on high value products, since this is the general nature of Dutch agricultural exports. In fact, Dutch authorities have stated that they are not interested in price-competitive products, preferring to promote more expensive premium items to the Canadian trade and public. Dutch beer imports have around 13 percent of the import market share for beer, while Dutch flower imports account for about 25 percent of imported cut flowers in Canada. The Dutch have what is probably the most upscale presentation of high-quality products in Canada.

Others

Other countries actively promoting their food and agricultural products in Canada include the United Kingdom (Food From Britain), Italy, Chile and Mexico. In addition to trade shows and in-store promotions, trade publication advertising is a popular method of market development in Canada. The United Kingdom is a major competitor in many high-valued products. Italy holds nearly a 10- percent share of wine

imported in containers under 2 liters in size. Chile's exports of red table wine have grown rapidly for the past few years. Mexico is a significant supplier of fruits and vegetables.

Canadian horticultural imports from other countries mixed

Imports in 1994 from the twelve member states of the **European Union** totaled \$464 million, 4 percent above 1993's \$447 million. Major commodities imported included wine (\$221 million), mandarins (\$17 million), preserved olives (\$16 million), preserved tomatoes (\$15 million), peppers (\$9 million), and apple juice (\$9 million).

Imports from **Chile** in 1994 totaled \$103 million, down 7 percent from 1993's \$111 million. Among leading products, grapes were \$55 million (24 percent of total imports); wine \$15 million (9 percent of total imports); peaches \$6 million; pears \$5 million; and apples \$4 million.

Imports in 1994 from **Mexico** totaled \$112 million in the first year of NAFTA, up 5 percent from \$106 million in 1993. The most important products Canada imported from Mexico were tomatoes (\$12 million, up 33 percent from 1993), peppers (\$9.5 million, unchanged from 1993), and guavas (\$9.2 million, up 5 percent).

Policy tools used in many ways

In Canada, both the federal and provincial governments play important roles in assisting horticultural producers, through agreements, federal laws, federal support programs, and provincial support programs. The **U.S.-Canada Free Trade Agreement** will remove all tariffs and most non-tariff barriers to agricultural trade between the two countries by January 1, 1998. These provisions are now part of the **North American Free Trade Agreement (NAFTA)**.

Both the NAFTA and the U.S. Canada Free-Trade Agreement provide special protections to fresh fruits and vegetables. Canada can apply safeguards on fresh cut flowers and certain fresh/frozen fruits and vegetables from Mexico. "Snapback" pre-agreement tariffs may be applied until the year 2008 to produce entering from the United States if it is priced below the 5-year average, and if Canadian acreage in that product

has declined.

Anti-dumping actions are often taken against U.S. produce, providing minimum prices against which Canadian goods can better compete. Actions recently taken against U.S. produce include apples, onions, and potatoes.

Potatoes - Trade Sensitive

As of January 1, 1994, imports from Canada of bulk potatoes are allowed without regard to grade and size requirements for processing, animal feed, and charitable donations. In contrast, Canada tightly restricts imports of bulk potatoes for both table use and processing. To complete a transaction, Canadian potato importers must prove to Agriculture Canada that comparable potatoes are unavailable in Canada. Agriculture Canada then issues an import waiver. Potatoes in bulk may enter Canada only in containers up to 50 kilograms. Efforts by the United States to address Canada's bulk shipping restrictions have been unsuccessful to date.

Canadian french fry processors are exempt from required metric packaging for the food service market until November 1995. Canada had prohibited sale of frozen french fries in packages larger than two kilograms to the food service market. In November 1993, the United States negotiated a change in this policy to permit imports in sizes up to 20 kilograms. U.S. suppliers must currently meet three criteria -- register their labels with Agriculture Canada, mark packages in metric multiples of 500 grams, and provide recent copies of U.S. plant inspection reports.

New plant health inspection fee for fruit and vegetable imports causes U.S. exporters concern

Effective May 1, 1995, Canada began charging a plant health inspection fee of \$30 on selected shipments of imported fruits and vegetables, thereby raising the cost of importing produce from the United States and other suppliers. Phytosanitary requirements were not affected by Canada's recent announcements. Agriculture Canada and Agri-Food Canada are also considering imposing fees for quality inspection similar to those imposed for plant health inspection. Eventually, cost recovery measures

will be imposed for all inspection services including registration, label review, import/export certification, grading, and laboratory work, raising the overall cost for trading with Canada.

Additionally, effective May 17, 1995, Canada's requirement for an AMS quality certificate was lifted for 26 U.S. fruits and vegetables, a segment of trade worth over \$500 million in CY 1994. Removing the certificate requirement permits U.S. exporters more flexibility in deciding whether to purchase an AMS quality certificate to reduce the risk of problems in Canada.

The following produce still must meet Canadian import regulations for quality (minimum grade standards) and packaging and labeling.

Fruits

Apricots
Blueberries *
Cantaloupes
Cherries
Crabapples
Cranberries
Grapes
Peaches
Pears
Plums
Prunes
Strawberries

Vegetables

Asparagus
Beets
Brussels sprouts
Cabbage
Carrots
Cauliflower
Celery
Corn, sweet
Cucumbers
Lettuce, head
Parsnips
Rhubarb, field
Rutabagas
Tomatoes

* Blueberries in containers of 6 liters or less originating from all U.S. states east of and including North Dakota, South Dakota, Nebraska, Kansas, Oklahoma, and Texas will still require a USDA certificate of inspection.

For information on Canadian imports, contact Mark Thompson at (202) 720-6877.

Canadian Horticultural Imports, 1993 - 1994

| | 1993 U.S. Quantity | 1993 U.S. Value | 1993 World Quantity | 1993 World Value | 1993 U.S. Share Quantity | 1994 U.S. Quantity | 1994 U.S. Value | 1994 World Quantity | 1994 World Value | 1994 U.S. Share Quantity |
|-----------------------------|--------------------------|-----------------------|---------------------------|------------------------|-----------------------------------|--------------------------|-----------------------|---------------------------|------------------------|-----------------------------------|
| Citrus, MT | | | | | | | | | | |
| Oranges | 205,600 | 89,950 | 225,499 | 104,358 | 91% | 189,201 | 81,447 | 209,107 | 96,481 | 90% |
| Mandarins | 11,898 | 10,034 | 75,322 | 84,511 | 16% | 14,180 | 10,567 | 69,525 | 67,562 | 20% |
| Lemons and limes | 21,364 | 13,936 | 32,330 | 21,378 | 66% | 23,755 | 13,868 | 33,564 | 20,852 | 71% |
| Grapefruit | 73,014 | 30,854 | 73,466 | 31,151 | 99% | 74,977 | 25,689 | 75,715 | 26,337 | 99% |
| Other citrus | 903 | 1,294 | 1,323 | 1,906 | 68% | 552 | 698 | 1,042 | 1,405 | 53% |
| Total Citrus | 312,778 | 146,068 | 407,940 | 243,305 | 77% | 302,666 | 132,269 | 388,953 | 212,637 | 78% |
| Non-citrus fruit, MT | | | | | | | | | | |
| Apples | 80,184 | 50,455 | 97,038 | 63,721 | 83% | 83,956 | 55,011 | 102,796 | 72,907 | 82% |
| Apricots | 2,826 | 3,606 | 3,092 | 3,972 | 91% | 3,077 | 3,075 | 3,334 | 3,405 | 92% |
| Avocados | 5,276 | 4,477 | 7,737 | 6,772 | 68% | 2,027 | 2,445 | 7,916 | 7,878 | 26% |
| Bananas and plantains | 14 | 8 | 383,162 | 169,950 | 0% | 178 | 111 | 386,236 | 170,533 | 0% |
| Cherries, sour | 237 | 506 | 254 | 544 | 93% | 51 | 108 | 61 | 132 | 85% |
| Cherries, sweet | 6,052 | 12,042 | 6,270 | 12,502 | 97% | 6,216 | 12,425 | 6,481 | 13,082 | 96% |
| Cranberries, bilberries | 9,366 | 12,986 | 9,432 | 13,208 | 99% | 9,096 | 12,216 | 9,216 | 12,524 | 99% |
| Raspberries, blackberries | 1,494 | 3,502 | 1,932 | 4,713 | 77% | 1,739 | 3,798 | 2,170 | 5,029 | 80% |
| Strawberries | 35,685 | 45,634 | 36,215 | 46,408 | 99% | 38,877 | 49,100 | 39,207 | 49,848 | 99% |
| Dates | 1,479 | 3,328 | 5,718 | 8,603 | 26% | 1,022 | 2,783 | 5,734 | 9,999 | 18% |
| Figs | 1,452 | 3,219 | 2,408 | 5,316 | 60% | 1,080 | 2,628 | 2,187 | 4,657 | 49% |
| Grapes | 110,376 | 115,225 | 154,394 | 183,328 | 71% | 102,090 | 104,847 | 143,679 | 170,098 | 71% |
| Guavas, mangos | 1,200 | 1,038 | 15,061 | 12,877 | 8% | 2,939 | 2,412 | 16,373 | 14,076 | 18% |
| Melons | 157,665 | 51,728 | 191,623 | 70,766 | 82% | 165,556 | 49,773 | 201,840 | 69,706 | 82% |
| Nectarines | 25,993 | 23,760 | 28,926 | 27,988 | 90% | 28,187 | 22,388 | 31,543 | 26,291 | 89% |
| Papayas | 2,399 | 4,688 | 3,249 | 6,017 | 74% | 2,171 | 4,212 | 3,729 | 6,763 | 58% |
| Peaches | 20,219 | 16,717 | 21,726 | 18,772 | 93% | 19,493 | 14,741 | 21,440 | 17,033 | 91% |
| Pears | 34,748 | 23,277 | 51,199 | 36,595 | 68% | 43,247 | 23,908 | 59,270 | 35,911 | 73% |
| Pineapples | 7,473 | 4,537 | 18,838 | 10,764 | 40% | 6,621 | 3,776 | 17,728 | 9,238 | 37% |
| Plums/prunes | 22,349 | 21,025 | 25,566 | 25,391 | 87% | 24,205 | 17,451 | 27,457 | 21,635 | 88% |
| Other fresh fruit | 10,016 | 10,469 | 29,276 | 34,481 | 34% | 9,684 | 10,100 | 26,779 | 32,484 | 36% |
| Total non-citrus | 536,502 | 412,226 | 1,093,116 | 762,687 | 49% | 551,515 | 397,309 | 1,115,175 | 753,229 | 49% |
| Dried fruit, MT | | | | | | | | | | |
| Apples | 648 | 2,503 | 723 | 2,728 | 90% | 880 | 3,186 | 918 | 3,259 | 96% |
| Apricots | 276 | 575 | 1,715 | 3,946 | 16% | 186 | 452 | 1,616 | 3,291 | 12% |
| Prunes | 5,119 | 10,697 | 5,232 | 10,955 | 98% | 4,205 | 9,714 | 4,342 | 10,022 | 97% |
| Raisins | 10,908 | 21,948 | 32,726 | 46,152 | 33% | 11,754 | 22,664 | 29,345 | 40,558 | 40% |
| Other | 3,019 | 11,011 | 3,688 | 12,332 | 82% | 1,403 | 5,329 | 2,043 | 6,664 | 69% |
| Total dried fruit | 19,969 | 46,734 | 44,085 | 76,113 | 45% | 18,429 | 41,345 | 38,264 | 63,794 | 48% |
| Frozen fruit, MT | | | | | | | | | | |
| Strawberries | 3,922 | 4,924 | 9,407 | 10,067 | 42% | 5,249 | 6,106 | 9,896 | 10,693 | 53% |
| Blueberries | 2,053 | 3,158 | 2,058 | 3,168 | 100% | 2,588 | 3,255 | 2,596 | 3,270 | 100% |
| Cranberries | 2,879 | 3,593 | 2,879 | 3,593 | 100% | 2,883 | 3,996 | 2,883 | 3,996 | 100% |
| Other berries | 621 | 1,106 | 1,092 | 1,943 | 57% | 906 | 1,446 | 1,269 | 2,155 | 71% |
| Cherries | 869 | 1,306 | 869 | 1,306 | 100% | 587 | 886 | 610 | 928 | 96% |
| Peaches | 1,148 | 1,446 | 1,157 | 1,458 | 99% | 1,225 | 1,692 | 1,296 | 1,769 | 95% |
| Other | 1,630 | 1,762 | 2,367 | 2,908 | 69% | 1,692 | 1,753 | 2,503 | 3,105 | 68% |
| Total frozen fruit | 13,121 | 17,295 | 19,828 | 24,445 | 66% | 15,131 | 19,133 | 21,052 | 25,916 | 72% |
| Preserved fruit, MT | | | | | | | | | | |
| Apples | 6,623 | 4,858 | 7,079 | 5,164 | 94% | 6,458 | 4,527 | 6,804 | 4,810 | 95% |
| Apricots | 183 | 164 | 1,959 | 1,874 | 9% | 424 | 403 | 1,865 | 1,714 | 23% |
| Cherries | 2,891 | 4,143 | 5,220 | 7,104 | 55% | 2,304 | 2,903 | 4,746 | 5,971 | 49% |
| Citrus | 4,073 | 3,539 | 8,090 | 6,956 | 50% | 4,294 | 3,762 | 9,415 | 7,741 | 46% |
| Peaches | 3,001 | 3,222 | 20,257 | 14,982 | 15% | 3,193 | 3,258 | 21,397 | 15,062 | 15% |
| Pears | 1,465 | 1,421 | 6,576 | 5,587 | 22% | 1,930 | 1,818 | 7,647 | 6,143 | 25% |
| Pineapples | 1,200 | 1,208 | 36,392 | 20,398 | 3% | 880 | 859 | 31,337 | 15,749 | 3% |
| Strawberries | 295 | 384 | 576 | 693 | 51% | 390 | 454 | 463 | 545 | 84% |
| Other | 1,257 | 1,555 | 3,490 | 4,883 | 36% | 1,185 | 1,341 | 3,372 | 4,584 | 35% |
| Total preserved fruit | 20,988 | 20,495 | 89,640 | 67,642 | 23% | 21,058 | 19,324 | 87,046 | 62,318 | 24% |
| Jams and jellies, MT | | | | | | | | | | |
| Citrus | 1,877 | 2,091 | 2,677 | 3,409 | 70% | 2,086 | 2,208 | 3,091 | 3,699 | 67% |
| Strawberry | 1,272 | 1,706 | 1,983 | 2,807 | 64% | 1,402 | 1,893 | 2,192 | 3,041 | 64% |
| Other | 7,845 | 9,091 | 12,222 | 15,395 | 64% | 6,331 | 7,898 | 10,272 | 13,859 | 62% |
| Total jams and jellies | 10,994 | 12,888 | 16,882 | 21,611 | 65% | 9,819 | 11,999 | 15,555 | 20,599 | 63% |
| See notes at end of table. | | | | | | | | | | |

Canadian Horticultural Imports, 1993 - 1994

| | 1993 U.S. Quantity | 1993 U.S. Value | 1993 World Quantity | 1993 World Value | 1993 U.S. Share Quantity | 1994 U.S. Quantity | 1994 U.S. Value | 1994 World Quantity | 1994 World Value | 1994 U.S. Share Quantity |
|---------------------------------------|--------------------------|-----------------------|---------------------------|------------------------|-----------------------------------|--------------------------|-----------------------|---------------------------|------------------------|-----------------------------------|
| Fruit and vegetable juices, KL | | | | | | | | | | |
| Concentrated orange | 8,520 | 12,597 | 49,933 | 77,713 | 17% | 8,854 | 12,751 | 55,417 | 85,443 | 16% |
| Other orange | 68,119 | 64,579 | 68,827 | 65,302 | 99% | 89,929 | 76,810 | 90,482 | 77,540 | 99% |
| Concentrated grapefruit | 3,087 | 5,660 | 3,960 | 7,234 | 78% | 3,505 | 5,797 | 4,450 | 7,322 | 79% |
| Other grapefruit | 3,902 | 5,595 | 3,946 | 5,665 | 99% | 5,545 | 6,461 | 5,621 | 6,558 | 99% |
| Other citrus | 3,543 | 5,006 | 5,173 | 6,989 | 68% | 4,259 | 5,448 | 5,770 | 7,239 | 74% |
| Concentrated apple | 4,097 | 5,303 | 13,820 | 18,790 | 30% | 2,180 | 2,722 | 15,745 | 18,231 | 14% |
| Other apple | 7,891 | 5,638 | 11,041 | 9,847 | 71% | 13,097 | 7,751 | 17,246 | 11,655 | 76% |
| Grape | 22,658 | 26,631 | 31,448 | 38,455 | 72% | 19,819 | 20,547 | 30,119 | 34,565 | 66% |
| Pineapple | 1,814 | 2,231 | 6,045 | 6,443 | 30% | 1,099 | 1,269 | 6,105 | 6,081 | 18% |
| Tomato | 1,586 | 793 | 1,586 | 793 | 100% | 486 | 233 | 491 | 236 | 99% |
| Vitamin-fortified juices * | | | | | | 863 | 1,351 | 901 | 1,425 | 96% |
| Other fruit | 11,288 | 20,237 | 15,417 | 27,918 | 73% | 11,852 | 20,548 | 16,724 | 28,268 | 71% |
| Other vegetable | 1,524 | 1,903 | 1,807 | 2,496 | 84% | 2,808 | 3,610 | 3,022 | 4,035 | 93% |
| Total juices | 138,028 | 156,174 | 213,002 | 267,646 | 65% | 164,296 | 165,298 | 252,094 | 288,599 | 65% |
| Fresh vegetables, MT | | | | | | | | | | |
| Artichokes | 1,940 | 1,987 | 2,013 | 2,091 | 96% | 2,211 | 2,109 | 2,323 | 2,262 | 95% |
| Asparagus | 9,571 | 19,390 | 10,877 | 22,899 | 88% | 7,056 | 15,868 | 8,245 | 19,564 | 86% |
| Beets | 1,844 | 844 | 1,873 | 861 | 98% | 2,393 | 929 | 2,427 | 951 | 99% |
| Broccoli | 74,793 | 40,427 | 75,939 | 40,896 | 98% | 69,179 | 38,657 | 69,801 | 38,967 | 99% |
| Brussels sprouts | 2,490 | 2,290 | 3,524 | 3,113 | 71% | 2,768 | 2,241 | 3,848 | 3,107 | 72% |
| Cabbage | 40,944 | 18,805 | 43,991 | 19,802 | 93% | 41,277 | 17,829 | 42,344 | 18,292 | 97% |
| Carrots | 74,608 | 23,989 | 74,936 | 24,101 | 100% | 65,258 | 22,427 | 65,749 | 22,592 | 99% |
| Cauliflower & head broc. | 43,997 | 28,805 | 44,187 | 28,946 | 100% | 43,494 | 27,141 | 43,548 | 27,169 | 100% |
| Celery | 93,339 | 37,352 | 93,535 | 37,467 | 100% | 91,397 | 27,077 | 91,555 | 27,123 | 100% |
| Chickpeas, other legumes | 268 | 272 | 1,334 | 1,224 | 20% | 246 | 254 | 1,856 | 1,675 | 13% |
| Chicory | 1,856 | 2,568 | 2,845 | 5,206 | 65% | 1,666 | 2,562 | 2,744 | 5,323 | 61% |
| Cucumbers | 28,797 | 14,046 | 45,149 | 25,867 | 64% | 29,800 | 13,618 | 44,656 | 23,615 | 67% |
| Eggplant | 7,045 | 5,465 | 9,168 | 6,816 | 77% | 6,779 | 4,909 | 9,327 | 6,762 | 73% |
| Garlic | 2,341 | 4,328 | 6,778 | 6,959 | 35% | 1,577 | 3,060 | 6,601 | 6,073 | 24% |
| Leeks | 2,344 | 1,812 | 2,985 | 2,221 | 79% | 2,444 | 1,712 | 3,104 | 2,148 | 79% |
| Lettuce, head | 165,019 | 60,417 | 166,152 | 61,040 | 99% | 150,654 | 57,428 | 151,073 | 57,583 | 100% |
| Lettuce, other | 91,088 | 46,509 | 91,660 | 46,922 | 99% | 83,777 | 45,015 | 84,233 | 45,321 | 99% |
| Mushrooms | 6,375 | 11,186 | 6,402 | 11,236 | 100% | 3,622 | 7,763 | 3,675 | 7,857 | 99% |
| Onions, other & shallots | 106,262 | 39,988 | 128,598 | 48,748 | 83% | 91,552 | 31,325 | 109,058 | 40,110 | 84% |
| Spanish onions | 9,140 | 2,771 | 10,241 | 3,114 | 89% | 6,972 | 2,560 | 7,974 | 2,966 | 87% |
| Peas | 2,307 | 4,076 | 3,923 | 6,531 | 59% | 2,208 | 3,730 | 4,115 | 6,713 | 54% |
| Peppers | 46,568 | 41,185 | 60,127 | 60,876 | 77% | 49,291 | 39,641 | 63,609 | 59,348 | 77% |
| Potatoes (table) | 208,163 | 59,909 | 208,165 | 59,909 | 100% | 253,087 | 68,494 | 253,104 | 68,499 | 100% |
| Potatoes (seed) | 10,219 | 1,762 | 10,219 | 1,762 | 100% | 10,900 | 2,380 | 10,900 | 2,380 | 100% |
| Radishes | 10,548 | 6,884 | 11,849 | 7,665 | 89% | 9,118 | 5,489 | 10,515 | 6,361 | 87% |
| Snap beans | 14,465 | 16,548 | 15,576 | 17,844 | 93% | 14,159 | 16,138 | 15,347 | 17,538 | 92% |
| Other beans | 222 | 221 | 437 | 479 | 51% | 163 | 163 | 520 | 540 | 31% |
| Spinach | 12,169 | 9,378 | 12,871 | 9,827 | 95% | 11,694 | 8,961 | 12,610 | 9,549 | 93% |
| Sweet corn | 33,698 | 11,556 | 33,832 | 11,615 | 100% | 29,122 | 11,258 | 29,206 | 11,302 | 100% |
| Sweet potato, manioc, etc. | 13,587 | 7,307 | 21,387 | 12,806 | 64% | 12,338 | 8,478 | 19,282 | 14,511 | 64% |
| Tomatoes | 135,571 | 99,754 | 152,333 | 114,593 | 89% | 129,126 | 93,889 | 149,119 | 110,651 | 87% |
| Turnips | 1,594 | 791 | 1,708 | 862 | 93% | 1,425 | 692 | 1,446 | 705 | 99% |
| Truffles | 2 | 6 | 4 | 25 | 42% | 0 | 2 | 3 | 26 | 7% |
| Other fresh vegetables | 30,459 | 21,665 | 40,691 | 29,135 | 75% | 29,613 | 21,713 | 41,019 | 29,079 | 72% |
| Total fresh vegetables | 1,283,633 | 644,290 | 1,395,311 | 733,456 | 92% | 1,256,366 | 605,514 | 1,364,939 | 696,662 | 92% |
| Frozen vegetables, MT | | | | | | | | | | |
| Beans | 1,468 | 1,327 | 1,587 | 1,435 | 92% | 2,125 | 1,872 | 2,849 | 2,458 | 75% |
| Peas | 1,163 | 861 | 1,451 | 1,204 | 80% | 2,195 | 1,689 | 2,410 | 1,909 | 91% |
| Other legumes | 380 | 291 | 764 | 737 | 50% | 413 | 300 | 1,157 | 909 | 36% |
| Asparagus | 310 | 669 | 373 | 793 | 83% | 291 | 524 | 642 | 1,273 | 45% |
| Broccoli and cauliflower | 1,210 | 1,133 | 5,927 | 4,788 | 20% | 1,250 | 1,079 | 6,641 | 5,047 | 19% |
| Brussels sprouts | 20 | 24 | 42 | 40 | 48% | 16 | 19 | 76 | 58 | 21% |
| Carrots | 1,519 | 1,060 | 5,572 | 4,148 | 27% | 1,037 | 670 | 4,836 | 3,569 | 21% |
| Potatoes | 1,195 | 965 | 1,195 | 965 | 100% | 187 | 150 | 191 | 154 | 98% |
| Potato (french fries) | 6,672 | 5,862 | 6,733 | 5,935 | 99% | 7,362 | 6,380 | 7,459 | 6,490 | 99% |
| Spinach | 2,337 | 2,302 | 2,366 | 2,332 | 99% | 2,691 | 2,505 | 2,739 | 2,552 | 98% |
| Sweet corn | 1,743 | 1,270 | 1,783 | 1,309 | 98% | 3,512 | 2,709 | 3,787 | 2,940 | 93% |
| Others, incl. mixtures | 7,744 | 7,893 | 9,186 | 9,393 | 84% | 6,789 | 7,035 | 8,443 | 8,738 | 80% |
| Total frozen vegetables | 25,761 | 23,657 | 36,978 | 33,078 | 70% | 27,868 | 24,934 | 41,230 | 36,098 | 68% |
| See notes at end of table. | | | | | | | | | | |

Canadian Horticultural Imports, 1993 - 1994

| | 1993 U.S. Quantity | 1993 U.S. Value | 1993 World Quantity | 1993 World Value | 1993 U.S. Share Quantity | 1994 U.S. Quantity | 1994 U.S. Value | 1994 World Quantity | 1994 World Value | 1994 U.S. Share Quantity |
|---------------------------------|--------------------------|-----------------------|---------------------------|------------------------|-----------------------------------|--------------------------|-----------------------|---------------------------|------------------------|-----------------------------------|
| Preserved vegetables, MT | | | | | | | | | | |
| Beans | 7,231 | 4,565 | 8,402 | 5,372 | 86% | 5,162 | 3,934 | 6,227 | 4,806 | 83% |
| Cucumbers (pickles) | 7,094 | 5,450 | 8,290 | 6,402 | 86% | 7,135 | 4,933 | 9,254 | 6,592 | 77% |
| Mushrooms | 2,690 | 3,049 | 17,460 | 18,267 | 15% | 2,078 | 2,410 | 25,106 | 26,275 | 8% |
| Olives | 1,651 | 2,285 | 12,739 | 19,929 | 13% | 2,541 | 3,225 | 13,649 | 20,770 | 19% |
| Potatoes, incl. chips | 13,739 | 27,619 | 14,239 | 28,157 | 96% | 16,055 | 27,714 | 16,583 | 28,272 | 97% |
| Sweet corn | 3,412 | 2,150 | 5,442 | 3,674 | 63% | 2,837 | 1,813 | 5,174 | 3,563 | 55% |
| Tomatoes, whole or in pc | 18,726 | 12,035 | 58,106 | 26,396 | 32% | 13,352 | 9,261 | 52,559 | 22,927 | 25% |
| Tomatoes, other | 52,343 | 41,560 | 56,852 | 45,401 | 92% | 96,150 | 83,500 | 101,676 | 88,720 | 95% |
| Others | 44,728 | 59,034 | 73,128 | 89,757 | 61% | 47,631 | 182,880 | 81,583 | 218,859 | 58% |
| Total pres. vegetables | 151,615 | 157,745 | 254,657 | 243,354 | 60% | 192,940 | 319,670 | 311,811 | 420,784 | 62% |
| Dried vegetables, MT | | | | | | | | | | |
| Potatoes | 3,670 | 3,969 | 10,764 | 7,777 | 34% | 3,942 | 5,869 | 13,378 | 10,740 | 29% |
| Onions | 5,208 | 10,519 | 5,285 | 10,651 | 99% | 4,679 | 10,116 | 4,931 | 10,568 | 95% |
| Mushrooms | 218 | 505 | 838 | 3,845 | 26% | 74 | 323 | 627 | 3,634 | 12% |
| Others | 5,193 | 15,802 | 9,783 | 23,849 | 53% | 5,135 | 14,191 | 10,177 | 21,952 | 50% |
| Total dried vegetables | 14,288 | 30,795 | 26,669 | 46,121 | 54% | 13,830 | 30,500 | 29,113 | 46,894 | 48% |
| Tree nuts, MT | | | | | | | | | | |
| Almonds, shelled | 10,428 | 40,000 | 10,584 | 40,580 | 99% | 10,223 | 40,539 | 10,450 | 41,379 | 98% |
| Almonds, unshelled | 204 | 455 | 213 | 481 | 96% | 212 | 341 | 238 | 415 | 89% |
| Brazil nuts | 102 | 239 | 849 | 1,949 | 12% | 104 | 242 | 969 | 2,391 | 11% |
| Cashews | 303 | 1,348 | 6,009 | 26,254 | 5% | 158 | 740 | 5,428 | 25,754 | 3% |
| Coconuts | 1,327 | 1,097 | 9,697 | 8,046 | 14% | 685 | 531 | 8,670 | 7,039 | 8% |
| Hazelnuts | 1,239 | 1,894 | 1,933 | 3,577 | 64% | 1,294 | 2,643 | 2,039 | 5,537 | 63% |
| Pistachios | 668 | 2,669 | 2,697 | 9,824 | 25% | 791 | 2,832 | 3,027 | 9,226 | 26% |
| Walnuts, shelled | 1,836 | 7,698 | 6,408 | 19,553 | 29% | 2,167 | 7,164 | 4,858 | 13,675 | 45% |
| Walnuts, unshelled | 1,872 | 3,554 | 1,952 | 3,742 | 96% | 2,240 | 3,408 | 2,280 | 3,495 | 98% |
| Other nuts | 8,237 | 30,346 | 11,634 | 38,853 | 71% | 6,358 | 21,307 | 11,482 | 31,319 | 55% |
| Total nuts | 26,216 | 89,299 | 51,977 | 152,859 | 50% | 24,231 | 79,747 | 49,441 | 140,231 | 49% |
| Nursery and cut flowers | | | | | | | | | | |
| Bulbs, tubers, etc. | | 2,996 | | 19,324 | | | 3,599 | | 20,849 | |
| Other live plants | | 69,965 | | 79,518 | | | 71,452 | | 80,371 | |
| Cut flowers | | 9,078 | | 44,301 | | | 8,102 | | 47,305 | |
| Foliage, branches, etc. | | 10,280 | | 11,262 | | | 11,319 | | 12,552 | |
| Total nursery | | 92,318 | | 154,406 | | | 94,472 | | 161,077 | |
| Wine, KL | | | | | | | | | | |
| Sparkling wine | 879 | 2,723 | 4,935 | 23,975 | 18% | 864 | 2,797 | 5,117 | 26,532 | 17% |
| Other wine | 30,851 | 42,418 | 149,688 | 264,304 | 21% | 31,540 | 45,210 | 149,484 | 278,504 | 21% |
| Vermouth | 2 | 4 | 3,758 | 9,082 | 0% | 0 | 0 | 3,435 | 7,812 | 0% |
| Total wine | 31,732 | 45,145 | 158,381 | 297,361 | 20% | 32,405 | 48,007 | 158,035 | 312,848 | 21% |
| Other horticulture | | | | | | | | | | |
| Hops, MT | 1,301 | 8,469 | 1,618 | 10,018 | 80% | 1,410 | 8,820 | 1,618 | 10,252 | 87% |
| Ketchup, etc., MT | 41,353 | 41,559 | 42,352 | 42,604 | 98% | 2,575 | 1,624 | 2,580 | 1,629 | 100% |
| Vinegar, KL | 6,956 | 2,531 | 9,242 | 4,758 | 75% | 8,306 | 2,946 | 11,282 | 5,884 | 74% |
| Total other horticulture | | 52,559 | | 57,380 | | | 13,390 | | 17,764 | |
| Total horticulture | | 1,947,689 | | 3,181,463 | | | 2,002,911 | | 3,259,450 | |
| Other products | | | | | | | | | | |
| Yeast, MT | 8,181 | 9,263 | 9,220 | 12,443 | 89% | 9,995 | 10,595 | 11,135 | 13,859 | 90% |
| Beer, KL | 29,669 | 14,250 | 56,861 | 38,310 | 52% | 33,827 | 18,742 | 67,110 | 49,345 | 50% |
| Soy sauce, KL | 2,408 | 2,579 | 7,251 | 5,437 | 33% | 3,021 | 2,909 | 8,115 | 5,745 | 37% |
| Other condiments, MT | 32,238 | 50,257 | 41,498 | 65,617 | 78% | 34,735 | 55,290 | 46,108 | 72,445 | 75% |
| Soft drink concentrate | 4,247 | 28,768 | 4,950 | 29,983 | 86% | 3,953 | 21,021 | 4,455 | 22,040 | 89% |
| Soft drinks and waters | | 44,092 | | 74,024 | | | 59,255 | | 91,148 | |
| Other products | | 48,262 | | 68,159 | | | 61,911 | | 78,787 | |
| Total other products | | 197,472 | | 293,973 | | | 229,722 | | 333,368 | |
| Grand total | | 2,145,161 | | 3,475,436 | | | 2,232,633 | | 3,592,819 | |

Source: Statistics Canada. Exchange rate used is IMF annual average exchange rate in 1994 of U.S.\$1.00 = Can\$1.3656; in 1993 U.S.\$1.00 = Can\$1.2901.

* Vitamin-fortified juice is a new category in effect only since January 1994.

CANADIAN IMPORTS OF HORTICULTURAL PRODUCTS, 1991 - 1994
(VALUE IN US\$ MILLIONS)

| ITEM | FROM WORLD | | | | FROM U.S. | | | | U.S. SHARE | | | |
|-------------------------|------------|-------|-------|-------|-----------|-------|-------|-------|------------|------|------|------|
| | 1991 | 1992 | 1993 | 1994 | 1991 | 1992 | 1993 | 1994 | 1991 | 1992 | 1993 | 1994 |
| FRESH FRUIT | 884 | 826 | 836 | 795 | 540 | 535 | 558 | 529 | 61% | 65% | 67% | 67% |
| FRESH VEGETABLES | 664 | 686 | 733 | 697 | 591 | 616 | 644 | 606 | 89% | 90% | 88% | 87% |
| BANANAS & PLANTAINS | 179 | 168 | 170 | 171 | 0 | 0 | 0 | 0 | 0% | 0% | 0% | 0% |
| SUBTOTAL | 1,728 | 1,681 | 1,739 | 1,663 | 1,131 | 1,151 | 1,203 | 1,135 | 65% | 69% | 69% | 68% |
| PROCESSED FRUIT | | | | | | | | | | | | |
| JUICE | 284 | 307 | 268 | 289 | 140 | 153 | 156 | 165 | 49% | 50% | 58% | 57% |
| CANNED/OTHER PREP/PRES. | 100 | 102 | 89 | 83 | 34 | 38 | 33 | 31 | 34% | 37% | 37% | 38% |
| DRIED | 78 | 75 | 76 | 64 | 45 | 48 | 47 | 44 | 57% | 64% | 61% | 69% |
| FROZEN | 23 | 26 | 24 | 26 | 15 | 17 | 17 | 19 | 63% | 66% | 71% | 74% |
| SUBTOTAL | 485 | 510 | 457 | 461 | 233 | 256 | 254 | 260 | 48% | 50% | 55% | 56% |
| PROCESSED VEGETABLES | | | | | | | | | | | | |
| CANNED/OTHER | 249 | 248 | 243 | 421 | 142 | 157 | 158 | 320 | 57% | 63% | 65% | 76% |
| DRIED/DEHYDRATED | 39 | 43 | 46 | 47 | 26 | 29 | 31 | 30 | 67% | 67% | 67% | 65% |
| FROZEN | 26 | 26 | 33 | 26 | 18 | 19 | 24 | 25 | 71% | 72% | 72% | 96% |
| SUBTOTAL | 313 | 317 | 323 | 494 | 187 | 204 | 212 | 375 | 60% | 64% | 66% | 76% |
| TREE NUTS & COCONUT | 138 | 137 | 153 | 140 | 78 | 84 | 89 | 80 | 57% | 61% | 58% | 57% |
| MISCELLANEOUS | | | | | | | | | | | | |
| GRAPE WINE | 291 | 304 | 297 | 313 | 33 | 42 | 45 | 48 | 11% | 14% | 15% | 15% |
| BEER | 48 | 47 | 38 | 49 | 27 | 21 | 14 | 19 | 56% | 44% | 37% | 38% |
| HOPS, LUPULIN | 11 | 2 | 10 | 10 | 8 | 1 | 8 | 9 | 79% | 64% | 85% | 86% |
| NURSERY | 153 | 154 | 154 | 161 | 99 | 97 | 92 | 94 | 65% | 63% | 60% | 59% |
| ALL OTHERS | 260 | 299 | 303 | 303 | 189 | 220 | 227 | 216 | 73% | 73% | 75% | 71% |
| SUBTOTAL | 762 | 806 | 803 | 837 | 357 | 380 | 387 | 386 | 47% | 47% | 48% | 46% |
| GRAND TOTAL | 3,426 | 3,450 | 3,475 | 3,593 | 1,986 | 2,075 | 2,145 | 2,233 | 58% | 60% | 62% | 62% |

Source: Statistics Canada. Exchange rate used is IMF annual average exchange rate in 1994 of U.S.\$1.00 = Can\$ 1.3656; in 1993 U.S.\$1.00 = Can\$1.2901.

U.S. IMPORTS OF HORTICULTURAL PRODUCTS FROM CARIBBEAN BASIN INITIATIVE COUNTRIES INCREASE IN 1994

The fruit and vegetable industries in many Caribbean Basin Initiative (CBI) countries have continued expanding and have become far more organized and accustomed to U.S. regulations and market requirements. As a result, U.S. imports of horticultural products from CBI countries increased again in 1994, reaching a record \$926 million. Other than bananas, which historically have been the largest U.S. import item, cantaloupes, pineapples, and ornamental products have continued to lead. Although overall U.S. exports of horticultural products to CBI countries decreased slightly in 1994, shipments of chief items like fresh fruits, fruit juices, and consumer-ready products continued strong. Rapidly developing fast-food and convenience stores among Caribbean and Central American countries are contributing to the region's increased demand for imported U.S. horticultural products. Strong emphasis on production and exports of fruits and vegetables combined with their proximity, will likely continue to boost CBI exports to the United States. On the other hand, improved living standards, commitment toward trade liberalization, and strong business and social ties with the United States will continue to make the CBI region an excellent market for U.S. exporters of horticultural products.

Summary

U.S. *imports* of horticultural products from Caribbean Basin Countries (CBI) increased in 1994 for the fourth consecutive year. Total 1994 import value reached a record \$926 million, up 5 percent from 1993 and almost twice the value (\$495 million) in 1984, when the CBI program came into effect. Besides bananas, which normally account for about 60 percent of total U.S. horticultural imports from the region, cantaloupes, pineapples, and nursery products (mainly live plants and cut flowers) continued to be the major import items. Chief suppliers were again Costa Rica, Guatemala, Dominican Republic, and Honduras. Excluding bananas and plantains, these CBI countries supplied 85 percent of total U.S. imports of horticultural

products from the region. Bananas and plantains enjoyed duty-free access into the United States before the CBI program was implemented.

U.S. horticultural product *exports* to Caribbean and Central American countries decreased slightly in 1994 to \$257 million, contrary to the trend in recent years. Lower U.S. shipments of fresh and processed vegetables more than offset strong exports of consumer-ready products, fresh fruits, and juices. Relatively higher import prices, mainly because of a stronger U.S. dollar vis-a-vis some CBI country's currencies, hampered U.S. horticultural exports to that region. About 66 percent of the total value of U.S. horticultural exports to CBI markets went to

the Bahamas, Panama, Netherlands Antilles, Dominican Republic, and Guatemala.

The CBI program, which started on January 1, 1984, and was signed into law in August 20, 1990, grants duty-free treatment to imports of many products from 24 countries in the Caribbean and Central America. Prior to the program, many products from CBI countries already had duty-free treatment under the Generalized System of Preferences (GSP) or zero Most Favored Nation (MFN) tariffs. In this article, these products are referred to as "Not Dutiable". Products with duties prior to the CBI program are called "Dutiable." Dutiable items are divided into two categories: "Fast Track" and "Non-Fast Track." Fast Track products are certain perishable items that are given duty-free treatment by CBI, but can have duty-free treatment removed if increased imports are proven to have a substantial negative impact on the U.S. domestic industry. Non-Fast Track commodities are all other products that were previously dutiable and for these items, duty-free status cannot be removed. To date, the Fast Track procedure has never been used to remove duty-free treatment.

U.S. Imports

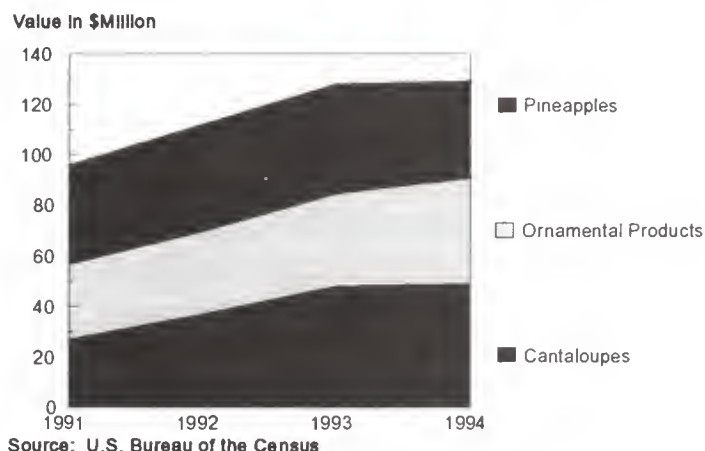
Major Commodities

U.S. imports of Fast Track products in 1994, valued at \$76 million, were practically unchanged from last year's value. Pineapple, frozen concentrate orange juice (FCOJ), and roses continued to lead this category, accounting for almost 80 percent of the total. However, the value of pineapple imports decreased again in 1994 as ample world supplies continued to cause international prices to slide. Other important items in this category included avocados, grapefruit, and oranges. Costa Rica (pineapple and FCOJ), the Dominican Republic (avocados and fresh citrus), and Guatemala (roses) provided most of the U.S. imports of Fast Track commodities in 1994.

Imports of Non-Fast Track items in 1994 reached \$34 million, up 2 percent from 1993. Increased imports of macadamias, canned pineapple, and cauliflower offset lower imports of chief products like frozen broccoli and pineapple juice. Frozen broccoli, macadamia nuts, and pineapple juice accounted for over half of the total value of Non-Fast Track imports in 1994. Guatemala, the Dominican Republic, and Costa Rica supply almost all of U.S. imports of Non-Fast Track products.

Cantaloupes, Ornamental Products, and Pineapples were the Major Horticultural Items Imported from CBI Countries in 1994

(all horticultural products other than bananas and plantains)



U.S. demand for Not-Dutiable products increased again in 1994 to \$816 million, compared to \$770 million the previous year. Fresh banana shipments, the single largest import item, increased 5 percent in 1994 to \$542 million. Costa Rica and Guatemala are the main CBI banana suppliers to the United States. Other dominant Not-Dutiable products showing increases included cantaloupes, ornamental plants, cassava, yams, and frozen okra. U.S. imports of Not-Dutiable products have been boosted by continued expansion in the fruit and vegetable industries of many CBI countries.

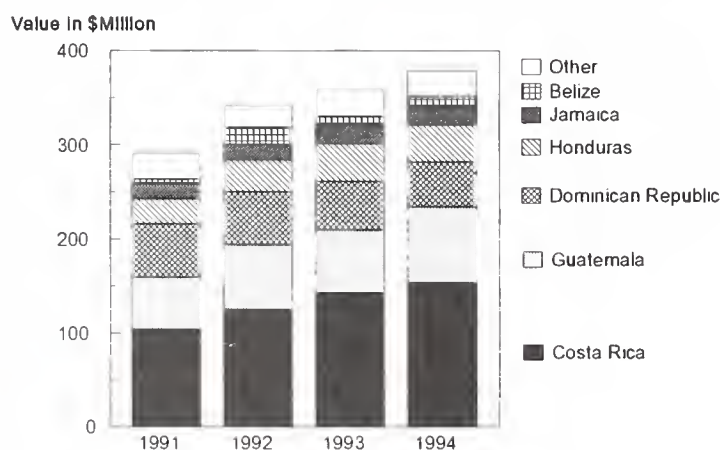
Major Suppliers

Costa Rica

Costa Rica is by far the dominant CBI supplier of horticultural products to the United States. In 1994, imports of horticultural products from Costa Rica, other than bananas and plantains, totaled \$154 million, up 8 percent from 1993. The production and export of fruits and vegetables have continued to grow, becoming more important to Costa Rica's economy. Bananas, cantaloupes, pineapples, ornamental plants, flowers, roots and tubers, and FCOJ are among the most important horticultural products exported to the United States.

Costa Rica, Guatemala, and the Dominican Republic Continue to be the Largest CBI Suppliers of Horticultural Products to the United States

(all horticultural products other than bananas and plantains)



Source: U.S. Bureau of the Census

Bananas, Costa Rica's number one agricultural export product, are important to the economy because of the foreign currency generated and the employment of about 150,000 workers (directly and indirectly). Costa Rica exports more than 50 percent of its bananas to the United States, about 45 percent to Europe and the rest to Asia. After the United States, Belgium and Germany (18 percent each) are the largest individual importers of Costa Rican bananas.

The production of Costa Rican melons has grown steadily in the last few years because of high international demand and favorable export prices. Melon producers use a high level of technology, including the use of new hybrid seeds. As a result, yields and quality have improved, especially in varieties such as cantaloupe.

Most of Costa Rica's pineapple production is destined to the export market. The United States (60 percent), Germany (25 percent), and Italy (5 percent) are the main outlets for Costa Rica's pineapples.

Roots and tubers (such as cassava, yams, and ginger) have grown in importance for Costa Rica's exports since the mid 1980's. Roots and tubers are mainly grown by small and medium size producers. Cassava, as well as other roots and tubers, are mainly consumed by the Latin, Asian, and African population in the United States.

Commercial production of oranges started about 12 years ago, when several foreign investors became involved in this activity. Today, the orange juice industry is one of the most dynamic sectors in Costa Rican agriculture. Orange juice exports have increased rapidly since 1988. Exports of orange juice concentrates are directed primarily to the United States, Germany, Colombia, and Central America.

Agriculture and agribusiness account for about 18-20 percent of Costa Rica's total annual Gross Domestic Product (GDP). Moreover, agriculture employs around 24 percent of the labor force in Costa Rica. The United States is still Costa Rica's most important destination for its agricultural product exports. In 1994, Costa Rica signed a free trade agreement with Mexico.

Guatemala

U.S. imports of horticultural products in 1994 from Guatemala increased sharply to \$80 million. Other than bananas and plantains, leading Guatemalan horticultural exports included cantaloupe, fresh peas, frozen broccoli, and

ornamental plants. Guatemala has continued expanding its fruit and vegetable industries and becoming more organized and accustomed to U.S. regulations and market requirements.

Guatemala exports a variety of fruits and vegetables in fresh and frozen form. Principal fruit and vegetable exports are bananas, broccoli, melons, plantains, and okra. Exports of horticultural products are normally made by large independent producers and by cooperatives comprised of smaller producers. Banana exports, which primarily go to the United States, are the third largest source of foreign earnings in Guatemala.

Agriculture is Guatemala's primary economic activity, accounting for 25 percent of its GDP, 60 percent of total employment, and nearly 66 percent of total export earnings. In terms of GDP composition, agriculture is followed by commerce (24 percent), and manufacturing (about 15 percent). Guatemala's horticultural export sector is the second largest in Central America after Costa Rica.

Dominican Republic

Shipments of horticultural products from the Dominican Republic to the United States decreased for the third consecutive year. In 1994, total U.S. imports of Dominican fruits and vegetables were \$48 million, down 8 percent from 1993 and the lowest level since 1988, when imports totaled \$45 million. Although some horticultural products (mainly bananas, pineapples, avocados, oranges, dasheens, pigeon peas, and winter vegetables) have shown export promise, quality problems, combined with increased international competition, have continued to hamper these industries. Another problem the Dominican agricultural sector is facing is a major outbreak of whitefly (*mosca blanca*), which is adversely affecting several crops, particularly horticultural products.

Agricultural production and exports are very important to the health of the Dominican economy. The agricultural sector accounts for about 15 percent of GNP, approximately 60

percent of total commercial exports, and directly employs 11 percent of the labor force. The agricultural sector, however, continues to have problems with production limitations, an inadequate distribution system with too many middlemen, and increased foreign competition in international markets.

Honduras

U.S. imports of horticultural products from Honduras, the fourth largest CBI supplier, decreased 1 percent in 1994 to \$39 million. Prolonged dry weather during 1994 and an energy crisis at the end of last year adversely affected production and exports of major fruits and vegetables. Nevertheless, cantaloupe, pineapple, ornamental plants, and FCOJ were the largest items imported, other than bananas and plantains. Production of fruits and vegetables, both fresh and processed, represent the bulk of the horticultural sector in Honduras.

Honduras enjoys a variety of micro-climates ideal for the production of several fruits and winter vegetables, and its proximity to the U.S. market enhances export opportunities. However, Honduras still lacks adequate infrastructure for handling, processing, and shipping its products. While exports of processed products are expanding, most products are still exported fresh, with no added value. Moreover, agricultural activities are carried out primarily by small producers with only limited technology who are predominantly engaged in subsistence farming. Despite these shortcomings, however, production and exports of horticultural products are expected to continue to grow at a healthy pace in the years to come as Honduras improves its marketing capabilities.

Agriculture has traditionally played a dominant role in Honduran economic activity, accounting for about 25 percent of the country's GDP. This contribution is by far the largest of all economic sectors and nearly double that of manufacturing activities, the second sector of importance in the Honduran economy. Agricultural activities also provide employment to almost 50 percent of the country's work force and generate about 75

percent of total export earnings. Banana production and exports are of chief importance to the Honduran economy, representing about 30 percent of Costa Rica's total export earnings. This industry generates 23,000 permanent jobs and uses over \$100 million annually in goods and services from the rest of the economy.

U.S. Exports

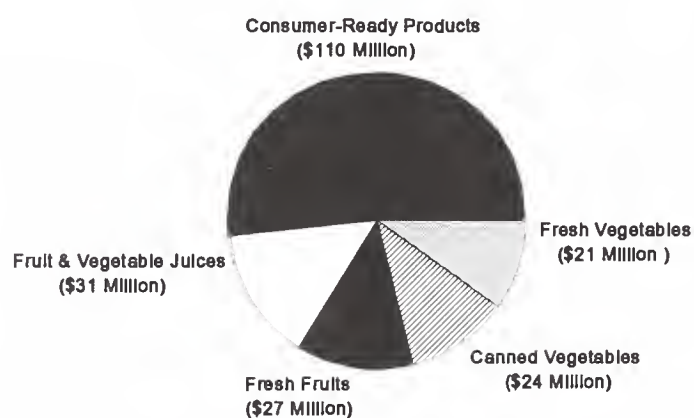
In 1994, U.S. exports of horticultural products to CBI countries decreased slightly to \$257 million compared to \$260 million exported in 1993. A stronger U.S. dollar, vis-a-vis some CBI countries' currencies, resulted in higher import prices for U.S. products. Decreased U.S. exports of fresh and processed vegetables offset continued strong shipments of dominant items such as consumer-ready products, fresh fruits, and juices. The Bahamas, with almost 30 percent share, was again the U.S.'s major costumer in the CBI region. Other principal destinations were Panama, Netherlands Antilles, Dominican Republic, and Guatemala, in that order.

Over the past few years, some CBI countries have taken significant steps in stabilizing and promoting economic growth as well as liberalizing trade. These policies have created a framework that has encouraged greater investment in agriculture and other economic sectors. As a result, the rapidly developing fast-food outlets and convenience markets in CBI countries are requiring greater imports of horticultural products, principally consumer-ready products.

Most Central American and Caribbean countries have shown positive economic growth in the last few years. During the first half of the 1990's, for example, the Panamanian economy grew, on average, 6.6 percent. Guatemala's unemployment rate dropped from 6.1 percent in 1992 to 5.5 percent in 1993. Domestic supermarket chains, U.S. fast-food restaurants, and gasoline company-sponsored convenience stores are all investing more in many Central America and Caribbean countries. As disposable

income increases, future growth in U.S. horticultural product sales to CBI countries can be expected. Consumers in major CBI markets are very familiar with U.S. products and believe that U.S. products are of superior quality, generally willing to pay a premium price.

Consumer-Ready Products were the Leading U.S. Horticultural Products Destined to CBI Countries in 1994



Source: U.S. Bureau of the Census

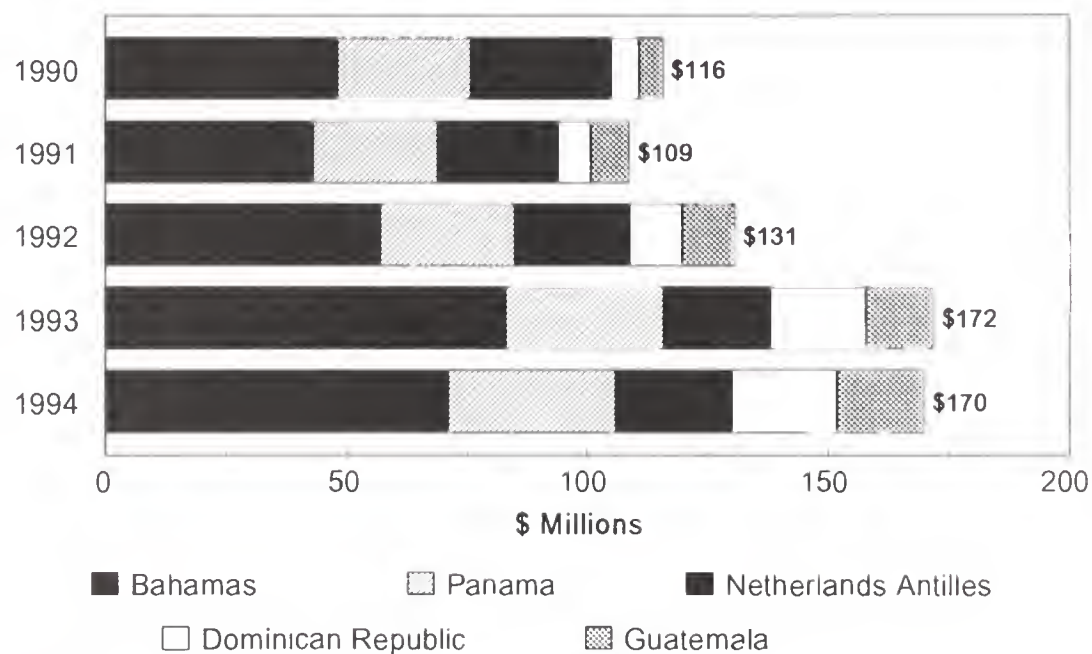
In addition to their quality and advantages of proximity, U.S. exports of horticultural products to CBI countries have been also boosted by more trade liberalization in the region. CBI countries like Costa Rica, Panama, Guatemala, and Honduras are taking important measures to reduce barriers to trade. In some CBI countries, however, there are still heavy import duties on fruits and vegetables, which are intended to protect local producers. Also, complex customs procedures, such as those in the Dominican Republic, still exist. As CBI countries make progress on their trade liberalization programs, U.S. horticultural exports are expected to continue to grow.

However, U.S. suppliers will continue to face heavy competition from Mexican and European products. Also, more horticultural products from other neighboring Central American countries are entering duty free under agreements such as the Central American Common Market (CACM). The

CACM is comprised of Costa Rica, El Salvador, Guatemala, Honduras, and Nicaragua. Moreover, freight rates from the United States to the region are high and could be a constraint to U.S. competitiveness. While quality is still a factor in purchasing decisions among CBI consumers, the ability of the United States to maintain its market share in the region will depend also on the price competitiveness of U.S. products. Nevertheless, as policies toward economic growth and trade liberalization expand, prospects for U.S. horticultural exports to CBI countries look promising.

For information contact Samuel Rosa at (202) 720-6086.

The Bahamas, Panama, and Netherlands Antilles are the Principal CBI Markets for U.S. Exports of Horticultural Products



Source: U.S. Bureau of the Census

**TABLE 1. U.S. IMPORTS OF HORTICULTURAL PRODUCTS FROM
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1992 to 1994**

(Quantity in Metric Tons and Value in \$1,000)

| Product | 1992 | | 1993 | | 1994 | | Top Ranking Suppliers 1994 |
|--------------------------------|-----------|---------|-----------|---------|-----------|---------|-------------------------------|
| | Quantity | Value | Quantity | Value | Quantity | Value | |
| <u>Dutiable Fast Track</u> | | | | | | | |
| Pineapple | 114,978 | 42,225 | 116,165 | 42,911 | 122,028 | 38,480 | Costa Rica, Honduras |
| FCOJ 1/ | 18,595 | 23,022 | 16,238 | 11,827 | 17,548 | 14,504 | Belize, Costa Rica |
| Roses | N/A | 5,992 | N/A | 5,750 | N/A | 7,676 | Guatemala, Costa Rica |
| Avocados | 7,133 | 2,818 | 5,958 | 2,584 | 4,944 | 1,931 | Dom.Republic,Bahamas |
| Grapefruit | 10,519 | 906 | 11,750 | 1,140 | 13,860 | 1,122 | Bahamas, Dom. Republic |
| Oranges | 4,660 | 1,083 | 2,982 | 827 | 3,467 | 903 | Dom. Republic, Jamaica |
| Grapfrt Juice 1/ 2/ | 1,447 | 1,895 | 977 | 1,244 | 508 | 609 | Belize, Trinidad & Tobago |
| Lemons | 2,456 | 200 | 903 | 89 | 5,812 | 405 | Bahamas, Dom. Republic |
| Other | N/A | 5,855 | N/A | 10,226 | N/A | 10,383 | |
| Subtotal | N/A | 83,996 | N/A | 76,598 | N/A | 76,014 | |
| <u>Dutiable Non-Fast Track</u> | | | | | | | |
| Frozen Brocoli | 14,731 | 10,990 | 17,117 | 11,030 | 15,178 | 10,544 | Guatemala |
| Macadamia Nuts | 441 | 3,126 | 397 | 3,031 | 486 | 3,986 | Guatemala, Costa Rica |
| Pineapple Juice 1/ | 4,353 | 6,346 | 5,286 | 6,365 | 2,727 | 3,531 | Dom. Republic, Costa Rica |
| Processed Pineapple | 1,377 | 1,364 | 1,729 | 887 | 2,664 | 2,202 | Costa Rica, Honduras |
| Frzn Cauliflower | 783 | 557 | 1,362 | 884 | 1,883 | 1,297 | Guatemala |
| Prepared Papaya | 594 | 478 | 732 | 530 | 567 | 457 | Dom. Republic, Costa Rica |
| Peas Prep/Frzn 2/ | 352 | 824 | 42 | 74 | 45 | 68 | Dom. Republic |
| Other | N/A | 9,018 | N/A | 10,356 | N/A | 11,619 | |
| Subtotal | N/A | 32,706 | N/A | 33,157 | N/A | 33,703 | |
| <u>Not Dutiable 3/</u> | | | | | | | |
| Fresh Bananas | 1,785,219 | 521,360 | 1,804,371 | 517,049 | 2,069,689 | 542,389 | Costa Rica, Guatemala |
| Cantaloupe | 115,504 | 37,153 | 135,000 | 47,572 | 162,611 | 49,140 | Costa Rica, Honduras |
| Cut Flowers | N/A | 12,039 | N/A | 13,325 | N/A | 16,085 | Costa Rica, Dom. Republic |
| Live Plants | N/A | 13,672 | N/A | 15,018 | N/A | 16,032 | Costa Rica, Guatemala |
| Yams | 16,979 | 8,845 | 17,433 | 10,566 | 15,971 | 12,026 | Jamaica, Costa Rica |
| Cassava 2/ | 21,474 | 7,049 | 21,263 | 8,379 | 22,051 | 10,430 | Costa Rica, Dom. Republic |
| Frozen Okra | 5,312 | 3,197 | 4,758 | 2,534 | 13,106 | 7,640 | Guatemala, El Salvador |
| Fresh Peas | 10,395 | 7,362 | 9,081 | 6,451 | 8,572 | 5,851 | Guatemala, Costa Rica |
| Fresh Plantains | 5,918 | 2,201 | 7,892 | 3,085 | 11,940 | 4,448 | Costa Rica, Guatemala |
| Winter Melon | 11,499 | 2,577 | 10,519 | 2,819 | 12,202 | 3,181 | Panama, Costa Rica |
| Frozen Peas | 166 | 240 | 899 | 1,245 | 2,228 | 3,123 | Guatemala, El Salvador |
| Fresh Papayas | 2,015 | 1,789 | 4,422 | 3,487 | 3,695 | 2,887 | Jamaica, Belize |
| Guavas, Mangoes | 305 | 169 | 5,036 | 2,803 | 4,892 | 2,737 | Harti, Guatemala |
| Coconut | 11,243 | 2,261 | 11,299 | 2,332 | 10,984 | 2,408 | Dom. Republic, Costa Rica |
| Foliage | N/A | 1,742 | N/A | 2,842 | N/A | 2,344 | Costa Rica, Guatemala |
| Frz Banans/Plantn | 7,918 | 4,904 | 5,318 | 3,593 | 3,416 | 2,221 | Costa Rica, Honduras |
| Fresh Okra | 46 | 27 | 42 | 15 | 76 | 104 | Bahamas, El Salvador |
| Fresh Radishes | 0 | 0 | 13 | 6 | 44 | 18 | Guatemala |
| Fresh Garlic | 323 | 320 | 0 | 0 | 1 | 1 | Guatemala |
| Other | N/A | 122,403 | N/A | 127,496 | N/A | 132,942 | |
| Subtotal | N/A | 749,307 | N/A | 770,707 | N/A | 815,968 | |
| Total | N/A | 866,009 | N/A | 880,462 | N/A | 925,685 | |

1/ Quantity in thousand gallons

2/ Due to the introduction of the Harmonized Tariff Schedule in 1989, and to revised data beginning in 1990, these commodities do not have accurate comparable figures for data prior to 1990.

3/ GSP items plus MFN duty-free items.

Note 1: N/A = not available

Note 2: Totals quantities are not included because of different units used.

Note 3: Totals may not add due to rounding.

**TABLE 2. U.S. IMPORTS OF HORTICULTURAL PRODUCTS EXCLUDING FRESH BANANAS AND PLANTAINS
FROM CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES**
(Value in \$1,000, Calendar Year)

| Country | 1983 1/ | 1991 | 1992 | 1993 | 1994 | Major Commodities 1993/4 |
|--------------------|---------|---------|---------|---------|---------|---|
| Costa Rica | 12,544 | 103,317 | 124,535 | 142,643 | 153,519 | |
| CBI Dutiable | 1,476 | 36,391 | 40,381 | 43,056 | 43,341 | Pineapple, FCOJ, Pineapple Juice |
| CBI Other | 11,068 | 66,926 | 84,154 | 99,587 | 110,178 | Cantaloupe, Ornamental Products, Cassava |
| Guatemala | 14,563 | 55,103 | 68,878 | 66,675 | 80,307 | |
| CBI Dutiable | 6,229 | 16,762 | 23,445 | 25,909 | 27,966 | Frozen Broccoli, Frozen Okra, Cut Flowers |
| CBI Other | 8,334 | 38,341 | 45,433 | 40,766 | 52,341 | Cantaloupe, Fresh Peas, Ornamental Products |
| Dominican Republic | 33,836 | 57,519 | 56,266 | 51,967 | 47,765 | |
| CBI Dutiable | 6,938 | 16,724 | 18,072 | 14,597 | 10,692 | Avocados, Pineapple, Pineapple Juice |
| CBI Other | 26,898 | 40,795 | 38,194 | 37,370 | 37,073 | Canned Peas, Coconut, Fresh Dasheens |
| Honduras | 12,110 | 27,123 | 34,184 | 39,857 | 39,408 | |
| CBI Dutiable | 6,106 | 11,063 | 12,393 | 11,382 | 11,706 | Pineapple, FCOJ |
| CBI Other | 6,004 | 16,060 | 21,791 | 28,475 | 27,702 | Cantaloupe, Ornamental Products |
| Jamaica | 6,069 | 15,346 | 16,879 | 19,785 | 19,461 | |
| CBI Dutiable | 231 | 767 | 1,605 | 1,736 | 1,307 | FCOJ, Fresh Citrus |
| CBI Other | 5,838 | 14,579 | 15,274 | 18,049 | 18,154 | Yams, Papayas |
| Belize | 448 | 5,182 | 18,087 | 8,969 | 10,483 | |
| CBI Dutiable | 138 | 4,935 | 17,551 | 7,903 | 9,440 | FCOJ, Grapefruit Juice |
| CBI Other | 310 | 247 | 536 | 1,066 | 1,043 | Papayas, Guavas, Mangoes |
| Panama | 991 | 7,320 | 8,125 | 9,848 | 7,729 | |
| CBI Dutiable | 15 | 52 | 502 | 360 | 656 | Fresh Pumpkins |
| CBI Other | 976 | 7,268 | 7,623 | 9,488 | 7,073 | Winter Melon, Nursery Products |
| El Salvador | 1,879 | 6,333 | 6,472 | 6,223 | 6,659 | |
| CBI Dutiable | 961 | 690 | 695 | 495 | 841 | Fresh Beans, Pineapple, |
| CBI Other | 918 | 5,643 | 5,777 | 5,728 | 5,818 | Melons, Frozen Vegetables |
| Nicaragua | 92 | 803 | 1,934 | 2,736 | 4,552 | |
| CBI Dutiable | 43 | 93 | 152 | 263 | 873 | Limes, Onion |
| CBI Other | 49 | 710 | 1,782 | 2,473 | 3,679 | Cantaloupe, Fresh Dasheens |
| Haiti | 4,377 | 7,490 | 261 | 5,533 | 3,101 | |
| CBI Dutiable | 669 | 3,176 | 0 | 1,451 | 0 | |
| CBI Other | 3,708 | 4,314 | 261 | 4,083 | 3,101 | Mangoes, Frozen Mangoes |
| Bahamas, The | 1,230 | 3,180 | 4,674 | 2,936 | 2,824 | |
| CBI Dutiable | 115 | 1,509 | 1,507 | 1,651 | 2,153 | Grapefruit, Limes |
| CBI Other | 1,115 | 1,671 | 3,167 | 1,285 | 671 | Vegetable saps, Okra |
| Trinidad & Tobago | 288 | 1,393 | 1,460 | 1,510 | 1,763 | |
| CBI Dutiable | 2 | 136 | 171 | 128 | 317 | Fresh Pumpkins, Mix Fruit Juice |
| CBI Other | 286 | 1,257 | 1,289 | 1,382 | 1,446 | Sauces & Preparations, Cut Flowers |
| Dominica | 1 | 302 | 186 | 124 | 178 | |
| CBI Dutiable | 0 | 9 | 0 | 17 | 63 | Fresh Peppers |
| CBI Other | 1 | 293 | 186 | 107 | 115 | Cut Flowers, Coconuts |
| Grenada | 0 | 207 | 185 | 119 | 143 | |
| CBI Dutiable | 0 | 15 | 36 | 40 | 89 | Avocados |
| CBI Other | 0 | 192 | 149 | 79 | 54 | Guavas, Mangoes |

**TABLE 2 U.S. IMPORTS OF HORTICULTURAL PRODUCTS, EXCLUDING FRESH BANANAS AND PLANTAINS
FROM CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES**

(Value in \$1,000, Calendar Year)

(Continued)

| Country | 1983 2/ | 1991 | 1992 | 1993 | 1994 | Major Commodities 1993 |
|--------------------------|---------------|----------------|----------------|----------------|----------------|------------------------------|
| St. Vincent | 152 | 166 | 89 | 73 | 111 | |
| CBI Dutiable | 0 | 0 | 64 | 23 | 17 | Avocados |
| CBI Other | 152 | 166 | 25 | 50 | 94 | Cut Flowers |
| Barbados | 22 | 252 | 33 | 106 | 82 | |
| CBI Dutiable | 0 | 0 | 0 | 0 | 3 | Tomato Sauce |
| CBI Other | 22 | 252 | 33 | 106 | 79 | Beers, Sauces & Preparations |
| Netherlands Antilles 2/ | 29 | 18 | 14 | 24 | 45 | |
| CBI Dutiable | 20 | 0 | 0 | 2 | 31 | Avocados |
| CBI Other | 9 | 8 | 14 | 22 | 14 | Food Preparations |
| Montserrat | 0 | 3 | 16 | 114 | 43 | |
| CBI Dutiable | 0 | 0 | 10 | 110 | 8 | Frozen Brocoli |
| CBI Other | 0 | 3 | 6 | 4 | 35 | Cut Flowers |
| St.Christopher & Nevis | 0 | 43 | 15 | 17 | 41 | |
| CBI Dutiable | 0 | 24 | 9 | 8 | 0 | |
| CBI Other | 0 | 19 | 6 | 9 | 41 | Cut Flowers |
| Guyana | 1 | 13 | 8 | 9 | 16 | |
| CBI Dutiable | 0 | 0 | 0 | 0 | 3 | Prepared Tree Nuts |
| CBI Other | 1 | 13 | 8 | 9 | 13 | Sauces & Preparations |
| St. Lucia | 25 | 910 | 142 | 293 | 15 | |
| CBI Dutiable | 0 | 0 | 109 | 212 | 2 | Peppers |
| CBI Other | 25 | 910 | 33 | 81 | 13 | Sauces & Preparations |
| British Virgin Island | 0 | 6 | 5 | 0 | 14 | |
| CBI Dutiable | 0 | 0 | 0 | 0 | 0 | |
| CBI Other | 0 | 6 | 5 | 0 | 14 | Mangoes |
| Antigua & Barbuda | 1 | 249 | 0 | 2 | 0 | |
| CBI Dutiable | 0 | 0 | 0 | 0 | 0 | |
| CBI Other | 1 | 249 | 0 | 2 | 0 | |
| CBI Beneficiaries | 88,658 | 292,278 | 342,448 | 360,328 | 378,848 | |
| CBI Dutiable | 22,943 | 92,346 | 116,702 | 109,755 | 109,718 | |
| CBI Other | 65,715 | 199,932 | 225,746 | 250,573 | 269,130 | |

1/ Imports prior to enactment of CBERA.

2/ These figures include imports from Aruba, which are negligible.

Note 1: Totals may not add due to rounding. Also, totals may not match those in Table 1, which exclude some products other than bananas and plantains.

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| ANTIGUA AND BARBUDA | | | | | |
| FRESH CITRUS | 3 | 0 | 11 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 41 | 40 | 38 | 8 | 23 |
| OTHER FRESH FRUIT | 105 | 10 | 0 | 0 | 0 |
| FRESH MELONS | 0 | 8 | 0 | 0 | 0 |
| PROCESSED FRUIT | 77 | 36 | 44 | 43 | 4 |
| MISC. FRUIT PREPARATIONS | 172 | 128 | 37 | 101 | 49 |
| OLIVES | 3 | 0 | 0 | 0 | 0 |
| DRIED FRUIT | 15 | 21 | 8 | 37 | 11 |
| FRUIT & VEGETABLE JUICE | 930 | 908 | 1,004 | 926 | 1,060 |
| FRESH VEGIES POTATOES | 737 | 486 | 676 | 156 | 748 |
| FRESH POTATOES | 161 | 21 | 11 | 41 | 21 |
| VEGETABLES, PREP/PRES | 2,255 | 2,275 | 1,134 | 1,005 | 287 |
| FROZEN VEGETABLES | 610 | 533 | 19 | 117 | 11 |
| DRIED/DEHYDRATED VEGETAB | 6 | 15 | 3 | 3 | 0 |
| TREE NUTS | 89 | 132 | 40 | 0 | 0 |
| WINE | 240 | 308 | 265 | 328 | 178 |
| NURSERY PROD CUT FLOW | 51 | 98 | 42 | 0 | 60 |
| CUT FLOWERS | 0 | 0 | 23 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 1,280 | 738 | 745 | 1,960 | 3,417 |
| TOTAL | 6,775 | 5,757 | 4,100 | 4,725 | 5,869 |
| ARUBA | | | | | |
| FRESH CITRUS | 13 | 71 | 5 | 27 | 32 |
| FRESH DECIDUOUS FRUIT | 60 | 91 | 57 | 50 | 82 |
| OTHER FRESH FRUIT | 4 | 0 | 0 | 0 | 9 |
| FROZEN FRUIT (720) | 13 | 0 | 7 | 12 | 0 |
| PROCESSED FRUIT | 59 | 173 | 144 | 89 | 27 |
| MISC. FRUIT PREPARATIONS | 490 | 439 | 207 | 166 | 205 |
| OLIVES | 27 | 0 | 0 | 0 | 3 |
| DRIED FRUIT | 38 | 38 | 73 | 38 | 11 |
| FRUIT & VEGETABLE JUICE | 1,095 | 1,268 | 2,021 | 1,592 | 1,609 |
| FRESH VEGIES POTATOES | 444 | 880 | 785 | 832 | 269 |
| FRESH POTATOES | 12 | 0 | 3 | 9 | 3 |
| VEGETABLES, PREP/PRES | 1,673 | 1,663 | 1,374 | 1,527 | 1,007 |
| FROZEN VEGETABLES | 219 | 234 | 156 | 238 | 178 |
| DRIED/DEHYDRATED VEGETAB | 251 | 43 | 63 | 14 | 11 |
| TREE NUTS | 237 | 224 | 360 | 223 | 12 |
| WINE | 238 | 354 | 309 | 795 | 512 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)**

| | | | | | |
|------------------------|--------------|--------------|--------------|--------------|--------------|
| NURSERY PROD CUT FLOW | 181 | 400 | 254 | 110 | 96 |
| CUT FLOWERS | 3 | 0 | 56 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 2,624 | 3,528 | 3,312 | 3,074 | 3,359 |
| TOTAL | 7,681 | 9,406 | 9,186 | 8,796 | 7,425 |

BAHAMAS, THE

| | | | | | |
|--------------------------|---------------|---------------|---------------|---------------|---------------|
| FRESH CITRUS | 30 | 23 | 0 | 22 | 232 |
| FRESH DECIDUOUS FRUIT | 527 | 428 | 21 | 100 | 244 |
| OTHER FRESH FRUIT | 87 | 109 | 26 | 83 | 291 |
| FRESH MELONS | 12 | 6 | 26 | 0 | 3 |
| FROZEN FRUIT | 9 | 0 | 0 | 0 | 50 |
| PROCESSED FRUIT | 353 | 256 | 174 | 127 | 141 |
| MISC. FRUIT PREPARATIONS | 623 | 515 | 1,103 | 576 | 1,156 |
| DRIED FRUIT | 112 | 0 | 24 | 65 | 161 |
| FRUIT & VEGETABLE JUICE | 7,075 | 7,052 | 6,366 | 7,191 | 5,980 |
| FRESH VEGIES POTATOES | 5,915 | 5,731 | 7,488 | 17,839 | 9,917 |
| FRESH POTATOES | 181 | 200 | 246 | 198 | 142 |
| VEGETABLES, PREP/PRES | 4,982 | 7,826 | 9,809 | 23,365 | 6,122 |
| FROZEN VEGETABLES | 7,421 | 4,312 | 6,560 | 378 | 318 |
| DRIED/DEHYDRATED VEGETAB | 573 | 523 | 636 | 1,075 | 592 |
| TREE NUTS | 158 | 203 | 135 | 85 | 301 |
| WINE | 1,593 | 1,512 | 1,763 | 2,337 | 2,228 |
| HOPS | 56 | 61 | 30 | 47 | 45 |
| NURSERY PROD CUT FLOW | 1,742 | 847 | 888 | 1,149 | 1,130 |
| CUT FLOWERS | 14 | 5 | 10 | 14 | 10 |
| FRUIT & VEGETABLE MISC | 16,100 | 13,414 | 21,915 | 28,002 | 41,766 |
| TOTAL | 47,563 | 43,023 | 57,220 | 82,653 | 70,829 |

BARBADOS

| | | | | | |
|--------------------------|-----|-----|-----|-----|-----|
| FRESH CITRUS | 100 | 88 | 45 | 0 | 12 |
| FRESH DECIDUOUS FRUIT | 554 | 443 | 121 | 115 | 390 |
| OTHER FRESH FRUIT | 83 | 22 | 18 | 8 | 0 |
| FRESH MELONS | 12 | 4 | 0 | 0 | 0 |
| FROZEN FRUIT | 0 | 0 | 35 | 0 | 0 |
| PROCESSED FRUIT | 17 | 38 | 24 | 24 | 35 |
| MISC. FRUIT PREPARATIONS | 564 | 276 | 208 | 80 | 88 |
| DRIED FRUIT | 32 | 47 | 9 | 7 | 50 |
| FRUIT & VEGETABLE JUICE | 490 | 979 | 329 | 845 | 559 |
| FRESH VEGIES POTATOES | 342 | 480 | 126 | 287 | 223 |
| FRESH POTATOES | 139 | 101 | 51 | 177 | 110 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|--------------------------|--------------|--------------|--------------|--------------|--------------|
| VEGETABLES, PREP/PRES | 732 | 661 | 1,024 | 569 | 338 |
| FROZEN VEGETABLES | 256 | 242 | 111 | 46 | 31 |
| DRIED/DEHYDRATED VEGETAB | 39 | 21 | 52 | 32 | 118 |
| TREE NUTS | 186 | 136 | 71 | 173 | 248 |
| WINE | 286 | 443 | 359 | 457 | 296 |
| HOPS | 9 | 21 | 0 | 27 | 14 |
| NURSERY PROD CUT FLOW | 9 | 4 | 11 | 45 | 31 |
| CUT FLOWERS | 0 | 3 | 0 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 2,253 | 1,727 | 765 | 1,599 | 2,370 |
| TOTAL | 6,103 | 5,736 | 3,359 | 4,491 | 4,913 |
| BELIZE | | | | | |
| FRESH CITRUS | 0 | 15 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 179 | 151 | 145 | 170 | 195 |
| OTHER FRESH FRUIT | 0 | 0 | 34 | 26 | 0 |
| FROZEN FRUIT | 4 | 0 | 0 | 0 | 0 |
| PROCESSED FRUIT | 34 | 15 | 27 | 43 | 22 |
| MISC. FRUIT PREPARATIONS | 4 | 36 | 90 | 22 | 19 |
| DRIED FRUIT | 7 | 0 | 10 | 21 | 43 |
| FRUIT & VEGETABLE JUICE | 29 | 67 | 74 | 51 | 53 |
| FRESH VEGIES POTATOES | 218 | 441 | 328 | 316 | 268 |
| FRESH POTATOES | 136 | 270 | 57 | 93 | 483 |
| VEGETABLES, PREP/PRES | 1,347 | 1,640 | 2,607 | 2,930 | 1,837 |
| FROZEN VEGETABLES | 37 | 52 | 314 | 52 | 221 |
| DRIED/DEHYDRATED VEGETAB | 35 | 23 | 25 | 34 | 10 |
| TREE NUTS | 0 | 75 | 70 | 5 | 27 |
| WINE | 114 | 137 | 180 | 229 | 220 |
| HOPS | 0 | 0 | 48 | 42 | 33 |
| NURSERY PROD CUT FLOW | 70 | 0 | 28 | 0 | 33 |
| CUT FLOWERS | 0 | 0 | 0 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 909 | 947 | 1,624 | 1,576 | 1,742 |
| TOTAL | 3,123 | 3,869 | 5,661 | 5,610 | 5,206 |
| COSTA RICA | | | | | |
| FRESH CITRUS | 33 | 9 | 17 | 0 | 19 |
| FRESH DECIDUOUS FRUIT | 3,243 | 4,280 | 4,463 | 6,535 | 6,252 |
| OTHER FRESH FRUIT | 0 | 16 | 8 | 62 | 56 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|--------------------------|--------------|---------------|---------------|---------------|---------------|
| FRESH MELONS | 120 | 157 | 0 | 0 | 0 |
| FROZEN FRUIT | 23 | 0 | 44 | 21 | 8 |
| PROCESSED FRUIT | 418 | 535 | 797 | 1,370 | 1,256 |
| MISC. FRUIT PREPARATIONS | 534 | 467 | 541 | 802 | 390 |
| OLIVES | 0 | 0 | 7 | 0 | 0 |
| DRIED FRUIT | 72 | 81 | 114 | 297 | 248 |
| FRUIT & VEGETABLE JUICE | 633 | 974 | 1,449 | 2,899 | 2,536 |
| FRESH VEGIES POTATOES | 33 | 216 | 204 | 171 | 62 |
| VEGETABLES, PREP/PRES | 189 | 293 | 798 | 1,347 | 960 |
| FROZEN VEGETABLES | 94 | 99 | 252 | 321 | 295 |
| DRIED/DEHYDRATED VEGETAB | 529 | 406 | 491 | 539 | 440 |
| TREE NUTS | 74 | 320 | 189 | 355 | 403 |
| WINE | 361 | 226 | 110 | 294 | 262 |
| HOPS | 0 | 69 | 356 | 183 | 210 |
| NURSERY PROD CUT FLOW | 392 | 480 | 382 | 433 | 404 |
| CUT FLOWERS | 0 | 18 | 0 | 13 | 8 |
| FRUIT & VEGETABLE MISC | 938 | 1,628 | 1,211 | 1,358 | 2,717 |
| TOTAL | 7,686 | 10,274 | 11,433 | 17,000 | 16,526 |
| DOMINICA | | | | | |
| FRESH CITRUS | 8 | 6 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 4 | 18 | 0 | 0 | 0 |
| OTHER FRESH FRUIT | 0 | 10 | 0 | 0 | 0 |
| MISC. FRUIT PREPARATIONS | 76 | 89 | 63 | 15 | 3 |
| FRUIT & VEGETABLE JUICE | 0 | 11 | 41 | 0 | 6 |
| FRESH VEGIES POTATOES | 29 | 13 | 6 | 0 | 5 |
| VEGETABLES, PREP/PRES | 139 | 40 | 234 | 178 | 18 |
| FROZEN VEGETABLES | 31 | 0 | 0 | 0 | 0 |
| DRIED/DEHYDRATED VEGETAB | 18 | 0 | 0 | 22 | 26 |
| TREE NUTS | 0 | 0 | 0 | 0 | 0 |
| WINE | 33 | 99 | 22 | 0 | 0 |
| NURSERY PROD CUT FLOW | 0 | 0 | 0 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 152 | 82 | 92 | 42 | 247 |
| TOTAL | 490 | 368 | 458 | 257 | 305 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|---------------------------|--------------|--------------|---------------|---------------|---------------|
| DOMINICAN REPUBLIC | | | | | |
| FRESH CITRUS | 20 | 23 | 24 | 6 | 140 |
| FRESH DECIDUOUS FRUIT | 762 | 1,270 | 2,198 | 3,088 | 4,466 |
| OTHER FRESH FRUIT | 0 | 4 | 0 | 0 | 32 |
| FROZEN FRUIT | 0 | 0 | 0 | 26 | 8 |
| PROCESSED FRUIT | 102 | 194 | 207 | 290 | 171 |
| MISC. FRUIT PREPARATIONS | 608 | 436 | 468 | 815 | 450 |
| OLIVES | 10 | 0 | 16 | 8 | 15 |
| DRIED FRUIT | 383 | 459 | 665 | 763 | 908 |
| FRUIT & VEGETABLE JUICE | 500 | 423 | 1,151 | 1,841 | 3,791 |
| FRESH VEGIES POTATOES | 393 | 792 | 500 | 172 | 732 |
| FRESH POTATOES | 24 | 36 | 25 | 4 | 65 |
| VEGETABLES, PREP/PRES | 516 | 586 | 946 | 4,152 | 2,274 |
| FROZEN VEGETABLES | 201 | 3 | 103 | 40 | 171 |
| DRIED/DEHYDRATED VEGETAB | 566 | 430 | 741 | 771 | 1,412 |
| TREE NUTS | 191 | 223 | 168 | 1,045 | 681 |
| WINE | 150 | 197 | 226 | 318 | 446 |
| HOPS | 575 | 1,201 | 872 | 648 | 421 |
| NURSERY PROD CUT FLOW | 52 | 13 | 7 | 29 | 27 |
| CUT FLOWERS | 0 | 0 | 12 | 76 | 8 |
| FRUIT & VEGETABLE MISC | 881 | 1,202 | 2,544 | 5,525 | 5,729 |
| TOTAL | 5,934 | 7,492 | 10,873 | 19,617 | 21,947 |
| EL SALVADOR | | | | | |
| FRESH DECIDUOUS FRUIT | 1,483 | 3,219 | 2,556 | 2,015 | 1,583 |
| OTHER FRESH FRUIT | 0 | 3 | 0 | 6 | 14 |
| FRESH MELONS | 0 | 56 | 4 | 0 | 0 |
| PROCESSED FRUIT | 50 | 70 | 161 | 340 | 441 |
| MISC. FRUIT PREPARATIONS | 13 | 334 | 65 | 17 | 95 |
| OLIVES | 0 | 4 | 5 | 3 | 0 |
| DRIED FRUIT | 76 | 54 | 51 | 67 | 95 |
| FRUIT & VEGETABLE JUICE | 17 | 42 | 131 | 66 | 438 |
| FRESH VEGIES POTATOES | 0 | 54 | 81 | 690 | 574 |
| FRESH POTATOES | 0 | 0 | 0 | 22 | 0 |
| VEGETABLES, PREP/PRES | 818 | 826 | 863 | 724 | 659 |
| FROZEN VEGETABLES | 0 | 0 | 198 | 130 | 304 |
| DRIED/DEHYDRATED VEGETAB | 216 | 339 | 255 | 369 | 373 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|--------------------------|--------------|--------------|--------------|--------------|--------------|
| TREE NUTS | 0 | 5 | 97 | 10 | 0 |
| WINE | 26 | 147 | 235 | 233 | 346 |
| HOPS | 129 | 184 | 98 | 186 | 60 |
| NURSERY PROD CUT FLOW | 0 | 0 | 23 | 45 | 8 |
| CUT FLOWERS | 0 | 0 | 11 | 0 | 6 |
| FRUIT & VEGETABLE MISC | 951 | 763 | 1,213 | 1,573 | 1,510 |
| TOTAL | 3,779 | 6,100 | 6,047 | 6,496 | 6,506 |
| GRENADA | | | | | |
| FRESH CITRUS | 4 | 16 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 30 | 30 | 6 | 18 | 14 |
| OTHER FRESH FRUIT | 3 | 5 | 0 | 0 | 0 |
| PROCESSED FRUIT | 0 | 18 | 0 | 4 | 6 |
| MISC. FRUIT PREPARATIONS | 103 | 153 | 67 | 26 | 0 |
| OLIVES | 0 | 0 | 0 | 0 | 0 |
| DRIED FRUIT | 57 | 58 | 0 | 9 | 0 |
| FRUIT & VEGETABLE JUICE | 178 | 80 | 67 | 48 | 65 |
| FRESH VEGIES POTATOES | 101 | 112 | 7 | 15 | 9 |
| FRESH POTATOES | 13 | 6 | 0 | 0 | 0 |
| VEGETABLES, PREP/PRES | 550 | 807 | 419 | 271 | 39 |
| FROZEN VEGETABLES | 4 | 0 | 0 | 0 | 0 |
| DRIED/DEHYDRATED VEGETAB | 0 | 3 | 0 | 40 | 0 |
| TREE NUTS | 3 | 8 | 6 | 0 | 0 |
| WINE | 240 | 451 | 52 | 97 | 70 |
| HOPS | 13 | 21 | 16 | 16 | 5 |
| NURSERY PROD CUT FLOW | 5 | 0 | 0 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 297 | 269 | 135 | 121 | 609 |
| TOTAL | 1,601 | 2,037 | 775 | 665 | 817 |
| GUATEMALA | | | | | |
| FRESH CITRUS | 75 | 0 | 0 | 0 | 53 |
| FRESH DECIDUOUS FRUIT | 969 | 2,627 | 1,850 | 4,436 | 4,254 |
| OTHER FRESH FRUIT | 0 | 3 | 0 | 21 | 164 |
| FRESH MELONS | 0 | 20 | 0 | 0 | 123 |
| FROZEN FRUIT | 0 | 29 | 37 | 0 | 0 |
| PROCESSED FRUIT | 168 | 358 | 819 | 610 | 316 |
| MISC. FRUIT PREPARATIONS | 70 | 240 | 688 | 430 | 649 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|--------------------------|--------------|--------------|---------------|---------------|---------------|
| OLIVES | 0 | 0 | 0 | 8 | 7 |
| DRIED FRUIT | 128 | 245 | 371 | 545 | 75 |
| FRUIT & VEGETABLE JUICE | 128 | 421 | 625 | 517 | 716 |
| FRESH VEGIES POTATOES | 46 | 10 | 258 | 201 | 145 |
| FRESH POTATOES | 0 | 0 | 65 | 61 | 0 |
| VEGETABLES, PREP/PRES | 220 | 441 | 329 | 757 | 1,549 |
| FROZEN VEGETABLES | 330 | 167 | 211 | 425 | 1,101 |
| DRIED/DEHYDRATED VEGETAB | 329 | 351 | 454 | 541 | 787 |
| TREE NUTS | 103 | 26 | 217 | 311 | 134 |
| WINE | 36 | 189 | 208 | 196 | 184 |
| HOPS | 181 | 380 | 587 | 304 | 204 |
| NURSERY PROD CUT FLOW | 722 | 920 | 1,121 | 975 | 1,758 |
| CUT FLOWERS | 0 | 62 | 166 | 0 | 21 |
| FRUIT & VEGETABLE MISC | 1,086 | 1,711 | 2,988 | 3,415 | 5,628 |
| TOTAL | 4,591 | 8,200 | 10,994 | 13,753 | 17,868 |
| GUYANA | | | | | |
| FRESH DECIDUOUS FRUIT | 8 | 7 | 80 | 321 | 393 |
| OTHER FRESH FRUIT | 0 | 0 | 0 | 159 | 69 |
| FROZEN FRUIT | 0 | 0 | 0 | 4 | 0 |
| MISC. FRUIT PREPARATIONS | 3 | 7 | 135 | 28 | 19 |
| FRUIT & VEGETABLE JUICE | 0 | 0 | 13 | 28 | 0 |
| FRESH VEGIES POTATOES | 58 | 133 | 94 | 141 | 164 |
| VEGETABLES, PREP/PRES | 14 | 126 | 28 | 74 | 65 |
| FROZEN VEGETABLES | 0 | 10 | 24 | 80 | 74 |
| TREE NUTS | 0 | 0 | 0 | 0 | 4 |
| WINE | 5 | 4 | 0 | 0 | 0 |
| HOPS | 5 | 0 | 0 | 5 | 0 |
| FRUIT & VEGETABLE MISC | 108 | 214 | 383 | 317 | 282 |
| TOTAL | 201 | 501 | 757 | 1,157 | 1,070 |
| HAITI | | | | | |
| FRESH CITRUS | 0 | 4 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 154 | 71 | 14 | 42 | 125 |
| OTHER FRESH FRUIT | 16 | 0 | 0 | 0 | 0 |
| PROCESSED FRUIT | 13 | 12 | 0 | 13 | 22 |
| MISC. FRUIT PREPARATIONS | 339 | 391 | 224 | 100 | 7 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|--------------------------|--------------|--------------|---------------|---------------|---------------|
| OLIVES | 0 | 0 | 0 | 0 | 9 |
| DRIED FRUIT | 0 | 22 | 0 | 9 | 0 |
| FRUIT & VEGETABLE JUICE | 509 | 472 | 22 | 8 | 134 |
| FRESH VEGIES POTATOES | 157 | 78 | 62 | 5 | 123 |
| VEGETABLES, PREP/PRES | 2,058 | 1,000 | 469 | 451 | 662 |
| FROZEN VEGETABLES | 6 | 0 | 0 | 0 | 0 |
| DRIED/DEHYDRATED VEGETAB | 28 | 56 | 133 | 40 | 21 |
| TREE NUTS | 0 | 0 | 0 | 0 | 0 |
| WINE | 267 | 198 | 0 | 61 | 141 |
| HOPS | 47 | 73 | 0 | 0 | 0 |
| NURSERY PROD CUT FLOW | 7 | 18 | 0 | 0 | 0 |
| CUT FLOWERS | 0 | 0 | 0 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 1,046 | 640 | 517 | 219 | 567 |
| TOTAL | 4,647 | 3,035 | 1,441 | 948 | 1,811 |
| HONDURAS | | | | | |
| FRESH CITRUS | 0 | 4 | 0 | 0 | 18 |
| FRESH DECIDUOUS FRUIT | 916 | 924 | 1,508 | 2,527 | 1,632 |
| FROZEN FRUIT | 8 | 0 | 0 | 8 | 37 |
| PROCESSED FRUIT | 121 | 110 | 1,013 | 789 | 85 |
| MISC. FRUIT PREPARATIONS | 0 | 32 | 492 | 840 | 192 |
| OLIVES | 0 | 55 | 0 | 3 | 0 |
| DRIED FRUIT | 138 | 219 | 332 | 483 | 90 |
| FRUIT & VEGETABLE JUICE | 703 | 678 | 2,104 | 3,589 | 3,641 |
| FRESH VEGIES POTATOES | 13 | 121 | 187 | 578 | 102 |
| FRESH POTATOES | 0 | 3 | 7 | 27 | 18 |
| VEGETABLES, PREP/PRES | 580 | 1,927 | 1,903 | 1,346 | 712 |
| FROZEN VEGETABLES | 18 | 126 | 172 | 313 | 408 |
| DRIED/DEHYDRATED VEGETAB | 433 | 306 | 223 | 176 | 199 |
| TREE NUTS | 15 | 24 | 31 | 58 | 0 |
| WINE | 70 | 93 | 131 | 105 | 160 |
| HOPS | 173 | 4 | 294 | 153 | 1,432 |
| NURSERY PROD CUT FLOW | 0 | 36 | 0 | 7 | 0 |
| CUT FLOWERS | 3 | 0 | 0 | 0 | 3 |
| FRUIT & VEGETABLE MISC | 348 | 938 | 2,480 | 1,683 | 2,929 |
| TOTAL | 3,539 | 5,600 | 10,877 | 12,685 | 11,658 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|--------------------------|--------------|--------------|--------------|--------------|--------------|
| JAMAICA | | | | | |
| FRESH CITRUS | 0 | 0 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 3 | 0 | 0 | 3 | 19 |
| OTHER FRESH FRUIT | 10 | 0 | 0 | 13 | 0 |
| FROZEN FRUIT | 0 | 0 | 0 | 0 | 3 |
| PROCESSED FRUIT | 12 | 15 | 0 | 22 | 78 |
| MISC. FRUIT PREPARATIONS | 14 | 84 | 67 | 71 | 170 |
| DRIED FRUIT | 121 | 142 | 88 | 53 | 72 |
| FRUIT & VEGETABLE JUICE | 592 | 846 | 403 | 880 | 836 |
| FRESH VEGIES POTATOES | 228 | 861 | 1,078 | 1,134 | 1,132 |
| FRESH POTATOES | 29 | 55 | 35 | 71 | 52 |
| VEGETABLES, PREP/PRES | 193 | 262 | 307 | 659 | 239 |
| FROZEN VEGETABLES | 573 | 428 | 605 | 439 | 433 |
| DRIED/DEHYDRATED VEGETAB | 349 | 276 | 262 | 321 | 427 |
| TREE NUTS | 164 | 193 | 192 | 186 | 206 |
| WINE | 327 | 286 | 172 | 336 | 206 |
| HOPS | 393 | 253 | 287 | 467 | 412 |
| NURSERY PROD CUT FLOW | 12 | 53 | 0 | 31 | 23 |
| CUT FLOWERS | 0 | 0 | 0 | 0 | 19 |
| FRUIT & VEGETABLE MISC | 1,819 | 1,306 | 943 | 1,870 | 1,351 |
| TOTAL | 4,839 | 5,060 | 4,439 | 6,556 | 5,678 |
| MONTSEERRAT | | | | | |
| PROCESSED FRUIT | 5 | 3 | 0 | 0 | 4 |
| MISC. FRUIT PREPARATIONS | 7 | 31 | 25 | 0 | 0 |
| FRUIT & VEGETABLE JUICE | 191 | 136 | 177 | 155 | 152 |
| FRESH VEGIES POTATOES | 0 | 6 | 0 | 0 | 0 |
| VEGETABLES, PREP/PRES | 83 | 42 | 51 | 135 | 18 |
| FROZEN VEGETABLES | 3 | 0 | 0 | 0 | 0 |
| DRIED/DEHYDRATED VEGETAB | 3 | 0 | 0 | 0 | 0 |
| TREE NUTS | 12 | 0 | 0 | 3 | 0 |
| WINE | 18 | 155 | 3 | 19 | 188 |
| FRUIT & VEGETABLE MISC | 106 | 58 | 107 | 144 | 185 |
| TOTAL | 428 | 431 | 363 | 456 | 547 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|--|---------------|---------------|---------------|---------------|---------------|
| NETHERLANDS ANTILLES (EX Aruba) | | | | | |
| FRESH CITRUS | 43 | 68 | 66 | 66 | 93 |
| FRESH DECIDUOUS FRUIT | 663 | 544 | 716 | 532 | 183 |
| OTHER FRESH FRUIT | 502 | 101 | 28 | 140 | 161 |
| FRESH MELONS | 0 | 0 | 0 | 0 | 0 |
| FROZEN FRUIT | 14 | 17 | 29 | 9 | 0 |
| PROCESSED FRUIT | 209 | 187 | 295 | 240 | 134 |
| MISC. FRUIT PREPARATIONS | 1,234 | 1,387 | 852 | 1,032 | 548 |
| DRIED FRUIT | 583 | 428 | 620 | 335 | 173 |
| FRUIT & VEGETABLE JUICE | 3,404 | 3,334 | 3,558 | 3,301 | 3,593 |
| FRESH VEGIES POTATOES | 923 | 579 | 1,785 | 1,369 | 2,318 |
| FRESH POTATOES | 231 | 3 | 3 | 3 | 22 |
| VEGETABLES, PREP/PRES | 6,317 | 4,161 | 3,063 | 3,551 | 2,359 |
| FROZEN VEGETABLES | 2,879 | 1,396 | 336 | 471 | 623 |
| DRIED/DEHYDRATED VEGETAB | 541 | 496 | 532 | 104 | 186 |
| TREE NUTS | 374 | 391 | 379 | 478 | 691 |
| WINE | 2,148 | 2,327 | 3,556 | 1,615 | 1,856 |
| HOPS | 33 | 31 | 35 | 99 | 10 |
| NURSERY PROD CUT FLOW | 581 | 351 | 518 | 268 | 252 |
| CUT FLOWERS | 11 | 50 | 27 | 18 | 7 |
| GINSENG | 0 | 4 | 0 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 8,540 | 9,237 | 7,319 | 7,906 | 10,403 |
| TOTAL | 29,230 | 25,092 | 23,717 | 21,537 | 23,612 |
| NICARAGUA | | | | | |
| FRESH DECIDUOUS FRUIT | 153 | 371 | 755 | 360 | 246 |
| FROZEN FRUIT | 0 | 10 | 0 | 0 | 0 |
| PROCESSED FRUIT | 201 | 33 | 5 | 3 | 21 |
| MISC. FRUIT PREPARATIONS | 0 | 26 | 13 | 0 | 0 |
| OLIVES | 3 | 0 | 10 | 0 | 0 |
| DRIED FRUIT | 0 | 93 | 65 | 32 | 82 |
| FRUIT & VEGETABLE JUICE | 29 | 77 | 0 | 0 | 0 |
| FRESH VEGIES POTATOES | 0 | 75 | 35 | 5 | 30 |
| VEGETABLES, PREP/PRES | 157 | 1,493 | 118 | 94 | 130 |
| FROZEN VEGETABLES | 10 | 0 | 6 | 0 | 57 |
| DRIED/DEHYDRATED VEGETAB | 0 | 16 | 7 | 4 | 0 |
| TREE NUTS | 3 | 7 | 18 | 0 | 6 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|---------------------------------------|---------------|---------------|---------------|---------------|---------------|
| WINE | 9 | 78 | 27 | 0 | 0 |
| HOPS | 239 | 208 | 195 | 228 | 96 |
| NURSERY PROD CUT FLOW | 0 | 0 | 8 | 0 | 0 |
| FRUIT & VEGETABLE MISC | 164 | 3,551 | 5,809 | 2,296 | 1,828 |
| TOTAL | 968 | 6,038 | 7,071 | 3,022 | 2,496 |
| PANAMA | | | | | |
| FRESH CITRUS | 0 | 8 | 11 | 0 | 43 |
| FRESH DECIDUOUS FRUIT | 4,721 | 4,132 | 3,685 | 3,895 | 4,205 |
| OTHER FRESH FRUIT | 5 | 0 | 31 | 86 | 3 |
| FRESH MELONS | 0 | 0 | 0 | 0 | 0 |
| FROZEN FRUIT | 23 | 5 | 3 | 16 | 7 |
| PROCESSED FRUIT | 1,762 | 1,346 | 1,472 | 1,571 | 1,547 |
| MISC. FRUIT PREPARATIONS | 607 | 200 | 197 | 259 | 300 |
| OLIVES | 27 | 14 | 0 | 16 | 13 |
| DRIED FRUIT | 1,151 | 1,000 | 1,044 | 1,109 | 1,204 |
| FRUIT & VEGETABLE JUICE | 5,225 | 6,493 | 5,962 | 3,693 | 3,805 |
| FRESH VEGIES POTATOES | 1,350 | 522 | 260 | 224 | 123 |
| FRESH POTATOES | 10 | 11 | 7 | 14 | 30 |
| VEGETABLES, PREP/PRES | 2,626 | 3,199 | 2,944 | 4,395 | 3,965 |
| FROZEN VEGETABLES | 225 | 314 | 159 | 296 | 447 |
| DRIED/DEHYDRATED VEGETAB | 4,236 | 1,594 | 1,503 | 904 | 1,746 |
| TREE NUTS | 635 | 506 | 828 | 989 | 951 |
| WINE | 259 | 264 | 492 | 890 | 704 |
| HOPS | 45 | 0 | 0 | 0 | 191 |
| NURSERY PROD CUT FLOW | 205 | 80 | 3 | 5 | 285 |
| CUT FLOWERS | 46 | 4 | 15 | 4 | 0 |
| GINSENG | 0 | 0 | 0 | 11 | 6 |
| FRUIT & VEGETABLE MISC | 4,837 | 6,119 | 8,938 | 14,339 | 15,675 |
| TOTAL | 27,995 | 25,811 | 27,554 | 32,716 | 35,250 |
| ST. CHRISTOPHER-NEVIS-ANGUILLA | | | | | |
| FRESH CITRUS | 0 | 8 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 31 | 13 | 0 | 0 | 0 |
| OTHER FRESH FRUIT | 33 | 0 | 0 | 15 | 17 |
| PROCESSED FRUIT | 18 | 13 | 0 | 4 | 18 |
| MISC. FRUIT PREPARATIONS | 113 | 376 | 205 | 24 | 0 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|--------------------------|--------------|--------------|--------------|--------------|--------------|
| DRIED FRUIT | 16 | 13 | 5 | 3 | 0 |
| FRUIT & VEGETABLE JUICE | 136 | 77 | 87 | 73 | 157 |
| FRESH VEGIES POTATOES | 42 | 32 | 24 | 17 | 17 |
| FRESH POTATOES | 4 | 0 | 0 | 0 | 0 |
| VEGETABLES, PREP/PRES | 222 | 260 | 220 | 243 | 130 |
| FROZEN VEGETABLES | 10 | 8 | 56 | 3 | 3 |
| DRIED/DEHYDRATED VEGETAB | 5 | 16 | 0 | 12 | 11 |
| TREE NUTS | 15 | 7 | 9 | 13 | 30 |
| WINE | 72 | 90 | 39 | 94 | 99 |
| HOPS | 0 | 9 | 0 | 7 | 0 |
| NURSERY PROD CUT FLOW | 5 | 0 | 3 | 23 | 83 |
| FRUIT & VEGETABLE MISC | 462 | 765 | 1,011 | 929 | 873 |
| TOTAL | 1,184 | 1,687 | 1,659 | 1,460 | 1,438 |
| ST. LUCIA | | | | | |
| FRESH CITRUS | 0 | 13 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 37 | 36 | 33 | 3 | 10 |
| OTHER FRESH FRUIT | 41 | 57 | 0 | 112 | 0 |
| FROZEN FRUIT | 0 | 0 | 0 | 0 | 0 |
| PROCESSED FRUIT | 0 | 3 | 16 | 30 | 9 |
| MISC. FRUIT PREPARATIONS | 114 | 275 | 140 | 60 | 122 |
| OLIVES | 0 | 0 | 0 | 3 | 0 |
| DRIED FRUIT | 37 | 23 | 4 | 19 | 0 |
| FRUIT & VEGETABLE JUICE | 1,408 | 1,485 | 1,448 | 1,119 | 758 |
| FRESH VEGIES POTATOES | 382 | 412 | 281 | 247 | 196 |
| FRESH POTATOES | 33 | 80 | 11 | 53 | 89 |
| VEGETABLES, PREP/PRES | 490 | 369 | 289 | 504 | 174 |
| FROZEN VEGETABLES | 203 | 199 | 123 | 29 | 92 |
| DRIED/DEHYDRATED VEGETAB | 13 | 19 | 44 | 52 | 3 |
| TREE NUTS | 93 | 33 | 58 | 172 | 19 |
| WINE | 461 | 712 | 764 | 763 | 634 |
| HOPS | 63 | 35 | 27 | 3 | 16 |
| NURSERY PROD CUT FLOW | 6 | 13 | 15 | 0 | 9 |
| CUT FLOWERS | 0 | 0 | 0 | 4 | 0 |
| FRUIT & VEGETABLE MISC | 929 | 992 | 1,248 | 1,863 | 1,109 |
| TOTAL | 4,310 | 4,756 | 4,501 | 5,036 | 3,240 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|---------------------------------------|--------------|--------------|--------------|--------------|--------------|
| ST. VINCENT AND THE GRENADINES | | | | | |
| FRESH DECIDUOUS FRUIT | 48 | 35 | 26 | 15 | 18 |
| OTHER FRESH FRUIT | 0 | 0 | 0 | 13 | 0 |
| PROCESSED FRUIT | 51 | 0 | 0 | 0 | 0 |
| MISC. FRUIT PREPARATIONS | 209 | 87 | 81 | 121 | 4 |
| DRIED FRUIT | 5 | 0 | 0 | 5 | 9 |
| FRUIT & VEGETABLE JUICE | 148 | 208 | 81 | 84 | 58 |
| FRESH VEGIES POTATOES | 3 | 6 | 0 | 14 | 0 |
| FRESH POTATOES | 0 | 4 | 0 | 0 | 0 |
| VEGETABLES, PREP/PRES | 1,024 | 1,524 | 1,165 | 950 | 9 |
| FROZEN VEGETABLES | 0 | 0 | 0 | 0 | 0 |
| DRIED/DEHYDRATED VEGETAB | 0 | 8 | 0 | 0 | 20 |
| TREE NUTS | 0 | 3 | 0 | 0 | 0 |
| WINE | 45 | 108 | 65 | 49 | 79 |
| HOPS | 14 | 32 | 22 | 10 | 0 |
| FRUIT & VEGETABLE MISC | 254 | 377 | 350 | 313 | 1,164 |
| TOTAL | 1,801 | 2,392 | 1,790 | 1,574 | 1,361 |
| TRINIDAD AND TOBAGO | | | | | |
| FRESH CITRUS | 4 | 48 | 0 | 0 | 0 |
| FRESH DECIDUOUS FRUIT | 1,664 | 600 | 670 | 693 | 793 |
| OTHER FRESH FRUIT | 47 | 25 | 56 | 69 | 0 |
| PROCESSED FRUIT | 108 | 61 | 134 | 18 | 30 |
| MISC. FRUIT PREPARATIONS | 113 | 337 | 84 | 172 | 25 |
| OLIVES | 25 | 31 | 0 | 0 | 0 |
| DRIED FRUIT | 421 | 441 | 564 | 179 | 137 |
| FRUIT & VEGETABLE JUICE | 296 | 219 | 539 | 241 | 466 |
| FRESH VEGIES POTATOES | 2,122 | 2,066 | 1,866 | 947 | 1,447 |
| FRESH POTATOES | 23 | 0 | 100 | 0 | 0 |
| VEGETABLES, PREP/PRES | 774 | 969 | 946 | 508 | 192 |
| FROZEN VEGETABLES | 246 | 16 | 110 | 59 | 191 |
| DRIED/DEHYDRATED VEGETAB | 222 | 292 | 110 | 216 | 59 |
| TREE NUTS | 591 | 455 | 710 | 594 | 404 |
| WINE | 23 | 83 | 88 | 109 | 65 |
| HOPS | 19 | 37 | 44 | 99 | 99 |
| NURSERY PROD CUT FLOW | 3 | 93 | 11 | 0 | 0 |
| CUT FLOWERS | 4 | 0 | 0 | 4 | 0 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| FRUIT & VEGETABLE MISC | 540 | 913 | 1,479 | 1,809 | 2,926 |
| TOTAL | 7,245 | 6,686 | 7,511 | 5,717 | 6,834 |
| BRITISH VIRGIN ISLANDS | | | | | |
| FRESH CITRUS | 91 | 0 | 0 | 0 | 0 |
| OTHER FRESH FRUIT | 0 | 0 | 0 | 0 | 0 |
| FROZEN FRUIT | 0 | 3 | 0 | 0 | 0 |
| PROCESSED FRUIT | 15 | 0 | 0 | 0 | 8 |
| MISC. FRUIT PREPARATIONS | 66 | 30 | 7 | 28 | 72 |
| FRUIT & VEGETABLE JUICE | 466 | 179 | 72 | 154 | 311 |
| FRESH VEGIES POTATOES | 694 | 594 | 1,322 | 1,243 | 1,199 |
| FRESH POTATOES | 0 | 0 | 0 | 0 | 0 |
| VEGETABLES, PREP/PRES | 1,274 | 132 | 54 | 76 | 44 |
| FROZEN VEGETABLES | 174 | 936 | 12 | 13 | 14 |
| DRIED/DEHYDRATED VEGETAB | 0 | 0 | 0 | 0 | 11 |
| WINE | 351 | 174 | 239 | 142 | 172 |
| NURSERY PROD CUT FLOW | 156 | 28 | 39 | 74 | 27 |
| FRUIT & VEGETABLE MISC | 4,128 | 1,101 | 1,077 | 1,543 | 1,571 |
| TOTAL | 7,415 | 3,177 | 2,822 | 3,273 | 3,429 |
| TOTAL CBI COUNTRIES | | | | | |
| FRESH CITRUS | 424 | 404 | 179 | 121 | 640 |
| FRESH DECIDUOUS FRUIT | 16,249 | 19,333 | 18,943 | 24,924 | 25,127 |
| OTHER FRESH FRUIT | 934 | 364 | 202 | 812 | 826 |
| FRESH MELONS | 144 | 251 | 29 | 0 | 159 |
| FROZEN FRUIT | 94 | 64 | 154 | 97 | 131 |
| PROCESSED FRUIT | 3,792 | 3,476 | 5,332 | 5,629 | 4,378 |
| MISC. FRUIT PREPARATIONS | 6,077 | 6,374 | 6,059 | 5,787 | 4,561 |
| OLIVES | 94 | 104 | 39 | 40 | 74 |
| DRIED FRUIT | 3,392 | 3,384 | 4,047 | 4,075 | 3,371 |
| FRUIT & VEGETABLE JUICE | 24,184 | 26,428 | 27,723 | 29,302 | 30,722 |
| FRESH VEGIES POTATOES | 14,232 | 14,699 | 17,452 | 26,604 | 19,803 |
| FRESH POTATOES | 996 | 790 | 621 | 774 | 1,057 |
| VEGETABLES, PREP/PRES | 29,232 | 32,521 | 31,092 | 49,813 | 23,789 |
| FROZEN VEGETABLES | 13,550 | 9,076 | 9,529 | 3,449 | 4,972 |
| DRIED/DEHYDRATED VEGETAB | 8,393 | 5,234 | 5,534 | 5,267 | 6,452 |
| TREE NUTS | 2,944 | 2,971 | 3,578 | 4,698 | 4,117 |

**TABLE 3: U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE COUNTRIES
1990-1994 (Value in 1,000)
(continued)**

| | 1990 | 1991 | 1992 | 1993 | 1994 |
|------------------------|----------------|----------------|----------------|----------------|----------------|
| WINE | 7,374 | 8,633 | 9,305 | 9,470 | 9,046 |
| HOPS | 1,993 | 2,621 | 2,911 | 2,523 | 3,252 |
| NURSERY PROD CUT FLOW | 4,198 | 3,433 | 3,352 | 3,195 | 4,224 |
| CUT FLOWERS | 81 | 142 | 319 | 131 | 82 |
| GINSENG | 0 | 4 | 0 | 11 | 12 |
| FRUIT & VEGETABLE MISC | 50,754 | 52,219 | 68,203 | 83,475 | 109,959 |
| GRAND TOTAL: | 189,128 | 192,528 | 214,608 | 260,200 | 256,754 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 95

| COMMODITY AND COUNTRY | COUNTRY REGION | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|------------------------|-------------------|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| FRESH FRUIT | | | | | | | | | | | |
| FR. APPLES(JUL) | MT | | | | | | | | | | |
| MEXICO | | 20,142 | 13,669 | 133,254 | 79,265 | 152,059 | 11,207 | 7,123 | 75,844 | 44,218 | 86,274 |
| TAIWAN | | 5,568 | 4,249 | 95,668 | 112,480 | 99,053 | 3,214 | 2,544 | 73,294 | 85,921 | 75,244 |
| CANADA | | 7,999 | 6,831 | 74,315 | 74,834 | 80,913 | 5,650 | 4,785 | 55,500 | 53,614 | 59,914 |
| HONG KONG | | 6,155 | 6,536 | 56,827 | 65,417 | 61,585 | 3,013 | 3,677 | 31,312 | 37,163 | 33,749 |
| EU 15 | | 2,170 | 2,356 | 32,955 | 50,392 | 36,288 | 1,149 | 1,321 | 16,235 | 24,795 | 18,074 |
| THAILAND | | 1,744 | 1,609 | 28,933 | 32,302 | 31,005 | 1,089 | 957 | 20,030 | 21,028 | 21,277 |
| OTHER | | 7,108 | 14,942 | 137,550 | 240,461 | 147,673 | 4,022 | 8,380 | 73,308 | 130,152 | 78,842 |
| Subtotal:----- | | 50,886 | 50,192 | 559,503 | 655,151 | 608,577 | 29,344 | 28,787 | 345,524 | 396,890 | 373,374 |
| FR. PEARS(JUL) | MT | | | | | | | | | | |
| MEXICO | | 5,579 | 1,855 | 48,799 | 45,238 | 53,629 | 2,658 | 1,060 | 24,266 | 21,207 | 26,653 |
| CANADA | | 2,521 | 1,518 | 37,984 | 43,198 | 39,645 | 1,474 | 1,382 | 25,206 | 26,682 | 26,222 |
| EU 15 | | 0 | 0 | 11,619 | 9,096 | 11,674 | 0 | 0 | 5,209 | 3,585 | 5,262 |
| TAIWAN | | 1,562 | 499 | 7,631 | 8,473 | 8,059 | 960 | 284 | 4,528 | 5,146 | 4,834 |
| OTHER | | 191 | 142 | 15,147 | 26,303 | 15,326 | 89 | 121 | 8,379 | 13,936 | 8,482 |
| Subtotal:----- | | 9,852 | 4,013 | 121,179 | 132,307 | 128,332 | 5,181 | 2,846 | 67,587 | 70,556 | 71,452 |
| APRICOTS(MAY) | MT | | | | | | | | | | |
| MEXICO | | 96 | 19 | 96 | 19 | 3,718 | 72 | 12 | 72 | 12 | 2,596 |
| CANADA | | 1,034 | 808 | 1,034 | 808 | 3,145 | 1,202 | 1,119 | 1,202 | 1,119 | 3,301 |
| OTHER | | 203 | 144 | 203 | 144 | 1,010 | 524 | 321 | 524 | 321 | 1,929 |
| Subtotal:----- | | 1,333 | 971 | 1,333 | 971 | 7,873 | 1,798 | 1,452 | 1,798 | 1,452 | 7,827 |
| FR. CHERRIES(MAY) | MT | | | | | | | | | | |
| JAPAN | | 5,868 | 7,453 | 5,868 | 7,453 | 15,597 | 38,264 | 42,244 | 38,264 | 42,244 | 92,582 |
| CANADA | | 1,071 | 193 | 1,071 | 193 | 6,379 | 2,519 | 647 | 2,519 | 647 | 13,357 |
| EU 15 | | 433 | 786 | 433 | 786 | 5,086 | 991 | 883 | 991 | 883 | 11,880 |
| TAIWAN | | 747 | 573 | 747 | 573 | 3,056 | 2,216 | 2,278 | 2,216 | 2,278 | 8,328 |
| UNITED KINGDOM | | 192 | 22 | 192 | 22 | 2,245 | 512 | 133 | 512 | 133 | 7,817 |
| OTHER | | 199 | 48 | 199 | 48 | 1,921 | 772 | 226 | 772 | 226 | 5,825 |
| Subtotal:----- | | 8,319 | 9,053 | 8,319 | 9,053 | 32,039 | 44,763 | 46,278 | 44,763 | 46,278 | 131,972 |
| PEACH-NECTRN(MAY) | MT | | | | | | | | | | |
| CANADA | | 8,094 | 5,692 | 8,094 | 5,692 | 48,567 | 8,624 | 7,603 | 8,624 | 7,603 | 40,639 |
| MEXICO | | 161 | 0 | 161 | 0 | 16,203 | 86 | 0 | 86 | 0 | 6,851 |
| TAIWAN | | 466 | 504 | 466 | 504 | 12,462 | 511 | 718 | 511 | 718 | 13,530 |
| OTHER | | 442 | 204 | 652 | 204 | 7,377 | 325 | 166 | 487 | 166 | 5,638 |
| Subtotal:----- | | 9,163 | 6,401 | 9,163 | 6,401 | 84,399 | 9,545 | 8,487 | 9,545 | 8,487 | 66,494 |
| PLUM-PRUNES(MAY) | MT | | | | | | | | | | |
| TAIWAN | | 64 | 136 | 64 | 136 | 25,396 | 71 | 153 | 71 | 153 | 22,161 |
| CANADA | | 1,655 | 1,000 | 1,655 | 1,000 | 24,565 | 1,651 | 1,570 | 1,651 | 1,570 | 19,218 |
| HONG KONG | | 85 | 0 | 85 | 0 | 8,863 | 84 | 0 | 84 | 0 | 7,323 |
| OTHER | | 133 | 18 | 133 | 18 | 12,537 | 164 | 30 | 164 | 30 | 9,786 |
| Subtotal:----- | | 1,937 | 1,154 | 1,937 | 1,154 | 71,360 | 1,970 | 1,754 | 1,970 | 1,754 | 58,487 |
| FR. AVOCADOS(OCT) | MT | | | | | | | | | | |
| EU 15 | | 4 | 73 | 1,519 | 5,574 | 4,698 | 15 | 165 | 1,424 | 4,828 | 4,440 |
| FRANCE | | 0 | 0 | 537 | 3,408 | 2,156 | 0 | 0 | 500 | 2,834 | 1,944 |
| CANADA | | 190 | 152 | 1,088 | 1,428 | 2,054 | 292 | 180 | 1,403 | 1,265 | 2,728 |
| JAPAN | | 305 | 429 | 1,313 | 1,036 | 1,995 | 858 | 790 | 2,209 | 1,992 | 3,905 |
| NETHERLANDS | | 0 | 13 | 280 | 1,001 | 1,278 | 0 | 51 | 315 | 928 | 1,302 |
| UNITED KINGDOM | | 4 | 58 | 473 | 913 | 865 | 15 | 105 | 461 | 880 | 871 |
| OTHER | | 32 | 17 | 138 | 120 | 176 | 20 | 45 | 190 | 188 | 265 |
| Subtotal:----- | | 530 | 672 | 4,058 | 8,157 | 8,923 | 1,186 | 1,181 | 5,227 | 8,273 | 11,338 |
| FR. KIWI FRUIT(OCT) | MT | | | | | | | | | | |
| CANADA | | 325 | 404 | 3,265 | 3,351 | 3,730 | 408 | 436 | 4,022 | 4,100 | 4,605 |
| TAIWAN | | 0 | 34 | 1,990 | 1,378 | 1,990 | 0 | 19 | 3,556 | 2,114 | 3,556 |
| KOREA, REPUBLIC | | 63 | 0 | 1,729 | 2,659 | 1,729 | 104 | 0 | 3,120 | 4,282 | 3,120 |
| MEXICO | | 0 | 0 | 502 | 387 | 502 | 0 | 0 | 494 | 264 | 494 |
| OTHER | | 18 | 0 | 794 | 993 | 799 | 14 | 0 | 1,312 | 1,447 | 1,315 |
| Subtotal:----- | | 407 | 438 | 8,280 | 8,767 | 8,749 | 526 | 455 | 12,504 | 12,206 | 13,091 |
| FRESH GRAPES (MAY) | MT | | | | | | | | | | |
| CANADA | | 3,933 | 4,343 | 3,933 | 4,343 | 101,631 | 6,060 | 7,669 | 6,060 | 7,669 | 112,109 |
| MEXICO | | 38 | 0 | 38 | 0 | 22,589 | 19 | 0 | 19 | 0 | 19,218 |
| HONG KONG | | 21 | 15 | 21 | 15 | 21,192 | 18 | 13 | 18 | 13 | 25,353 |
| TAIWAN | | 15 | 12 | 15 | 12 | 14,731 | 28 | 30 | 28 | 30 | 20,876 |
| OTHER | | 668 | 1,352 | 668 | 1,352 | 54,961 | 1,137 | 2,305 | 1,137 | 2,305 | 74,266 |
| Subtotal:----- | | 4,676 | 5,722 | 4,676 | 5,722 | 215,105 | 7,262 | 10,017 | 7,262 | 10,017 | 251,822 |
| FR. STRAWBRIS(JAN) | MT | | | | | | | | | | |
| CANADA | | 7,927 | 6,396 | 22,600 | 18,999 | 38,873 | 10,003 | 9,585 | 30,430 | 27,212 | 52,089 |
| MEXICO | | 305 | 0 | 478 | 13 | 6,816 | 241 | 0 | 290 | 12 | 6,245 |
| EU 15 | | 269 | 119 | 693 | 249 | 5,738 | 588 | 267 | 1,575 | 628 | 11,850 |
| JAPAN | | 159 | 259 | 178 | 341 | 4,338 | 498 | 801 | 530 | 962 | 21,177 |
| UNITED KINGDOM | | 269 | 119 | 450 | 188 | 3,700 | 588 | 267 | 987 | 445 | 7,394 |
| OTHER | | 236 | 130 | 623 | 469 | 1,570 | 812 | 415 | 2,213 | 1,333 | 5,003 |
| Subtotal:----- | | 8,896 | 6,903 | 24,573 | 20,072 | 57,335 | 12,142 | 11,068 | 35,038 | 30,147 | 96,365 |
| FR. ORNG INC TMPL(NOV) | MT | | | | | | | | | | |
| CANADA | | 19,580 | 18,355 | 148,674 | 146,794 | 188,551 | 9,695 | 9,238 | 75,056 | 69,984 | 93,157 |
| JAPAN | | 34,120 | 22,698 | 111,643 | 126,189 | 158,170 | 20,937 | 15,352 | 66,785 | 85,226 | 94,865 |
| HONG KONG | | 12,940 | 14,048 | 70,197 | 75,888 | 124,417 | 6,407 | 7,744 | 36,708 | 39,209 | 62,213 |
| OTHER | | 14,390 | 16,726 | 51,489 | 73,014 | 76,902 | 6,725 | 8,952 | 26,386 | 38,690 | 39,918 |
| Subtotal:----- | | 81,029 | 71,827 | 382,004 | 421,886 | 548,041 | 43,763 | 41,286 | 204,936 | 233,109 | 290,154 |
| FR. GRPFRT(SEP) | MT | | | | | | | | | | |
| JAPAN | | 8,135 | 13,314 | 215,531 | 206,521 | 250,229 | 3,941 | 7,463 | 113,519 | 113,170 | 130,749 |
| EU 15 | | 4,349 | 1,268 | 101,719 | 116,208 | 102,114 | 2,118 | 436 | 50,198 | 51,006 | 50,415 |
| CANADA | | 6,214 | 5,186 | 65,311 | 68,534 | 74,378 | 2,248 | 2,194 | 26,727 | 25,994 | 30,483 |
| FRANCE | | 1,723 | 747 | 39,215 | 43,399 | 39,454 | 802 | 255 | 20,413 | 18,943 | 20,546 |
| NETHERLANDS | | 1,113 | 246 | 26,399 | 33,841 | 26,469 | 584 | 96 | 12,811 | 15,202 | 12,834 |
| OTHER | | 4,046 | 6,372 | 26,194 | 37,689 | 31,988 | 1,958 | 3,447 | 12,703 | 18,993 | 15,431 |
| Subtotal:----- | | 22,743 | 26,140 | 408,755 | 428,952 | 458,709 | 10,266 | 13,540 | 203,147 | 209,163 | 227,078 |
| FR. TANGERINES(NOV) | MT | | | | | | | | | | |
| CANADA | | 129 | 6 | 10,036 | 9,432 | 11,320 | 129 | 4 | 7,865 | 8,591 | 9,003 |
| EU 15 | | 0 | 0 | 967 | 372 | 967 | 0 | 0 | 512 | 280 | 512 |
| UNITED KINGDOM | | 0 | 0 | 701 | 325 | 701 | 0 | 0 | 382 | 248 | 382 |
| OTHER | | 15 | 53 | 507 | 1,501 | 514 | 15 | 174 | 491 | 1,645 | 497 |
| Subtotal:----- | | 144 | 59 | 11,510 | 11,305 | 12,801 | 144 | 178 | 8,868 | 10,517 | 10,012 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 95

| COMMODITY AND COUNTRY | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|--------------------------|----|--------------------|--------------------|-------------------|-------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| CANNED FRUIT | | | | | | | | | | | |
| CND PEACH&NECT(JUN) | MT | | | | | | | | | | |
| JAPAN | | 1,094 | 924 | 5,674 | 4,595 | 5,674 | 1,164 | 923 | 6,363 | 4,780 | 6,363 |
| CANADA | | 157 | 535 | 2,809 | 3,908 | 2,809 | 183 | 423 | 3,285 | 3,719 | 3,285 |
| HONG KONG | | 137 | 129 | 1,768 | 943 | 1,768 | 103 | 125 | 1,515 | 899 | 1,515 |
| TAIWAN | | 51 | 15 | 1,719 | 1,259 | 1,719 | 27 | 13 | 1,493 | 1,057 | 1,493 |
| MEXICO | | 33 | 74 | 1,400 | 454 | 1,400 | 58 | 27 | 1,061 | 359 | 1,061 |
| SINGAPORE | | 21 | 237 | 1,194 | 1,164 | 1,194 | 18 | 212 | 1,222 | 1,233 | 1,222 |
| OTHER | | 502 | 466 | 4,744 | 6,446 | 4,744 | 387 | 333 | 3,866 | 5,478 | 3,866 |
| Subtotal:----- | | 1,996 | 2,380 | 19,309 | 18,769 | 19,309 | 1,918 | 2,088 | 18,804 | 17,524 | 18,804 |
| CND PEARS(JUN) | MT | | | | | | | | | | |
| JAPAN | | 105 | 280 | 1,554 | 2,795 | 1,554 | 102 | 224 | 1,595 | 2,510 | 1,595 |
| CANADA | | 31 | 34 | 402 | 485 | 402 | 15 | 36 | 425 | 529 | 425 |
| MEXICO | | 15 | 0 | 164 | 25 | 164 | 5 | 0 | 144 | 19 | 144 |
| OTHER | | 26 | 58 | 770 | 1,415 | 770 | 31 | 52 | 666 | 1,146 | 666 |
| Subtotal:----- | | 177 | 372 | 2,890 | 4,720 | 2,890 | 153 | 312 | 2,830 | 4,204 | 2,830 |
| CND PNEAPL(JAN) | MT | | | | | | | | | | |
| JAPAN | | 150 | 127 | 454 | 553 | 985 | 143 | 125 | 453 | 534 | 929 |
| CANADA | | 12 | 50 | 325 | 349 | 947 | 14 | 54 | 298 | 348 | 887 |
| EU 15 | | 26 | 62 | 150 | 500 | 756 | 22 | 46 | 128 | 395 | 654 |
| MEXICO | | 88 | 12 | 142 | 30 | 522 | 62 | 9 | 105 | 21 | 361 |
| GERMANY | | 26 | 62 | 136 | 361 | 420 | 22 | 46 | 116 | 278 | 335 |
| RUSSIAN FEDERAT1 | | 3 | 0 | 15 | 17 | 302 | 5 | 0 | 10 | 9 | 204 |
| OTHER | | 62 | 119 | 115 | 387 | 268 | 57 | 90 | 120 | 397 | 257 |
| Subtotal:----- | | 340 | 369 | 1,201 | 1,836 | 3,779 | 304 | 325 | 1,113 | 1,702 | 3,292 |
| FRT MIXTURES(JUN) | MT | | | | | | | | | | |
| JAPAN | | 606 | 590 | 6,205 | 5,612 | 6,205 | 709 | 675 | 7,448 | 6,645 | 7,448 |
| CANADA | | 330 | 566 | 5,677 | 5,635 | 5,677 | 409 | 703 | 7,055 | 7,288 | 7,055 |
| HONG KONG | | 352 | 285 | 3,999 | 3,915 | 3,999 | 375 | 333 | 4,205 | 4,366 | 4,205 |
| SINGAPORE | | 395 | 171 | 2,575 | 4,476 | 2,575 | 437 | 148 | 2,836 | 4,835 | 2,836 |
| OTHER | | 880 | 843 | 9,517 | 9,638 | 9,517 | 940 | 929 | 11,359 | 10,967 | 11,359 |
| Subtotal:----- | | 2,564 | 2,455 | 27,974 | 29,277 | 27,974 | 2,870 | 2,787 | 32,904 | 34,103 | 32,904 |
| DRIED FRUIT | | | | | | | | | | | |
| DRD RAISINS(AUG) | MT | | | | | | | | | | |
| EU 15 | | 4,456 | 4,382 | 50,337 | 48,940 | 58,981 | 7,372 | 6,838 | 77,825 | 77,146 | 91,498 |
| UNITED KINGDOM | | 2,022 | 2,329 | 21,567 | 23,128 | 26,123 | 3,214 | 3,705 | 33,435 | 35,333 | 40,217 |
| JAPAN | | 2,021 | 2,108 | 20,896 | 20,181 | 25,338 | 3,000 | 3,192 | 31,016 | 29,332 | 37,283 |
| GERMANY | | 897 | 679 | 10,397 | 6,975 | 12,132 | 1,536 | 938 | 14,117 | 10,168 | 16,772 |
| CANADA | | 942 | 766 | 9,741 | 9,405 | 11,595 | 1,880 | 1,495 | 20,343 | 18,979 | 24,081 |
| OTHER | | 2,480 | 1,909 | 25,070 | 24,781 | 29,191 | 4,013 | 3,046 | 39,084 | 41,372 | 45,919 |
| Subtotal:----- | | 9,899 | 9,166 | 106,044 | 103,308 | 125,105 | 16,265 | 14,571 | 168,268 | 166,829 | 198,782 |
| DRD PRUNES(AUG) | MT | | | | | | | | | | |
| EU 15 | | 2,057 | 2,476 | 28,256 | 29,253 | 32,679 | 5,702 | 6,071 | 65,989 | 71,876 | 77,852 |
| JAPAN | | 1,149 | 1,263 | 11,934 | 11,158 | 14,216 | 2,900 | 2,944 | 27,373 | 24,747 | 32,752 |
| GERMANY | | 707 | 1,024 | 9,273 | 9,048 | 10,952 | 1,913 | 2,609 | 21,266 | 21,648 | 25,806 |
| ITALY | | 535 | 387 | 5,360 | 5,597 | 6,245 | 1,578 | 936 | 14,353 | 14,716 | 16,900 |
| CANADA | | 240 | 323 | 4,005 | 3,745 | 4,783 | 624 | 787 | 9,470 | 8,846 | 11,106 |
| NETHERLANDS | | 296 | 198 | 3,227 | 2,535 | 4,983 | 853 | 541 | 8,674 | 6,831 | 10,261 |
| OTHER | | 716 | 511 | 7,828 | 7,158 | 8,925 | 1,498 | 1,169 | 15,609 | 15,226 | 18,240 |
| Subtotal:----- | | 4,161 | 4,574 | 52,022 | 51,314 | 60,503 | 10,723 | 10,970 | 118,440 | 120,695 | 139,950 |
| FRUIT JUICES(SSE) | | | | | | | | | | | |
| ORNG JU CNC (DEC) | KL | | | | | | | | | | |
| EU 15 | | 13,509 | 11,523 | 42,892 | 66,628 | 91,091 | 4,334 | 4,389 | 18,243 | 32,109 | 36,218 |
| JAPAN | | 4,054 | 1,860 | 18,260 | 7,535 | 69,389 | 2,239 | 1,629 | 12,350 | 5,960 | 28,196 |
| FRANCE | | 1,189 | 1,855 | 16,008 | 26,332 | 38,676 | 603 | 819 | 6,820 | 8,977 | 14,007 |
| CANADA | | 3,132 | 2,122 | 15,013 | 15,911 | 33,030 | 4,765 | 3,771 | 24,485 | 26,480 | 50,778 |
| KOREA, REPUBLIC | | 2,121 | 4,512 | 14,229 | 13,329 | 24,619 | 1,005 | 2,322 | 7,800 | 7,475 | 15,559 |
| NETHERLANDS | | 8,405 | 4,479 | 13,813 | 23,526 | 21,706 | 2,249 | 1,762 | 5,678 | 16,712 | 8,913 |
| OTHER | | 3,278 | 5,109 | 22,701 | 34,137 | 46,673 | 1,410 | 2,147 | 9,151 | 15,340 | 19,103 |
| Subtotal:----- | | 26,093 | 25,126 | 113,094 | 137,540 | 264,801 | 13,753 | 14,258 | 72,030 | 87,364 | 149,855 |
| ORNG JU NTCNC(DEC) | KL | | | | | | | | | | |
| CANADA | | 5,932 | 7,403 | 31,697 | 41,781 | 65,910 | 3,801 | 5,612 | 20,826 | 30,658 | 43,797 |
| EU 15 | | 5,017 | 2,520 | 16,765 | 31,285 | 52,654 | 3,135 | 1,395 | 10,841 | 17,853 | 32,983 |
| BELGIUM-LUXEMBOU | | 3,034 | 1,549 | 6,447 | 19,014 | 30,665 | 1,907 | 830 | 4,008 | 10,696 | 18,995 |
| UNITED KINGDOM | | 1,385 | 799 | 4,703 | 7,632 | 13,138 | 843 | 466 | 2,783 | 4,550 | 7,492 |
| OTHER | | 1,667 | 3,643 | 8,589 | 11,790 | 21,381 | 1,346 | 1,794 | 6,653 | 8,417 | 16,115 |
| Subtotal:----- | | 12,617 | 13,566 | 57,051 | 84,856 | 139,946 | 8,282 | 8,800 | 38,320 | 56,928 | 92,895 |
| GRPFRT JU CNC (DEC) | KL | | | | | | | | | | |
| JAPAN | | 2,061 | 1,264 | 9,100 | 7,459 | 17,232 | 2,403 | 1,385 | 11,408 | 7,863 | 21,264 |
| EU 15 | | 2,025 | 3,152 | 6,053 | 12,355 | 15,814 | 878 | 1,143 | 2,868 | 9,688 | 7,476 |
| FRANCE | | 121 | 28 | 1,444 | 1,394 | 6,701 | 51 | 20 | 578 | 828 | 1,922 |
| NETHERLANDS | | 1,448 | 2,700 | 2,311 | 7,366 | 3,860 | 531 | 968 | 1,136 | 7,350 | 2,806 |
| CANADA | | 286 | 300 | 1,086 | 1,583 | 3,085 | 473 | 512 | 1,825 | 2,766 | 5,140 |
| OTHER | | 330 | 273 | 1,626 | 7,380 | 5,012 | 161 | 124 | 1,067 | 2,601 | 2,503 |
| Subtotal:----- | | 4,702 | 4,989 | 17,865 | 28,777 | 41,143 | 3,915 | 3,164 | 17,168 | 22,918 | 36,383 |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR ASPARAGUS(OCT) | MT | | | | | | | | | | |
| JAPAN | | 826 | 711 | 9,628 | 9,154 | 10,284 | 3,408 | 2,954 | 36,654 | 40,660 | 40,777 |
| CANADA | | 2,698 | 1,780 | 6,335 | 4,468 | 7,315 | 5,926 | 4,296 | 14,826 | 11,376 | 17,193 |
| SWITZERLAND | | 175 | 75 | 2,344 | 1,066 | 2,363 | 525 | 233 | 7,972 | 3,917 | 7,628 |
| EU 15 | | 218 | 110 | 1,426 | 780 | 1,672 | 555 | 299 | 3,798 | 2,245 | 4,495 |
| OTHER | | 77 | 47 | 177 | 114 | 347 | 334 | 250 | 765 | 509 | 1,455 |
| Subtotal:----- | | 3,993 | 2,722 | 19,910 | 15,582 | 21,980 | 10,748 | 8,031 | 63,605 | 58,706 | 71,547 |
| FR ONIONS(OCT) | MT | | | | | | | | | | |
| CANADA | | 13,083 | 14,670 | 60,202 | 67,324 | 102,144 | 4,330 | 5,964 | 26,889 | 31,122 | 39,439 |
| JAPAN | | 19 | 142 | 5,043 | 119,482 | 37,191 | 5 | 93 | 1,772 | 34,794 | 10,682 |
| MEXICO | | 0 | 17 | 8,962 | 14,492 | 18,310 | 0 | 7 | 2,711 | 4,279 | 5,250 |
| KOREA, REPUBLIC | | 0 | 0 | 1,029 | 11,959 | 13,366 | 0 | 0 | 238 | 3,577 | 4,909 |
| OTHER | | 456 | 579 | 8,195 | 14,329 | 22,817 | 243 | 273 | 4,047 | 5,402 | 9,478 |
| Subtotal:----- | | 13,558 | 15,408 | 83,431 | 227,586 | 193,829 | 4,578 | 6,337 | 35,657 | 79,174 | 69,758 |
| CANNED VEGETABLES | | | | | | | | | | | |
| CND SWT CORN(AUG) | MT | | | | | | | | | | |
| JAPAN | | 3,967 | 5,524 | 49,965 | 48,165 | 59,668 | 3,494 | 4,698 | 39,992 | 41,180 | 48,168 |
| EU 15 | | 1,552 | 5,104 | 36,069 | 32,616 | 39,467 | 1,132 | 3,939 | 26,121 | 24,633 | 28,525 |
| TAIWAN | | 910 | 1,254 | 12,085 | 13,962 | 13,911 | 821 | 1,078 | 10,825 | 12,956 | 14,379 |
| HONG KONG | | 1,609 | 1,816 | 11,850 | 10,992 | 13,803 | 1,177 | 1,545 | 9,113 | 9,309 | 10,733 |
| UNITED KINGDOM | | 700 | 1,450 | 9,908 | 9,925 | 11,526 | 513 | 1,168 | 6,937 | 7,600 | 8,145 |
| NETHERLANDS | | 14 | 79 | 10,486 | 2,578 | 11,266 | 15 | 55 | 7,472 | 1,701 | 7,928 |
| OTHER | | 1,960 | 3,622 | 21,354 | 31,639 | 25,628 | 1,623 | 3,090 | 17,785 | 27,259 | 21,565 |
| Subtotal:----- | | 9,998 | 17,320 | 131,323 | 137,374 | 154,477 | 8,247 | 14,351 | 103,837 | 115,337 | 123,369 |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 95

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| CANNED VEGETABLES | | | | | | | | | | | |
| CND TOM PAS(JUL) | MT | | | | | | | | | | |
| CANADA | | 2,876 | 3,718 | 38,479 | 44,541 | 43,168 | 2,732 | 3,009 | 33,342 | 36,102 | 37,437 |
| JAPAN | | 484 | 878 | 7,751 | 9,627 | 8,247 | 416 | 746 | 6,438 | 7,664 | 6,858 |
| AUSTRALIA | | 29 | 0 | 6,332 | 117 | 6,332 | 18 | 0 | 4,893 | 93 | 4,893 |
| KOREA, REPUBLIC | | 261 | 48 | 4,709 | 1,848 | 4,800 | 214 | 36 | 4,271 | 1,745 | 4,343 |
| OTHER | | 716 | 2,592 | 14,402 | 29,157 | 15,267 | 615 | 2,041 | 11,018 | 23,829 | 11,682 |
| Subtotal:----- | | 4,365 | 7,236 | 71,672 | 85,291 | 77,814 | 3,996 | 5,832 | 59,961 | 69,434 | 65,213 |
| CND TOM SAUCE(JUL) | MT | | | | | | | | | | |
| CANADA | | 6,216 | 4,865 | 45,338 | 44,558 | 51,739 | 5,653 | 4,523 | 45,637 | 43,163 | 51,151 |
| EU 15 | | 512 | 440 | 6,146 | 7,658 | 7,209 | 461 | 510 | 7,129 | 7,914 | 7,955 |
| MEXICO | | 475 | 141 | 5,459 | 5,392 | 6,060 | 333 | 134 | 3,527 | 3,685 | 3,953 |
| JAPAN | | 432 | 520 | 4,806 | 5,289 | 5,201 | 686 | 752 | 5,637 | 6,137 | 6,127 |
| UNITED KINGDOM | | 270 | 17 | 4,019 | 4,961 | 4,764 | 197 | 19 | 4,309 | 4,704 | 4,723 |
| OTHER | | 1,510 | 761 | 9,821 | 8,209 | 10,504 | 1,210 | 812 | 9,475 | 8,669 | 10,037 |
| Subtotal:----- | | 9,145 | 6,727 | 71,570 | 71,106 | 80,713 | 8,343 | 6,733 | 71,405 | 69,568 | 79,222 |
| FRZN VEGETABLES | | | | | | | | | | | |
| FZN SWT CORN(JUL) | MT | | | | | | | | | | |
| JAPAN | | 2,802 | 3,115 | 37,148 | 35,183 | 39,969 | 2,693 | 2,974 | 33,421 | 33,619 | 36,158 |
| AUSTRALIA | | 0 | 475 | 4,886 | 3,687 | 5,189 | 0 | 331 | 3,664 | 2,970 | 3,921 |
| HONG KONG | | 346 | 205 | 3,912 | 3,197 | 4,235 | 320 | 152 | 3,037 | 2,713 | 3,345 |
| CANADA | | 201 | 356 | 2,886 | 3,525 | 3,124 | 182 | 260 | 2,354 | 2,747 | 2,543 |
| OTHER | | 805 | 1,296 | 9,351 | 17,364 | 9,873 | 741 | 857 | 7,783 | 12,959 | 8,317 |
| Subtotal:----- | | 4,153 | 5,447 | 58,183 | 62,956 | 62,389 | 3,936 | 4,574 | 50,259 | 55,007 | 54,283 |
| FZN F FRY(JUL) | MT | | | | | | | | | | |
| JAPAN | | 11,118 | 10,560 | 122,753 | 143,191 | 134,450 | 8,041 | 7,861 | 86,975 | 103,874 | 95,428 |
| KOREA, REPUBLIC | | 1,928 | 2,138 | 16,489 | 18,344 | 17,784 | 1,334 | 1,575 | 10,953 | 13,179 | 11,869 |
| HONG KONG | | 1,365 | 1,025 | 11,302 | 15,124 | 12,812 | 913 | 678 | 7,319 | 10,007 | 8,402 |
| OTHER | | 6,486 | 14,757 | 68,620 | 116,337 | 75,482 | 5,047 | 10,509 | 51,038 | 88,572 | 56,337 |
| Subtotal:----- | | 20,897 | 28,480 | 219,164 | 292,997 | 240,529 | 15,335 | 20,622 | 156,285 | 215,632 | 172,036 |
| TREE NUTS | | | | | | | | | | | |
| ALMONDS UNSH(JUL) | MT | | | | | | | | | | |
| JAPAN | | 617 | 343 | 6,011 | 3,074 | 6,276 | 1,496 | 977 | 15,070 | 9,229 | 15,711 |
| INDIA | | 361 | 246 | 3,979 | 8,098 | 4,259 | 1,101 | 433 | 11,548 | 20,406 | 12,553 |
| EU 15 | | 55 | 55 | 756 | 3,034 | 867 | 108 | 116 | 1,533 | 7,348 | 1,759 |
| OTHER | | 34 | 199 | 1,813 | 3,482 | 2,043 | 86 | 317 | 4,346 | 8,201 | 4,803 |
| Subtotal:----- | | 1,067 | 844 | 12,559 | 17,690 | 13,445 | 2,790 | 1,843 | 32,496 | 45,184 | 34,827 |
| ALMND SH/PRP(JUL) | MT | | | | | | | | | | |
| EU 15 | | 8,136 | 4,179 | 93,051 | 115,253 | 97,407 | 36,760 | 16,040 | 413,175 | 401,461 | 431,545 |
| GERMANY | | 3,540 | 1,504 | 38,475 | 45,995 | 39,872 | 15,350 | 5,845 | 163,554 | 160,089 | 169,362 |
| JAPAN | | 826 | 2,057 | 17,779 | 16,771 | 18,588 | 4,651 | 7,332 | 91,656 | 63,810 | 96,366 |
| UNITED KINGDOM | | 854 | 388 | 11,424 | 10,113 | 11,946 | 4,190 | 1,630 | 48,398 | 36,533 | 50,821 |
| NETHERLANDS | | 695 | 186 | 10,766 | 10,812 | 11,169 | 3,401 | 752 | 50,552 | 37,216 | 52,747 |
| FRANCE | | 1,247 | 221 | 10,347 | 11,897 | 10,868 | 6,151 | 932 | 48,865 | 40,712 | 51,248 |
| OTHER | | 3,479 | 3,254 | 43,361 | 55,180 | 46,653 | 12,399 | 10,152 | 178,003 | 174,153 | 189,227 |
| Subtotal:----- | | 12,441 | 9,489 | 154,191 | 187,203 | 162,648 | 53,810 | 33,524 | 682,834 | 639,424 | 717,138 |
| WALNUTS SH(AUG) | MT | | | | | | | | | | |
| EU 15 | | 206 | 220 | 7,144 | 7,554 | 7,709 | 571 | 601 | 15,590 | 16,112 | 16,845 |
| JAPAN | | 346 | 601 | 4,106 | 4,783 | 4,911 | 1,855 | 2,290 | 22,254 | 18,368 | 26,606 |
| ITALY | | 53 | 0 | 2,252 | 3,537 | 2,252 | 95 | 0 | 4,117 | 5,849 | 4,117 |
| CANADA | | 200 | 154 | 1,866 | 2,066 | 2,120 | 658 | 546 | 6,009 | 6,510 | 6,996 |
| FRANCE | | 0 | 19 | 1,417 | 513 | 1,417 | 0 | 62 | 2,616 | 1,197 | 2,616 |
| ISRAEL | | 57 | 36 | 1,265 | 1,349 | 1,399 | 291 | 147 | 5,711 | 4,615 | 6,259 |
| OTHER | | 289 | 258 | 2,862 | 4,193 | 3,200 | 1,110 | 861 | 12,206 | 12,889 | 13,316 |
| Subtotal:----- | | 1,099 | 1,268 | 17,243 | 19,944 | 19,339 | 4,485 | 4,445 | 61,769 | 58,495 | 70,023 |
| WALNUTS UNSH(AUG) | MT | | | | | | | | | | |
| EU 15 | | 130 | 160 | 37,131 | 43,775 | 37,212 | 218 | 327 | 70,577 | 69,590 | 70,728 |
| SPAIN | | 38 | 39 | 9,746 | 10,184 | 9,746 | 69 | 71 | 18,400 | 16,235 | 18,400 |
| NETHERLANDS | | 0 | 20 | 8,539 | 5,842 | 8,600 | 0 | 38 | 16,345 | 9,733 | 16,459 |
| GERMANY | | 0 | 54 | 8,593 | 13,074 | 8,593 | 0 | 106 | 16,217 | 19,419 | 16,217 |
| ITALY | | 19 | 0 | 5,908 | 9,116 | 5,908 | 16 | 0 | 11,358 | 15,026 | 11,358 |
| OTHER | | 186 | 338 | 6,649 | 9,334 | 7,024 | 374 | 579 | 13,897 | 16,747 | 14,569 |
| Subtotal:----- | | 316 | 498 | 43,781 | 53,108 | 44,236 | 592 | 906 | 84,474 | 86,337 | 85,296 |
| HOPS&PRODUCTS | | | | | | | | | | | |
| HOP PELTS(SEP) | MT | | | | | | | | | | |
| CANADA | | 119 | 123 | 865 | 982 | 1,267 | 769 | 812 | 5,744 | 6,524 | 8,310 |
| BRAZIL | | 19 | 59 | 864 | 2,333 | 1,219 | 95 | 246 | 3,960 | 12,471 | 5,852 |
| EU 15 | | 22 | 26 | 495 | 913 | 1,504 | 151 | 172 | 2,921 | 5,736 | 2,988 |
| MEXICO | | 143 | 37 | 319 | 37 | 363 | 1,128 | 216 | 2,346 | 2,16 | 2,593 |
| JAPAN | | 0 | 0 | 256 | 451 | 256 | 0 | 0 | 1,383 | 2,873 | 1,385 |
| UNITED KINGDOM | | 0 | 15 | 218 | 303 | 221 | 0 | 107 | 1,500 | 1,610 | 1,518 |
| OTHER | | 10 | 62 | 553 | 997 | 616 | 69 | 267 | 2,162 | 5,277 | 2,431 |
| Subtotal:----- | | 313 | 308 | 3,352 | 5,714 | 4,224 | 2,212 | 1,713 | 18,516 | 33,097 | 23,559 |
| HOP EXTRACT(SEP) | MT | | | | | | | | | | |
| MEXICO | | 273 | 1 | 2,026 | 724 | 2,246 | 968 | 10 | 13,060 | 15,825 | 15,676 |
| EU 15 | | 104 | 72 | 1,043 | 1,194 | 1,297 | 1,657 | 1,269 | 15,602 | 18,934 | 19,026 |
| BRAZIL | | 0 | 2 | 406 | 294 | 533 | 0 | 66 | 3,873 | 4,012 | 4,742 |
| GERMANY | | 38 | 0 | 383 | 545 | 459 | 345 | 0 | 4,731 | 8,319 | 6,085 |
| NETHERLANDS | | 16 | 25 | 212 | 143 | 330 | 329 | 501 | 4,782 | 3,613 | 5,995 |
| OTHER | | 194 | 128 | 1,066 | 1,417 | 1,385 | 2,587 | 1,596 | 19,175 | 20,169 | 23,698 |
| Subtotal:----- | | 571 | 202 | 4,541 | 3,628 | 5,460 | 5,212 | 2,941 | 51,711 | 58,941 | 63,141 |
| HOPS,NSPF(SEP) | MT | | | | | | | | | | |
| EU 15 | | 101 | 0 | 1,106 | 1,480 | 1,106 | 455 | 0 | 4,874 | 9,262 | 4,874 |
| GERMANY | | 100 | 0 | 829 | 1,082 | 829 | 451 | 0 | 3,291 | 6,642 | 3,291 |
| UNITED KINGDOM | | 1 | 0 | 269 | 380 | 269 | 5 | 0 | 1,472 | 2,322 | 1,472 |
| JAPAN | | 0 | 0 | 231 | 144 | 233 | 0 | 0 | 1,417 | 923 | 1,424 |
| MEXICO | | 68 | 44 | 107 | 74 | 132 | 342 | 418 | 552 | 631 | 598 |
| BRAZIL | | 0 | 0 | 99 | 132 | 111 | 0 | 0 | 488 | 773 | 635 |
| OTHER | | 7 | 16 | 241 | 347 | 419 | 78 | 188 | 2,943 | 2,195 | 4,026 |
| Subtotal:----- | | 177 | 60 | 1,784 | 2,176 | 2,000 | 876 | 606 | 10,274 | 13,784 | 11,557 |
| WINE | | | | | | | | | | | |
| GRAPE WINE(JAN) | KL | | | | | | | | | | |
| EU 15 | | 4,804 | 6,499 | 16,788 | 20,173 | 42,518 | 7,319 | 10,154 | 25,618 | 33,037 | 66,365 |
| CANADA | | 2,753 | 2,120 | 13,095 | 10,117 | 32,725 | 4,205 | 4,302 | 17,245 | 17,577 | 49,168 |
| UNITED KINGDOM | | 2,353 | 4,137 | 6,591 | 11,814 | 19,825 | 4,302 | 7,086 | 12,598 | 21,284 | 37,484 |
| JAPAN | | 1,211 | 1,695 | 5,119 | 6,794 | 14,420 | 1,833 | 2,962 | 7,914 | 10,866 | 21,439 |
| SWEDEN | | 680 | 421 | 3,408 | 1,009 | 6,841 | 466 | 293 | 2,245 | 864 | 4,335 |
| OTHER | | 2,487 | 2,244 | 12,329 | 12,922 | 28,217 | 4,016 | 3,545 | 17,722 | 18,951 | 40,531 |
| Subtotal:----- | | 11,255 | 12,558 | 47,331 | 50,006 | 117,880 | 17,372 | 20,964 | 68,499 | 80,430 | 177,503 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 95

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| FR FRT & MLNS | | | | | | | | | | | |
| FR APPLES(JUL) | MT | | | | | | | | | | |
| NEW ZEALAND | | 14,500 | 13,457 | 22,830 | 31,125 | 28,387 | 15,993 | 15,202 | 23,778 | 33,339 | 31,041 |
| SOUTH AFRICA, RE | | 8,564 | 4,883 | 13,736 | 10,507 | 19,044 | 7,734 | 2,811 | 11,672 | 7,420 | 16,039 |
| CANADA | | 611 | 2,551 | 28,988 | 40,924 | 29,886 | 374 | 1,156 | 13,193 | 16,204 | 13,666 |
| OTHER | | 7,880 | 7,877 | 30,089 | 21,895 | 33,758 | 3,129 | 3,443 | 12,060 | 8,347 | 13,616 |
| Subtotal:----- | | 31,555 | 28,766 | 95,643 | 104,450 | 111,075 | 27,230 | 22,611 | 60,702 | 65,310 | 74,362 |
| FR PEARS(JUL) | MT | | | | | | | | | | |
| CHILE | | 5,178 | 7,282 | 38,515 | 24,076 | 44,495 | 1,990 | 2,572 | 13,883 | 8,745 | 16,093 |
| ARGENTINA | | 3,751 | 5,223 | 12,977 | 12,015 | 13,831 | 2,098 | 2,978 | 7,110 | 7,008 | 7,587 |
| OTHER | | 1,361 | 2,748 | 6,675 | 8,867 | 7,183 | 1,226 | 2,004 | 9,284 | 8,925 | 9,888 |
| Subtotal:----- | | 10,291 | 15,252 | 58,167 | 44,957 | 65,509 | 5,314 | 7,554 | 30,277 | 24,678 | 33,569 |
| APRICOT (MAY) | MT | | | | | | | | | | |
| CHILE | | 0 | 0 | 0 | 0 | 919 | 0 | 0 | 0 | 0 | 651 |
| NEW ZEALAND | | 0 | 0 | 0 | 0 | 259 | 0 | 0 | 0 | 0 | 593 |
| OTHER | | 0 | 0 | 0 | 0 | 56 | 0 | 0 | 0 | 0 | 69 |
| Subtotal:----- | | 0 | 0 | 0 | 0 | 1,233 | 0 | 0 | 0 | 0 | 1,313 |
| PEACH-NEC (MAY) | MT | | | | | | | | | | |
| CHILE | | 0 | 0 | 0 | 0 | 49,100 | 0 | 0 | 0 | 0 | 31,406 |
| OTHER | | 0 | 0 | 0 | 0 | 368 | 0 | 0 | 0 | 0 | 356 |
| Subtotal:----- | | 0 | 0 | 0 | 0 | 49,468 | 0 | 0 | 0 | 0 | 31,762 |
| PLUM-PRUNE (MAY) | MT | | | | | | | | | | |
| CHILE | | 99 | 1 | 99 | 1 | 23,124 | 60 | 3 | 60 | 3 | 15,369 |
| OTHER | | 0 | 0 | 0 | 0 | 291 | 0 | 0 | 0 | 0 | 420 |
| Subtotal:----- | | 99 | 1 | 99 | 1 | 23,414 | 60 | 3 | 60 | 3 | 15,789 |
| FRESH GRAPES (MAY) | MT | | | | | | | | | | |
| CHILE | | 4,010 | 1,581 | 4,010 | 1,581 | 280,758 | 3,175 | 1,189 | 3,175 | 1,189 | 217,136 |
| MEXICO | | 22,272 | 31,722 | 22,272 | 31,722 | 41,048 | 23,107 | 32,960 | 23,107 | 32,960 | 46,576 |
| OTHER | | 0 | 0 | 367 | 0 | 4,721 | 0 | 0 | 247 | 0 | 7,352 |
| Subtotal:----- | | 26,282 | 33,304 | 26,282 | 33,304 | 326,160 | 26,283 | 34,148 | 26,283 | 34,148 | 270,818 |
| FR RASPBRY(JAN) | MT | | | | | | | | | | |
| CANADA | | 0 | 0 | 0 | 19 | 6,176 | 0 | 0 | 0 | 46 | 13,062 |
| OTHER | | 85 | 131 | 774 | 1,049 | 1,253 | 191 | 401 | 1,353 | 3,151 | 2,881 |
| Subtotal:----- | | 85 | 131 | 774 | 1,068 | 7,429 | 191 | 401 | 1,353 | 3,197 | 15,943 |
| FR STRAWBRIS(JAN) | MT | | | | | | | | | | |
| MEXICO | | 2,523 | 4,843 | 15,648 | 20,626 | 18,950 | 2,558 | 6,355 | 28,668 | 38,115 | 31,945 |
| OTHER | | 0 | 0 | 92 | 75 | 893 | 0 | 0 | 197 | 163 | 2,360 |
| Subtotal:----- | | 2,523 | 4,843 | 15,740 | 20,701 | 19,843 | 2,558 | 6,355 | 28,865 | 38,277 | 34,305 |
| FR BANANA(JAN) | MT | | | | | | | | | | |
| COSTA RICA | | 97,605 | 85,005 | 335,677 | 340,358 | 977,101 | 23,010 | 27,316 | 93,040 | 107,770 | 247,820 |
| ECUADOR | | 78,560 | 86,546 | 355,116 | 465,274 | 785,910 | 20,749 | 23,999 | 92,686 | 129,279 | 204,154 |
| COLOMBIA | | 57,564 | 41,963 | 277,510 | 223,551 | 629,509 | 17,296 | 12,306 | 82,099 | 64,012 | 186,765 |
| OTHER | | 152,933 | 147,180 | 547,202 | 553,248 | 1,301,463 | 47,161 | 40,532 | 153,245 | 156,072 | 357,419 |
| Subtotal:----- | | 386,661 | 360,694 | 1,515,505 | 1,582,430 | 3,693,983 | 108,216 | 104,153 | 421,069 | 457,134 | 996,158 |
| FR MANGO(JAN) | MT | | | | | | | | | | |
| MEXICO | | 20,203 | 21,774 | 36,895 | 41,039 | 108,432 | 17,177 | 19,618 | 34,147 | 37,874 | 81,678 |
| OTHER | | 2,982 | 6,988 | 8,345 | 17,473 | 15,163 | 2,026 | 4,070 | 6,842 | 11,607 | 15,151 |
| Subtotal:----- | | 23,185 | 28,762 | 45,240 | 58,511 | 123,596 | 19,203 | 23,688 | 40,989 | 49,481 | 96,829 |
| FR PINAPLE(JAN) | MT | | | | | | | | | | |
| COSTA RICA | | 9,427 | 7,439 | 32,816 | 34,446 | 82,295 | 2,911 | 2,657 | 12,348 | 12,347 | 28,637 |
| HONDURAS | | 3,617 | 4,278 | 14,605 | 16,548 | 28,782 | 995 | 1,192 | 4,021 | 5,167 | 7,927 |
| OTHER | | 2,721 | 2,311 | 6,797 | 6,291 | 16,784 | 522 | 481 | 1,616 | 1,411 | 3,523 |
| Subtotal:----- | | 15,765 | 14,027 | 54,217 | 57,284 | 127,861 | 4,428 | 4,330 | 17,985 | 18,925 | 40,086 |
| FR CANTLPE(MAY) | MT | | | | | | | | | | |
| MEXICO | | 12,427 | 16,841 | 12,427 | 16,841 | 83,693 | 4,492 | 6,255 | 4,492 | 6,255 | 22,689 |
| COSTA RICA | | 5,738 | 5,253 | 5,738 | 5,253 | 46,258 | 2,179 | 2,130 | 2,179 | 2,130 | 20,467 |
| GUATEMALA | | 2,300 | 4,722 | 2,300 | 4,722 | 48,065 | 934 | 1,518 | 934 | 1,518 | 14,828 |
| HONDURAS | | 2,782 | 2,391 | 2,782 | 2,391 | 60,850 | 616 | 569 | 616 | 569 | 13,895 |
| OTHER | | 302 | 676 | 302 | 676 | 23,389 | 67 | 170 | 67 | 170 | 5,421 |
| Subtotal:----- | | 23,549 | 29,883 | 23,549 | 29,883 | 262,255 | 8,288 | 10,643 | 8,288 | 10,643 | 77,301 |
| FR MELON,OT(MAY) | MT | | | | | | | | | | |
| MEXICO | | 5,652 | 5,631 | 5,652 | 5,631 | 44,191 | 2,672 | 2,409 | 2,672 | 2,409 | 14,639 |
| COSTA RICA | | 1,014 | 934 | 1,014 | 934 | 26,556 | 392 | 389 | 392 | 389 | 12,098 |
| OTHER | | 1,661 | 3,639 | 1,661 | 3,639 | 50,121 | 479 | 900 | 479 | 900 | 16,032 |
| Subtotal:----- | | 8,327 | 10,204 | 8,327 | 10,204 | 120,868 | 3,543 | 3,698 | 3,543 | 3,698 | 42,768 |
| FR ORANGES(NOV) | MT | | | | | | | | | | |
| AUSTRALIA | | 0 | 0 | 0 | 0 | 9,382 | 0 | 0 | 2 | 0 | 10,635 |
| OTHER | | 652 | 1,652 | 4,475 | 8,783 | 6,849 | 225 | 566 | 1,969 | 3,460 | 2,592 |
| Subtotal:----- | | 652 | 1,652 | 4,475 | 8,783 | 16,234 | 225 | 566 | 1,980 | 3,462 | 13,245 |
| CANNED FRUIT | | | | | | | | | | | |
| CND MANDRN(JAN) | MT | | | | | | | | | | |
| EU 15 | | 2,686 | 3,874 | 14,850 | 18,749 | 29,717 | 2,102 | 3,826 | 11,335 | 18,190 | 23,341 |
| SPAIN | | 2,686 | 3,870 | 14,716 | 18,745 | 29,580 | 2,102 | 3,818 | 11,213 | 18,181 | 23,213 |
| CHINA, PEOPLES R | | 1,702 | 2,862 | 6,090 | 8,559 | 19,914 | 1,323 | 2,814 | 4,213 | 7,737 | 14,697 |
| OTHER | | 101 | 40 | 253 | 444 | 948 | 65 | 48 | 223 | 540 | 828 |
| Subtotal:----- | | 4,490 | 6,775 | 21,194 | 27,752 | 50,578 | 3,490 | 6,688 | 16,070 | 26,467 | 38,866 |
| CND BLK OLV(NOV) | MT | | | | | | | | | | |
| EU 15 | | 974 | 975 | 7,925 | 6,372 | 12,078 | 1,980 | 2,191 | 15,127 | 14,274 | 23,739 |
| SPAIN | | 763 | 847 | 6,588 | 5,103 | 9,944 | 1,512 | 1,882 | 12,118 | 11,316 | 18,786 |
| MOROCCO | | 92 | 620 | 1,426 | 3,231 | 2,820 | 170 | 1,226 | 2,515 | 6,266 | 5,022 |
| OTHER | | 16 | 3 | 97 | 39 | 113 | 31 | 5 | 167 | 89 | 207 |
| Subtotal:----- | | 1,082 | 1,599 | 9,448 | 9,640 | 15,011 | 2,181 | 3,421 | 17,808 | 20,629 | 28,968 |
| CND GRN OLV(NOV) | MT | | | | | | | | | | |
| EU 15 | | 3,761 | 2,624 | 23,016 | 19,551 | 39,796 | 9,807 | 8,181 | 58,624 | 58,308 | 104,310 |
| SPAIN | | 3,703 | 2,612 | 22,560 | 19,222 | 39,081 | 9,631 | 8,145 | 57,749 | 57,624 | 102,782 |
| OTHER | | 210 | 162 | 1,293 | 1,294 | 2,530 | 307 | 233 | 1,809 | 2,015 | 3,806 |
| Subtotal:----- | | 3,971 | 2,785 | 24,310 | 20,845 | 42,340 | 10,114 | 8,414 | 60,434 | 60,323 | 108,155 |
| CND PEACH(JUN) | MT | | | | | | | | | | |
| EU 15 | | 1,413 | 879 | 16,731 | 17,050 | 16,731 | 801 | 512 | 9,614 | 9,623 | 9,614 |
| GREECE | | 1,408 | 875 | 15,515 | 16,743 | 15,515 | 787 | 499 | 8,832 | 9,266 | 8,832 |
| OTHER | | 263 | 468 | 4,479 | 3,689 | 4,479 | 158 | 310 | 2,310 | 2,430 | 2,310 |
| Subtotal:----- | | 1,676 | 1,347 | 21,211 | 20,739 | 21,211 | 959 | 822 | 11,925 | 12,052 | 11,925 |
| CND PINAPLE(JAN) | MT | | | | | | | | | | |
| THAILAND | | 11,167 | 25,038 | 71,187 | 68,699 | 154,150 | 5,874 | 12,770 | 37,398 | 35,500 | 78,883 |
| PHILIPPINES | | 8,813 | 7,341 | 57,982 | 51,687 | 129,101 | 5,840 | 4,317 | 39,095 | 27,995 | 74,096 |
| OTHER | | 3,109 | 5,366 | 16,409 | 22,292 | 50,388 | 2,503 | 2,151 | 9,764 | 9,370 | 20,440 |
| Subtotal:----- | | 23,089 | 37,744 | 145,578 | 142,678 | 333,639 | 13,217 | 19,238 | 83,257 | 72,865 | 173,419 |
| DRIED FRUIT | | | | | | | | | | | |
| DRD APRCT(JUL) | MT | | | | | | | | | | |
| TURKEY | | 1,099 | 1,289 | 8,424 | 13,269 | 8,765 | 2,531 | 2,360 | 21,314 | 21,046 | 22,058 |
| OTHER | | 35 | 76 | 522 | 215 | 556 | 110 | 227 | 1,328 | 567 | 1,434 |
| Subtotal:----- | | 1,134 | 1,364 | 8,946 | 13,485 | 9,321 | 2,641 | 2,587 | 22,642 | 21,613 | 23,491 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 95

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| DRIED FRUIT | | | | | | | | | | | |
| DATES(SEP) | MT | | | | | | | | | | |
| PAKISTAN | | 461 | 56 | 3,391 | 1,570 | 4,346 | 447 | 61 | 3,447 | 1,517 | 4,288 |
| OTHER | | 41 | 169 | 859 | 869 | 984 | 48 | 210 | 1,377 | 1,433 | 1,546 |
| Subtotal:----- | | 503 | 226 | 4,250 | 2,440 | 5,330 | 495 | 272 | 4,824 | 2,951 | 5,835 |
| DRD FIG(SEP) | MT | | | | | | | | | | |
| TURKEY | | 98 | 119 | 1,113 | 1,225 | 1,329 | 119 | 136 | 1,622 | 1,718 | 1,854 |
| EU 15 | | 0 | 0 | 761 | 1,134 | 761 | 0 | 0 | 1,820 | 2,736 | 1,820 |
| GREECE | | 0 | 0 | 727 | 1,069 | 727 | 0 | 0 | 1,695 | 2,572 | 1,695 |
| MEXICO | | 0 | 0 | 1,186 | 267 | 1,376 | 0 | 0 | 518 | 884 | 1,203 |
| OTHER | | 0 | 0 | 77 | 26 | 78 | 0 | 0 | 96 | 64 | 98 |
| Subtotal:----- | | 98 | 119 | 3,137 | 2,652 | 3,545 | 119 | 136 | 4,056 | 5,402 | 4,975 |
| DRD RAISIN(AUG) | MT | | | | | | | | | | |
| MEXICO | | 0 | 480 | 3,413 | 4,847 | 3,413 | 0 | 397 | 3,151 | 4,220 | 3,151 |
| TURKEY | | 119 | 197 | 2,068 | 1,658 | 2,151 | 125 | 216 | 2,110 | 1,660 | 2,187 |
| CHILE | | 222 | 264 | 811 | 1,750 | 1,015 | 282 | 325 | 1,006 | 2,092 | 1,271 |
| OTHER | | 0 | 74 | 328 | 254 | 376 | 0 | 97 | 349 | 301 | 403 |
| Subtotal:----- | | 342 | 1,014 | 6,620 | 8,509 | 6,955 | 407 | 1,035 | 6,617 | 8,273 | 7,012 |
| FRUIT JUICE(SSE) | | | | | | | | | | | |
| APPLE JUIC(JUL) | KL | | | | | | | | | | |
| EU 15 | | 29,603 | 26,504 | 266,237 | 274,439 | 301,622 | 5,868 | 7,585 | 56,587 | 70,953 | 63,142 |
| ARGENTINA | | 50,765 | 65,212 | 249,613 | 259,609 | 329,391 | 7,804 | 16,467 | 45,027 | 47,895 | 56,887 |
| GERMANY | | 22,810 | 19,541 | 182,503 | 201,869 | 206,824 | 4,607 | 5,591 | 40,194 | 53,478 | 44,839 |
| OTHER | | 37,381 | 36,109 | 417,279 | 337,431 | 450,857 | 6,540 | 9,474 | 83,288 | 73,782 | 89,393 |
| Subtotal:----- | | 117,748 | 127,826 | 933,129 | 871,479 | 1,081,869 | 20,212 | 33,526 | 184,903 | 192,631 | 209,422 |
| FCOJ(DEC) | KL | | | | | | | | | | |
| BRAZIL | | 80,806 | 4,049 | 641,363 | 238,391 | 1,294,427 | 15,219 | 781 | 121,383 | 46,514 | 235,899 |
| OTHER | | 24,547 | 43,289 | 133,913 | 218,015 | 220,694 | 5,244 | 9,538 | 32,473 | 50,865 | 52,557 |
| Subtotal:----- | | 105,352 | 47,338 | 775,277 | 456,406 | 1,515,121 | 20,463 | 10,318 | 153,856 | 97,379 | 288,456 |
| GRAPE JU(JAN) | KL | | | | | | | | | | |
| EU 15 | | 5,212 | 69 | 16,557 | 2,288 | 23,269 | 2,673 | 80 | 8,685 | 1,357 | 12,643 |
| ITALY | | 2,858 | 69 | 9,414 | 2,198 | 12,156 | 1,420 | 80 | 4,769 | 1,318 | 6,471 |
| SPAIN | | 2,353 | 0 | 6,984 | 69 | 10,898 | 1,251 | 0 | 3,819 | 17 | 6,017 |
| BRAZIL | | 1,391 | 198 | 3,117 | 3,475 | 12,663 | 414 | 72 | 1,055 | 1,173 | 4,500 |
| OTHER | | 2,808 | 4,779 | 8,379 | 15,126 | 30,935 | 818 | 1,389 | 2,843 | 4,466 | 9,537 |
| Subtotal:----- | | 9,410 | 5,047 | 28,053 | 20,890 | 66,866 | 3,905 | 1,541 | 12,582 | 6,997 | 26,679 |
| PNEAPL JUCN(JAN) | KL | | | | | | | | | | |
| PHILIPPINES | | 7,644 | 6,306 | 38,715 | 46,771 | 95,904 | 1,487 | 845 | 7,480 | 6,339 | 15,324 |
| THAILAND | | 6,907 | 9,496 | 50,219 | 60,173 | 92,632 | 953 | 1,683 | 8,488 | 10,356 | 14,423 |
| OTHER | | 1,241 | 1,876 | 8,052 | 7,622 | 24,503 | 398 | 500 | 2,117 | 1,753 | 5,518 |
| Subtotal:----- | | 15,792 | 17,678 | 96,985 | 114,566 | 213,039 | 2,838 | 3,029 | 18,085 | 18,449 | 35,265 |
| PNEAPL JUNC(JAN) | KL | | | | | | | | | | |
| PHILIPPINES | | 4,157 | 3,049 | 19,563 | 18,541 | 43,380 | 1,312 | 946 | 6,505 | 5,728 | 12,278 |
| THAILAND | | 1,432 | 1,515 | 4,289 | 6,248 | 10,030 | 1,231 | 1,243 | 3,531 | 4,983 | 8,176 |
| OTHER | | 139 | 1,796 | 3,728 | 5,255 | 10,691 | 114 | 355 | 731 | 989 | 2,058 |
| Subtotal:----- | | 5,729 | 6,361 | 27,580 | 30,044 | 64,101 | 2,656 | 2,545 | 10,767 | 11,700 | 22,511 |
| FROZEN FRUIT | | | | | | | | | | | |
| FZN STRBRY(DEC) | MT | | | | | | | | | | |
| MEXICO | | 3,663 | 4,221 | 14,602 | 22,667 | 17,926 | 3,469 | 3,991 | 13,923 | 21,744 | 17,210 |
| OTHER | | 96 | 115 | 578 | 494 | 866 | 144 | 389 | 1,600 | 1,631 | 2,208 |
| Subtotal:----- | | 3,759 | 4,335 | 15,180 | 23,161 | 18,792 | 3,613 | 4,380 | 15,523 | 23,375 | 19,418 |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR BEANS(OCT) | MT | | | | | | | | | | |
| MEXICO | | 64 | 191 | 9,734 | 12,198 | 9,782 | 97 | 197 | 12,880 | 19,823 | 13,004 |
| OTHER | | 36 | 17 | 309 | 302 | 922 | 26 | 37 | 231 | 275 | 723 |
| Subtotal:----- | | 100 | 208 | 10,042 | 12,498 | 10,704 | 123 | 235 | 13,111 | 20,099 | 13,727 |
| FR CARROT(OCT) | MT | | | | | | | | | | |
| CANADA | | 795 | 162 | 36,326 | 54,798 | 48,304 | 354 | 112 | 8,783 | 16,042 | 12,253 |
| MEXICO | | 1,903 | 3,793 | 10,424 | 15,712 | 11,417 | 496 | 572 | 2,633 | 2,523 | 2,924 |
| OTHER | | 0 | 43 | 285 | 163 | 373 | 0 | 46 | 173 | 123 | 256 |
| Subtotal:----- | | 2,699 | 3,998 | 47,035 | 70,673 | 60,095 | 850 | 730 | 11,589 | 18,688 | 15,433 |
| FR CABBAGE(OCT) | MT | | | | | | | | | | |
| CANADA | | 159 | 645 | 7,289 | 16,021 | 12,282 | 33 | 184 | 1,721 | 4,354 | 3,022 |
| MEXICO | | 272 | 824 | 3,475 | 6,321 | 5,481 | 38 | 183 | 564 | 1,315 | 942 |
| OTHER | | 34 | 0 | 190 | 34 | 190 | 27 | 0 | 86 | 24 | 86 |
| Subtotal:----- | | 464 | 1,469 | 10,955 | 22,376 | 17,953 | 99 | 367 | 2,371 | 5,693 | 4,049 |
| FR CELERY(OCT) | MT | | | | | | | | | | |
| MEXICO | | 863 | 1,508 | 8,175 | 19,870 | 8,224 | 202 | 521 | 2,234 | 8,823 | 2,250 |
| CANADA | | 0 | 0 | 422 | 370 | 4,237 | 0 | 0 | 147 | 126 | 1,267 |
| OTHER | | 0 | 11 | 60 | 101 | 60 | 0 | 23 | 19 | 134 | 24 |
| Subtotal:----- | | 863 | 1,518 | 8,657 | 20,339 | 12,522 | 202 | 544 | 2,399 | 9,083 | 3,541 |
| FR CUCMBR(OCT) | MT | | | | | | | | | | |
| MEXICO | | 10,187 | 11,521 | 212,853 | 198,010 | 230,969 | 4,372 | 3,579 | 91,310 | 114,267 | 99,441 |
| OTHER | | 443 | 961 | 17,361 | 17,497 | 20,004 | 388 | 652 | 5,057 | 5,325 | 7,461 |
| Subtotal:----- | | 10,629 | 12,482 | 230,214 | 215,507 | 250,973 | 4,760 | 4,231 | 96,367 | 119,592 | 106,902 |
| FR CAULFLWR(OCT) | MT | | | | | | | | | | |
| CANADA | | 0 | 22 | 536 | 910 | 3,324 | 0 | 8 | 174 | 323 | 1,186 |
| MEXICO | | 32 | 13 | 1,643 | 1,948 | 1,662 | 8 | 7 | 484 | 542 | 487 |
| OTHER | | 0 | 0 | 0 | 13 | 0 | 0 | 0 | 0 | 8 | 0 |
| Subtotal:----- | | 32 | 35 | 2,179 | 2,870 | 4,986 | 8 | 15 | 659 | 873 | 1,674 |
| FR GARLIC(OCT) | MT | | | | | | | | | | |
| MEXICO | | 3,665 | 5,031 | 7,272 | 10,830 | 10,289 | 3,586 | 6,179 | 6,484 | 12,721 | 10,397 |
| CHINA, PEOPLES R | | 717 | 0 | 14,876 | 322 | 16,219 | 696 | 0 | 7,997 | 139 | 8,940 |
| OTHER | | 29 | 98 | 3,485 | 5,395 | 4,609 | 77 | 97 | 4,364 | 7,576 | 5,490 |
| Subtotal:----- | | 4,411 | 5,129 | 25,633 | 16,548 | 31,117 | 4,358 | 6,276 | 18,844 | 20,436 | 24,828 |
| FR ONION(OCT) | MT | | | | | | | | | | |
| MEXICO | | 17,486 | 16,618 | 160,369 | 159,745 | 180,514 | 10,654 | 10,974 | 94,191 | 94,287 | 108,275 |
| OTHER | | 636 | 849 | 61,265 | 28,922 | 67,887 | 616 | 713 | 22,037 | 12,307 | 25,494 |
| Subtotal:----- | | 18,122 | 17,467 | 221,634 | 188,668 | 248,401 | 11,270 | 11,687 | 116,228 | 106,594 | 133,769 |
| FR PEPPERS(OCT) | MT | | | | | | | | | | |
| MEXICO | | 9,621 | 8,732 | 130,821 | 145,510 | 143,889 | 9,163 | 7,990 | 125,566 | 158,128 | 137,306 |
| EU 15 | | 2,178 | 2,183 | 7,961 | 9,467 | 17,495 | 6,720 | 6,109 | 21,473 | 27,560 | 41,535 |
| NETHERLANDS | | 2,093 | 2,134 | 7,687 | 9,138 | 17,046 | 6,450 | 5,963 | 20,603 | 26,502 | 40,236 |
| OTHER | | 413 | 340 | 1,415 | 2,486 | 4,357 | 1,010 | 1,043 | 2,811 | 5,244 | 7,029 |
| Subtotal:----- | | 12,212 | 11,255 | 140,197 | 157,464 | 165,740 | 16,893 | 15,142 | 149,850 | 190,932 | 185,870 |
| FR SEED POT(OCT) | MT | | | | | | | | | | |
| CANADA | | 3,738 | 7,827 | 106,245 | 99,045 | 106,339 | 714 | 1,418 | 21,721 | 17,143 | 21,734 |
| OTHER | | 0 | 0 | 74 | 0 | 87 | 0 | 0 | 41 | 2 | 51 |
| Subtotal:----- | | 3,738 | 7,827 | 106,319 | 99,045 | 106,426 | 714 | 1,418 | 21,763 | 17,146 | 21,785 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 95

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|--------------------------|------|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR TBL POT(OCT) | MT | | | | | | | | | | |
| CANADA | | 14,650 | 11,920 | 182,806 | 109,828 | 210,824 | 3,529 | 1,751 | 42,984 | 20,938 | 48,829 |
| OTHER | | 0 | 2 | 50 | 30 | 59 | 0 | 1 | 19 | 22 | 31 |
| Subtotal:----- | | 14,650 | 11,922 | 182,857 | 109,858 | 210,883 | 3,529 | 1,753 | 43,003 | 20,960 | 48,860 |
| FR TOMATO(OCT) | MT | | | | | | | | | | |
| MEXICO | | 22,925 | 37,305 | 323,273 | 413,481 | 381,437 | 12,484 | 21,854 | 259,649 | 299,195 | 300,973 |
| OTHER | | 2,674 | 3,184 | 9,609 | 10,743 | 20,439 | 3,676 | 4,498 | 12,151 | 18,464 | 27,182 |
| Subtotal:----- | | 25,599 | 40,489 | 332,881 | 424,224 | 401,876 | 16,160 | 26,351 | 271,800 | 317,659 | 328,155 |
| FR ASPARG(OCT) | MT | | | | | | | | | | |
| MEXICO | | 0 | 0 | 14,181 | 17,216 | 18,201 | 0 | 0 | 24,330 | 30,542 | 29,098 |
| PERU | | 30 | 142 | 4,367 | 6,343 | 6,694 | 66 | 291 | 6,037 | 9,704 | 9,728 |
| OTHER | | 5 | 91 | 2,108 | 2,817 | 2,817 | 18 | 212 | 2,133 | 3,251 | 3,003 |
| Subtotal:----- | | 35 | 222 | 20,655 | 26,377 | 27,711 | 85 | 502 | 32,500 | 43,497 | 41,829 |
| CANNED VEGETABLES | | | | | | | | | | | |
| CND TOM PST(JUL) | MT | | | | | | | | | | |
| MEXICO | | 11,125 | 4,742 | 20,115 | 7,239 | 28,428 | 6,347 | 3,707 | 12,518 | 5,940 | 18,343 |
| CHILE | | 1,371 | 888 | 4,582 | 3,431 | 5,786 | 1,135 | 678 | 3,762 | 2,641 | 4,827 |
| OTHER | | 934 | 1,098 | 7,805 | 10,241 | 9,199 | 669 | 763 | 5,153 | 7,014 | 6,024 |
| Subtotal:----- | | 13,430 | 6,728 | 32,503 | 20,911 | 43,412 | 8,151 | 5,148 | 21,433 | 15,595 | 29,193 |
| CND TOM SAUCE(JUL) | MT | | | | | | | | | | |
| EU 15 | | 2,066 | 680 | 5,138 | 8,515 | 6,956 | 1,533 | 1,127 | 4,691 | 8,348 | 5,984 |
| SPAIN | | 1,917 | 259 | 4,023 | 5,159 | 5,574 | 1,431 | 884 | 3,996 | 6,601 | 5,152 |
| CANADA | | 288 | 647 | 4,283 | 5,558 | 4,507 | 178 | 422 | 2,804 | 3,847 | 2,959 |
| OTHER | | 908 | 602 | 3,608 | 8,438 | 3,926 | 483 | 233 | 2,464 | 7,515 | 2,659 |
| Subtotal:----- | | 3,262 | 1,929 | 13,030 | 22,510 | 15,390 | 2,194 | 1,782 | 9,959 | 19,710 | 11,602 |
| CND TOMATO(JUL) | MT | | | | | | | | | | |
| CHILE | | 1,794 | 1,434 | 9,393 | 14,509 | 11,194 | 827 | 621 | 4,540 | 6,537 | 5,358 |
| EU 15 | | 1,216 | 2,048 | 14,653 | 20,191 | 16,699 | 398 | 552 | 4,712 | 5,984 | 5,304 |
| ITALY | | 1,199 | 2,031 | 14,412 | 20,019 | 16,403 | 392 | 547 | 4,623 | 5,932 | 5,200 |
| ISRAEL | | 1,149 | 1,188 | 9,797 | 10,197 | 11,366 | 273 | 466 | 2,978 | 3,815 | 3,408 |
| OTHER | | 439 | 212 | 4,062 | 1,351 | 4,426 | 226 | 93 | 2,055 | 651 | 2,215 |
| Subtotal:----- | | 4,597 | 4,881 | 37,905 | 46,248 | 43,686 | 1,724 | 1,732 | 14,285 | 16,987 | 16,285 |
| CND MSHROOM(JUL) | MT | | | | | | | | | | |
| CHINA, PEOPLES R | | 2,711 | 3,918 | 16,523 | 22,441 | 18,168 | 3,637 | 8,488 | 25,665 | 42,280 | 28,859 |
| INDONESIA | | 1,012 | 1,382 | 9,229 | 16,483 | 10,212 | 2,636 | 3,760 | 21,429 | 42,994 | 23,976 |
| HONG KONG | | 2,003 | 593 | 11,050 | 5,078 | 12,407 | 4,223 | 1,293 | 19,973 | 11,486 | 22,900 |
| OTHER | | 2,384 | 1,860 | 14,692 | 20,329 | 17,366 | 5,204 | 4,305 | 36,873 | 50,414 | 42,560 |
| Subtotal:----- | | 8,109 | 7,753 | 51,494 | 64,330 | 58,153 | 15,700 | 17,846 | 103,940 | 147,174 | 118,295 |
| FROZEN VEGETABLES | | | | | | | | | | | |
| FZN BROCLI(SEP) | MT | | | | | | | | | | |
| MEXICO | | 10,784 | 10,811 | 88,491 | 118,078 | 111,894 | 6,367 | 5,832 | 60,777 | 69,419 | 75,111 |
| OTHER | | 171 | 610 | 13,406 | 12,937 | 17,183 | 99 | 409 | 8,674 | 9,037 | 11,448 |
| Subtotal:----- | | 10,956 | 11,421 | 101,897 | 131,015 | 129,077 | 6,466 | 6,241 | 69,450 | 78,457 | 86,559 |
| FZN CAULFLR(SEP) | MT | | | | | | | | | | |
| MEXICO | | 153 | 308 | 24,882 | 21,972 | 26,053 | 110 | 210 | 21,801 | 14,090 | 22,679 |
| OTHER | | 72 | 101 | 2,291 | 2,180 | 2,946 | 33 | 60 | 1,099 | 1,477 | 1,522 |
| Subtotal:----- | | 226 | 409 | 27,173 | 24,152 | 28,999 | 143 | 270 | 22,900 | 15,566 | 24,201 |
| FZN POTATO(SEP) | MT | | | | | | | | | | |
| CANADA | | 12,636 | 17,552 | 97,926 | 119,420 | 128,822 | 6,744 | 10,659 | 54,290 | 71,048 | 71,265 |
| OTHER | | 2 | 29 | 211 | 188 | 258 | 12 | 42 | 209 | 250 | 280 |
| Subtotal:----- | | 12,638 | 17,581 | 98,137 | 119,607 | 129,081 | 6,757 | 10,702 | 54,499 | 71,299 | 71,545 |
| TREE NUTS | | | | | | | | | | | |
| PISTACHIO NSH(SEP) | MT | | | | | | | | | | |
| TURKEY | | 1 | 16 | 108 | 56 | 110 | 2 | 42 | 298 | 168 | 304 |
| HONG KONG | | 66 | 0 | 81 | 1 | 81 | 109 | 0 | 143 | 5 | 143 |
| OTHER | | 0 | 0 | 0 | 69 | 0 | 0 | 0 | 1 | 115 | 1 |
| Subtotal:----- | | 67 | 16 | 189 | 126 | 191 | 111 | 42 | 442 | 288 | 448 |
| CASHEW NUT(AUG) | MT | | | | | | | | | | |
| INDIA | | 3,529 | 2,164 | 32,864 | 26,404 | 40,026 | 15,575 | 9,539 | 137,554 | 113,928 | 170,332 |
| BRAZIL | | 1,272 | 2,833 | 16,713 | 17,794 | 19,611 | 6,403 | 11,400 | 73,865 | 80,217 | 87,871 |
| OTHER | | 341 | 169 | 3,878 | 2,546 | 4,804 | 1,489 | 702 | 14,147 | 10,783 | 18,104 |
| Subtotal:----- | | 5,143 | 5,166 | 53,454 | 46,744 | 64,440 | 23,467 | 21,641 | 225,566 | 204,929 | 276,306 |
| FILBERTS(AUG) | MT | | | | | | | | | | |
| TURKEY | | 393 | 742 | 3,123 | 4,652 | 3,360 | 1,762 | 2,710 | 10,618 | 16,672 | 11,711 |
| OTHER | | 22 | 29 | 181 | 241 | 196 | 129 | 120 | 686 | 783 | 763 |
| Subtotal:----- | | 414 | 770 | 3,304 | 4,893 | 3,556 | 1,891 | 2,830 | 11,304 | 17,455 | 12,474 |
| PECANS NSH(SEP) | MT | | | | | | | | | | |
| MEXICO | | 43 | 20 | 6,667 | 19,097 | 6,667 | 46 | 29 | 7,599 | 37,767 | 7,599 |
| OTHER | | 0 | 0 | 327 | 41 | 327 | 0 | 0 | 1,081 | 68 | 1,081 |
| Subtotal:----- | | 43 | 20 | 6,994 | 19,138 | 6,994 | 46 | 29 | 8,680 | 37,834 | 8,680 |
| WINES | | | | | | | | | | | |
| CHMP&SPRK WN(JAN) | KL | | | | | | | | | | |
| EU 15 | | 1,663 | 1,489 | 6,690 | 6,939 | 29,631 | 15,350 | 14,559 | 62,500 | 65,069 | 269,026 |
| FRANCE | | 728 | 533 | 2,701 | 2,298 | 10,246 | 11,460 | 10,518 | 45,850 | 45,030 | 185,494 |
| ITALY | | 386 | 418 | 2,111 | 2,663 | 11,131 | 1,600 | 1,682 | 9,053 | 11,938 | 49,372 |
| OTHER | | 27 | 10 | 140 | 60 | 364 | 66 | 40 | 435 | 188 | 1,150 |
| Subtotal:----- | | 1,689 | 1,499 | 6,830 | 6,999 | 29,995 | 15,416 | 14,599 | 62,935 | 65,257 | 270,176 |
| FT&VERM WN(JAN) | KL | | | | | | | | | | |
| EU 15 | | 1,332 | 1,110 | 4,990 | 4,927 | 14,201 | 5,345 | 5,971 | 19,263 | 22,273 | 56,651 |
| ITALY | | 750 | 449 | 2,918 | 2,571 | 8,087 | 1,913 | 1,109 | 7,218 | 6,634 | 19,802 |
| PORTUGAL | | 100 | 162 | 519 | 643 | 1,615 | 888 | 2,187 | 5,014 | 7,253 | 16,685 |
| SPAIN | | 439 | 443 | 1,266 | 1,389 | 3,667 | 2,352 | 2,380 | 5,838 | 6,806 | 16,223 |
| OTHER | | 11 | 18 | 66 | 124 | 215 | 55 | 82 | 269 | 479 | 911 |
| Subtotal:----- | | 1,344 | 1,128 | 5,056 | 5,051 | 14,417 | 5,400 | 6,052 | 19,532 | 22,753 | 57,562 |
| OTH GP WINE(JAN) | KL | | | | | | | | | | |
| EU 15 | | 15,712 | 14,929 | 65,845 | 67,221 | 173,380 | 53,287 | 59,849 | 215,157 | 248,480 | 585,926 |
| FRANCE | | 5,728 | 5,187 | 21,745 | 21,814 | 58,150 | 27,527 | 30,481 | 108,825 | 123,170 | 293,182 |
| ITALY | | 7,838 | 7,632 | 34,786 | 36,235 | 91,466 | 20,042 | 22,017 | 81,346 | 95,522 | 223,717 |
| OTHER | | 4,035 | 4,432 | 17,390 | 18,407 | 46,145 | 9,184 | 11,742 | 40,393 | 46,009 | 110,741 |
| Subtotal:----- | | 19,746 | 19,361 | 83,235 | 85,628 | 219,533 | 62,470 | 71,591 | 255,550 | 294,489 | 696,680 |
| OTH WN PROD(JAN) | KL | | | | | | | | | | |
| EU 15 | | 528 | 366 | 1,925 | 1,618 | 4,771 | 686 | 491 | 2,557 | 2,460 | 6,612 |
| JAPAN | | 143 | 200 | 711 | 647 | 1,598 | 501 | 878 | 2,615 | 3,099 | 6,210 |
| CANADA | | 473 | 40 | 1,515 | 347 | 3,301 | 689 | 24 | 2,007 | 3,318 | 4,303 |
| UNITED KINGDOM | | 242 | 182 | 866 | 921 | 2,489 | 310 | 245 | 1,154 | 1,272 | 3,392 |
| OTHER | | 97 | 91 | 443 | 436 | 1,018 | 166 | 159 | 853 | 894 | 2,003 |
| Subtotal:----- | | 1,241 | 698 | 4,594 | 3,048 | 10,689 | 2,042 | 1,553 | 8,033 | 6,770 | 19,127 |
| CUT FLOWERS | | | | | | | | | | | |
| ROSES(JAN) | NONE | | | | | | | | | | |
| COLOMBIA | | 0 | 0 | 0 | 0 | 0 | 10,039 | 14,043 | 52,783 | 53,365 | 90,891 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 2,762 | 5,941 | 18,614 | 27,682 | 34,773 |
| Subtotal:----- | | 0 | 0 | 0 | 0 | 0 | 12,801 | 19,984 | 71,397 | 81,046 | 125,664 |
| CARNATIONS(JAN) | NONE | | | | | | | | | | |
| COLOMBIA | | 0 | 0 | 0 | 0 | 0 | 8,623 | 14,818 | 45,637 | 52,357 | 88,240 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 136 | 699 | 1,450 | 2,241 | 2,408 |
| Subtotal:----- | | 0 | 0 | 0 | 0 | 0 | 8,759 | 15,517 | 47,087 | 54,597 | 90,648 |

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